



| | |
|---|--|
| Company: | Menards, Inc |
| Job Title | Merchandise Planner Trainee |
| Job Category | Advertising/Marketing/Public Relations |
| Date of Posting | 3/31/2009 0:00 |
| Deadline | 6/30/2009 0:00 |
| Job Location | Eau Claire, WI |
| Wage/Salary | |
| Desired Candidate Classification | Alumnus, Senior/Upcoming Graduate |
| Majors Desired | Business |
| Contact Name | Anne Hammersmith |
| Contact Title | |
| Contact Address | 4777 Menard Dr. |
| City, State, Zip | Eau Claire WI 54703 |
| Contact E-mail | jobs@menard-inc.com |
| Contact Phone | 715-876-2284 |
| Contact Fax | 715-876-2743 |
| <p>Merchandise Planner Trainees work with the Buying Staff to plan the department layout of products.</p> <p>Once the layouts are perfected, a planner implements the layouts into planograms. (A planogram is simply a blueprint or plan for a given area of display).</p> <p>Merchandise Planner Trainees also assist in developing store-remodeling plans for the departments and suggest which products should be displayed on the sales floor.</p> <p>A Merchandise Planner Trainee spends 25-30% of their work traveling to the stores to implement their planograms.</p> | |



| | |
|---|--|
| Company: | WDJT CBS 58 |
| Job Title | Bilingual Sales Acct. Exec. |
| Job Category | Sales |
| Date of Posting | 4/1/2009 0:00 |
| Deadline | 6/30/2009 0:00 |
| Job Location | Milwaukee |
| Wage/Salary | |
| Desired Candidate Classification | Alumnus, Graduate Student (Masters/Doctoral), Senior/Upcoming Graduate |
| Majors Desired | Agriculture & Natural Resources, Area, Ethnic & Cultural Studies, Biological & Physical Sciences, Business, Communications & Letters, Education-Related Studies, Engineering, Architecture & Applied Technology, Family & Consumer Resources, Fine & Applied Arts, Foreign Languages & Literature, Health-Related Studies, Interdisciplinary Studies, Math, Computer & Information Sciences, Public Affairs & Service, Social Sciences |
| Contact Name | Christina Camps |
| Contact Title | |
| Contact Address | 809 S. 60th St. |
| City, State, Zip | Milwaukee WI 53214 |
| Contact E-mail | ccamps@cbs58.com |
| Contact Phone | 414-777-5800 |
| Contact Fax | 414-607-8189 |
| <p>Telemundo Wisconsin seeks a Bilingual Sales Account Executive to join our sales team. Qualified candidates should have previous sales experience, must be bilingual (English/Spanish) with the ability to handle all the exciting challenges that come with this position. MS Word and Excel experience preferred. This is a unique career opportunity for an energetic and ambitious candidate to generate business in the Milwaukee, Green Bay and Madison markets. Send resume to: HR-TM, 809 S. 60th St., Milwaukee, WI 53214; fax: 414-607-8189 or e-mail: ccamps@cbs58.com EOE</p> | |



| | |
|---|--|
| Company: | Ashley Furniture Industries, Inc. |
| Job Title | Human Resource Generalist - 3rd shift |
| Job Category | Human Resources/Labor Relations/Training |
| Date of Posting | 6/11/2009 0:00 |
| Deadline | 8/31/2009 0:00 |
| Job Location | Arcadia, WI |
| Wage/Salary | |
| Desired Candidate Classification | Senior/Upcoming Graduate |
| Majors Desired | Agriculture & Natural Resources, Area, Ethnic & Cultural Studies, Biological & Physical Sciences, Business, Communications & Letters, Education-Related Studies, Engineering, Architecture & Applied Technology, Family & Consumer Resources, Fine & Applied Arts, Foreign Languages & Literature, Health-Related Studies, Interdisciplinary Studies, Math, Computer & Information Sciences, Public Affairs & Service, Social Sciences |
| Contact Name | Corporate Recruiter |
| Contact Title | |
| Contact Address | One Ashley Way |
| City, State, Zip | Arcadia WI 54612 |
| Contact E-mail | jobs@ashleyfurniture.com |
| Contact Phone | 608 323-6714 |
| Contact Fax | (608) 323-6008 |
| <p>Position Purpose: The Human Resources Generalist will maintain company policies and procedures, assist with performance management, ensure safety compliance, and employee relations to 3rd shift employees.</p> | |



| | |
|---|--|
| Company: | Midwest Communications |
| Job Title | Marketing Consultant (WIFC/WIZD/WOFM) |
| Job Category | Sales |
| Date of Posting | 4/6/2009 0:00 |
| Deadline | 6/28/2009 0:00 |
| Job Location | Wausau, WI |
| Wage/Salary | |
| Desired Candidate Classification | Alumnus, Graduate Student (Masters/Doctoral), Senior/Upcoming Graduate |
| Majors Desired | Business |
| Contact Name | Esther Gillis |
| Contact Title | |
| Contact Address | 904 Grand Avenue |
| City, State, Zip | Wausau WI 54403 |
| Contact E-mail | esther@mwcradio.com |
| Contact Phone | 715-842-1437 |
| Contact Fax | 715-842-7061 |
| <p>Are you a top 20% performer? Do you have the drive it takes to be successful? Are you goal orientated? Legendary Midwest Top 40 95.5 WIFC along with The Valley, is looking for a dynamic, team orientated self-starter. WIFC/WOFM/WIZD, based in Central Wisconsin is part of Midwest Communications Radio Group, a long established, family owned company; ranked one of the best companies in the industry to work for per Radio Ink.</p> <p>We are looking for an experienced Marketing Consultant/Sales Rep who has a proven track record of achieving goals, creating ideas, and solving their customer?s most pressing needs. Ability to grow relationships and high levels of customer service a must. You will receive continual training and development and are surrounded by a team to help you succeed and be the best in the industry. Two years sales experience is preferred but we are willing to train the right person.</p> <p>We offer a competitive draw/commission as well as a full benefits package.</p> <p>Valid driver?s license and vehicle required.</p> | |



| | |
|----------------------------------|--|
| Company: | Countertops Inc |
| Job Title | Manager Trainee |
| Job Category | Management/Management Consulting, Manufacturing/Operations/Purchasing/Construction |
| Date of Posting | 6/1/2009 0:00 |
| Deadline | 7/1/2009 0:00 |
| Job Location | Eau Claire, WI |
| Wage/Salary | |
| Desired Candidate Classification | Alumnus, Senior/Upcoming Graduate |
| Majors Desired | Business |
| Contact Name | Samantha Halopka |
| Contact Title | |
| Contact Address | 6111 Alter Rd |
| City, State, Zip | Eau Claire WI 54703 |
| Contact E-mail | hrdept@countertopsinc.com |
| Contact Phone | 715-876-6744 |
| Contact Fax | 715-876-6743 |

The Manager Trainee is responsible for the supervision of production team members to ensure that our countertop products are manufactured with the utmost quality and efficiency. The position requires a high degree of professionalism to effectively communicate with company team members on a daily basis.

This is a full-time position, Monday through Friday and Saturday?s as needed. Working overtime is a component of the manager trainee position. Hours over 40 per week are paid at time and a half.

Responsibilities include:

- Learn the basic operation of manufacturing machines.
- Learn company based computer software for scheduling and shipping operations.
- Update the safety manuals for manufacturing machines.
- Ensure team members are producing quality countertops.
- Ensure team members are packaging and shipping countertops to company standards.
- Communicate with distribution center to coordinate shipping and receiving.
- Ensure that production is on schedule.
- Supervise production, shipping and receiving operations.
- Learn how to shut down the plant operations correctly.
- Answer team member day to day questions.



| | |
|--|--|
| Company: | Cbeyond |
| Job Title | Entry Level Business to Business Sales |
| Job Category | Sales |
| Date of Posting | 6/11/2009 0:00 |
| Deadline | 7/17/2009 0:00 |
| Job Location | Edina, MN |
| Wage/Salary | |
| Desired Candidate Classification | Senior/Upcoming Graduate |
| Majors Desired | Agriculture & Natural Resources, Area, Ethnic & Cultural Studies, Biological & Physical Sciences, Business, Communications & Letters, Education-Related Studies, Engineering, Architecture & Applied Technology, Family & Consumer Resources, Fine & Applied Arts, Foreign Languages & Literature, Health-Related Studies, Interdisciplinary Studies, Math, Computer & Information Sciences, Public Affairs & Service, Social Sciences |
| Contact Name | Nicole Wild |
| Contact Title | |
| Contact Address | 7900 W. 78th Street |
| City, State, Zip | Edina MN 55439 |
| Contact E-mail | nicole.wild@cbeyond.net |
| Contact Phone | 612-695-2131 |
| Contact Fax | 952-942-7246 |
| <p>Company Overview Cbeyond, Inc. (NASDAQ: CBEY) is a leading IP-based managed services provider that delivers integrated packages of communications and IT services to more than 35,000 small businesses throughout the United States. Cbeyond offers more than 30 productivity-enhancing applications including local and long-distance voice, broadband Internet, mobile, BlackBerry?, broadband laptop access, voicemail, email, web hosting, fax-to-email, data backup, file-sharing and virtual private networking. Cbeyond manages these services over a private, 100-percent Voice over Internet Protocol (VoIP) facilities-based network. For more information on Cbeyond, visit www.cbeyond.net.</p> <p>Job Description If you are looking for a great entry-level sales position to start your career in sales, we want to speak with you today! Cbeyond has formal classroom and field training to prepare you for a successful career in sales and sales management. The primary responsibility for this position is to present and sell Cbeyond services to small and mid-size business customers, generating new sales revenue. This is a high activity sales model where employees are responsible for a monthly new sales quota by prospecting, cold calling, and lead generation.</p> | |



| | |
|--|--|
| Company: | Jockey International, Inc. |
| Job Title | WEB CONTENT SPECIALIST (FLASH) |
| Job Category | Computer Technology/Internet, Design - all areas |
| Date of Posting | 4/17/2009 0:00 |
| Deadline | 6/26/2009 0:00 |
| Job Location | Kenosha, WI |
| Wage/Salary | Attractive Salary & Benefits Package |
| Desired Candidate Classification | Alumnus, Senior/Upcoming Graduate |
| Majors Desired | Agriculture & Natural Resources, Area, Ethnic & Cultural Studies, Biological & Physical Sciences, Business, Communications & Letters, Education-Related Studies, Engineering, Architecture & Applied Technology, Family & Consumer Resources, Fine & Applied Arts, Foreign Languages & Literature, Health-Related Studies, Interdisciplinary Studies, Math, Computer & Information Sciences, Public Affairs & Service, Social Sciences |
| Contact Name | Sue Mattner |
| Contact Title | |
| Contact Address | 2300 60th Street |
| City, State, Zip | Kenosha WI 53140 |
| Contact E-mail | human_resource@jockey.com |
| Contact Phone | 262-658-8111 |
| Contact Fax | 262-653-3014 |
| <p>This is an exciting opportunity for you to join Jockey's thriving Ecommerce & Interactive department! The selected candidate will produce creative interactive designs to drive the merchandising, marketing, and branding efforts of Jockey's Ecommerce & Interactive online.</p> <p>In this role, you will:</p> <ul style="list-style-type: none"> ? Use flash development and web design experience to create landing pages, interactive features, boutiques, branding sites, banner ads. ? Create compelling flash and web designs that support the marketing goals of the Jockey Ecommerce and Interactive team. ? Repurpose existing brand assets for interactive use on Jockey web sites. ? Work with the content team to create compelling email designs that support the marketing goals of the Jockey Ecommerce and Interactive team. ? Incorporate web analytics tracking in interactive designs to measure performance metrics and drive creative/design objectives. ? Champion increased site usability and work with the IT department and marketing team to implement website changes that enhance the online shopping experience. | |

? Ensure imagery, voice, color, typography, and overall quality are consistent with the established creative direction.

? Conduct competitive tracking of websites and continually benchmark Jockey online.



| | |
|---|--|
| Company: | Easter Seals Wisconsin |
| Job Title | AmeriCorps Transition Coordinator |
| Job Category | Athletics/Sports/Recreation, Counseling/Therapeutic Services, Education Related/Teaching, Human Services/Social Services/Non-profit |
| Date of Posting | 6/10/2009 0:00 |
| Deadline | 7/28/2009 0:00 |
| Job Location | Wisconsin Dells, WI and Madison, WI |
| Wage/Salary | \$4,000 living stipend + \$2,362 education award |
| Desired Candidate Classification | Alumnus, Graduate Student (Masters/Doctoral), Senior/Upcoming Graduate |
| Majors Desired | Agriculture & Natural Resources, Area, Ethnic & Cultural Studies, Biological & Physical Sciences, Business, Communications & Letters, Education-Related Studies, Engineering, Architecture & Applied Technology, Family & Consumer Resources, Fine & Applied Arts, Foreign Languages & Literature, Health-Related Studies, Interdisciplinary Studies, Math, Computer & Information Sciences, Public Affairs & Service, Social Sciences |
| Contact Name | Emily Colwin |
| Contact Title | |
| Contact Address | 101 Nob Hill Rd. Suite 301 |
| City, State, Zip | Madison WI 53713 |
| Contact E-mail | americorps@wi.easterseals.com |
| Contact Phone | 608-277-8288 ext 126 |
| Contact Fax | 608-277-8333 |
| <p>Easter Seals Wisconsin is a non-profit organization providing services for children, youth and adults with disabilities. We have two year-round therapeutic recreation programs that provide extensive recreational opportunities to people with disabilities, while at the same time providing respite for their families.</p> <p>The AmeriCorps Transition Coordinator will expand our summer transition program for teens and young adults with physical disabilities. They will concentrate on developing resources and activities related to post-secondary education, leisure interests, vocational resources, job shadowing and general programming. They will live on-camp in Wisconsin Dells in the summer (housing provided) and serve from the Madison office in the off-season (no housing), planning two follow-up weekends and the next summer's session. They will also assist with promoting our transition and other camp programs. This is a 900-hour position served over a one-year period. The member will receive a living stipend of \$4,000 and, upon successful completion of the full term of service, and education award of \$2,362.</p> | |



| | |
|--|--|
| Company: | Easter Seals Wisconsin |
| Job Title | AmeriCorps Program Outreach Assistant |
| Job Category | Advertising/Marketing/Public Relations, Communications/Media/Journalism, Human Services/Social Services/Non-profit |
| Date of Posting | 6/10/2009 0:00 |
| Deadline | 7/28/2009 0:00 |
| Job Location | Madison, WI |
| Wage/Salary | \$2,800 living stipend + \$1,250 education award |
| Desired Candidate Classification | Alumnus, Graduate Student (Masters/Doctoral), Senior/Upcoming Graduate |
| Majors Desired | Agriculture & Natural Resources, Area, Ethnic & Cultural Studies, Biological & Physical Sciences, Business, Communications & Letters, Education-Related Studies, Engineering, Architecture & Applied Technology, Family & Consumer Resources, Fine & Applied Arts, Foreign Languages & Literature, Health-Related Studies, Interdisciplinary Studies, Math, Computer & Information Sciences, Public Affairs & Service, Social Sciences |
| Contact Name | Emily Colwin |
| Contact Title | |
| Contact Address | 101 Nob Hill Rd. Suite 301 |
| City, State, Zip | Madison WI 53713 |
| Contact E-mail | americorps@wi.easterseals.com |
| Contact Phone | 608-277-8288 ext 126 |
| Contact Fax | 608-277-8333 |
| <p>Easter Seals Wisconsin is a non-profit organization providing services for children, youth and adults with disabilities.</p> <p>The AmeriCorps Program Outreach Assistant will develop informational materials for our clients with disabilities and their families, including health care, financial planning and managed care. They will also assist with creating promotional materials for our camps, photography, camper interviews, and other marketing materials. This position is based out of our Madison office. This is a 900-hour position served over a one-year term. The member will receive a living stipend of \$4,000 and, upon successful completion of the full term of service, an education award of \$2,362.</p> | |



| | |
|--|------------------------------------|
| Company: | Countertops Inc |
| Job Title | Manufacturing Sales Representative |
| Job Category | Sales |
| Date of Posting | 6/1/2009 0:00 |
| Deadline | 7/1/2009 0:00 |
| Job Location | Eau Claire, WI |
| Wage/Salary | |
| Desired Candidate Classification | Alumnus, Senior/Upcoming Graduate |
| Majors Desired | Business, Communications & Letters |
| Contact Name | Samantha Halopka |
| Contact Title | |
| Contact Address | 6111 Alter Rd |
| City, State, Zip | Eau Claire WI 54703 |
| Contact E-mail | hrdept@countertopsinc.com |
| Contact Phone | 715-876-6744 |
| Contact Fax | 715-876-6743 |
| <p>Our sales team has openings for Manufacturing Sales Representatives with clear and professional communication skills. Responsibilities include: providing sales quotes on countertops, performing sales analysis, generating reports on sales, facilitating customer orders and training an outside sales force on our product.</p> | |



| | |
|---|--|
| Company: | Countertops Inc |
| Job Title | IS Programmer |
| Job Category | Computer Technology/Internet |
| Date of Posting | 6/3/2009 0:00 |
| Deadline | 6/22/2009 0:00 |
| Job Location | Eau Claire, WI |
| Wage/Salary | |
| Desired Candidate Classification | Alumnus, Graduate Student (Masters/Doctoral), Senior/Upcoming Graduate |
| Majors Desired | Math, Computer & Information Sciences |
| Contact Name | Samantha Halopka |
| Contact Title | |
| Contact Address | 6111 Alter Rd |
| City, State, Zip | Eau Claire WI 54703 |
| Contact E-mail | hrdept@countertopsinc.com |
| Contact Phone | 715-876-6744 |
| Contact Fax | 715-876-6743 |
| <p>Immediate opening for a skilled, team oriented individual to join our IS department. Responsibilities include: operating systems, networks protocols, telecommunications, and working in all areas of systems programming.</p> | |



| | |
|--|--|
| Company: | The Blevons Group- Northwestern Mutual Financial Network |
| Job Title | Financial Representative |
| Job Category | Accounting/Auditing, Banking/Finance/Investments, Communications/Media/Journalism, Customer Service, Insurance/Claims/Underwriting, Sales |
| Date of Posting | 5/15/2009 0:00 |
| Deadline | 8/15/2009 0:00 |
| Job Location | The main offices of The Blevons Group are in Appleton, Green Bay, and Stevens Point |
| Wage/Salary | |
| Desired Candidate Classification | Senior/Upcoming Graduate |
| Majors Desired | Agriculture & Natural Resources, Area, Ethnic & Cultural Studies, Biological & Physical Sciences, Business, Communications & Letters, Education-Related Studies, Engineering, Architecture & Applied Technology, Family & Consumer Resources, Fine & Applied Arts, Foreign Languages & Literature, Health-Related Studies, Interdisciplinary Studies, Math, Computer & Information Sciences, Public Affairs & Service, Social Sciences |
| Contact Name | Emily Faustmann |
| Contact Title | |
| Contact Address | 4620 N Ballard Road |
| City, State, Zip | Appleton WI 54913 |
| Contact E-mail | emily.faustmann@nmfn.com |
| Contact Phone | 920-882-8346 |
| Contact Fax | 920-739-8294 |
| <p>Are you graduating in May and are unsure of what you are going to do? Have you recently graduated and are still looking for the "ideal" career? Have you been in the workforce for a while and are looking for a change? Whichever one you are, we might have the opportunity just right for you!</p> <p>Northwestern Mutual Financial Network - The Blevons Group, with offices in northeastern Wisconsin and upper Michigan, is looking for sincere, independent, goal-oriented individuals who like to see results in direct proportion to the efforts they put in.</p> <p>If you're a top-notch performer, value the freedom of being your own boss, want to be financially rewarded for your success, and have the desire to positively impact people's lives every day, I encourage you to consider a career as a Northwestern Mutual Financial Network Financial Representative.</p> | |

Representatives offer guidance, relationships and solutions to help clients meet financial goals and objectives. They offer exclusive access to insurance products from a top-rated company, Northwestern Mutual, and an array of quality investment choices. Supported by training programs and mentoring opportunities, they have access to the resources, products and assistance they need to help clients and build their practices.

Accolades, Ratings and Assessments:

- * Northwestern Mutual Earned the Top Ranking in its Industry in Selling Power's 25 Best Service Companies to Sell For (Selling Power, November/December 2008)
- * Northwestern Mutual Received the Highest Available Ratings for Financial Strength From the Four Major Rating Agencies in 2008
- * Northwestern Mutual's CEO, Ed Zore, Named One of the "100 Most Influential People in Business Ethic in 2008
- * Northwestern Mutual's Financial Strength Featured in Milwaukee Biz Times (January 2009)
- * Northwestern Mutual Named One of the "Best Places to Launch a Career" by BusinessWeek Magazine (September 2008 edition)
- * Northwestern Mutual Financial Network Named One of the Five Best Internships for Real Work (CNNMoney.com)
- * Northwestern Mutual Financial Network's Financial Representative Internship has been Recognized as a "Top Ten Internship in America" for the 13th consecutive Year (Vault 2009)
- * Northwestern Mutual Ranked "America's Most Admired" Life/Health Insurer For An Unprecedented 25th Time (FORTUNE 2008)
- * Northwestern Mutual is #110 in FORTUNE 500 (FORTUNE 2008)



| | |
|---|--|
| Company: | Wautoma School District |
| Job Title | AmeriCorps Member - Afterschool |
| Job Category | Advertising/Marketing/Public Relations, Athletics/Sports/Recreation, Communications/Media/Journalism, Education Related/Teaching, Health/Medical/Safety, Human Services/Social Services/Non-profit, Public Affairs/Public Service |
| Date of Posting | 5/15/2009 0:00 |
| Deadline | 6/30/2009 0:00 |
| Job Location | Wautoma, Wisconsin |
| Wage/Salary | \$11,300 plus \$4,725 education award |
| Desired Candidate Classification | Alumnus, Senior/Upcoming Graduate |
| Majors Desired | Agriculture & Natural Resources, Area, Ethnic & Cultural Studies, Biological & Physical Sciences, Business, Communications & Letters, Education-Related Studies, Engineering, Architecture & Applied Technology, Family & Consumer Resources, Fine & Applied Arts, Foreign Languages & Literature, Health-Related Studies, Interdisciplinary Studies, Math, Computer & Information Sciences, Public Affairs & Service, Social Sciences |
| Contact Name | Walter Thompson |
| Contact Title | |
| Contact Address | P.O. Box 870 300 S. 16th Ave. |
| City, State, Zip | Wautoma WI 54982 |
| Contact E-mail | thompsonw@wautoma.k12.wi.us |
| Contact Phone | (920) 787-4577 ext 3207 |
| Contact Fax | (920) 787-7336 |
| <p>The AmeriCorps Member will assist A+ Program staff in the development and implementation of an After-School Program at Wautoma High School. The program will provide academic support, enrichment and youth development activities. The AmeriCorps Member will have primary responsibility for guidance and support of the Students Taking On Prevention (STOP) group and for developing a system of volunteer recruitment to meet the volunteer needs of community agencies.</p> <p>Members receive a living allowance of approximately \$438 every two weeks over their term of service, along with free basic medical healthcare insurance, free service gear, free childcare (if qualified) and vacation time. Upon completion of the term of service, members receive a \$4,725 educational award. Educational awards can be used for loan repayment, future schooling costs and special educational opportunities. Members have the option of serving for up to two terms (24 months) and earning almost \$10,000 in educational</p> | |

awards. Members have up to seven years to utilize educational awards.



| | |
|----------------------------------|---|
| Company: | Menards, Inc |
| Job Title | Senior Webmaster |
| Job Category | Computer Technology/Internet |
| Date of Posting | 5/15/2009 0:00 |
| Deadline | 6/30/2009 0:00 |
| Job Location | Eau Claire, WI |
| Wage/Salary | |
| Desired Candidate Classification | Alumnus, Senior/Upcoming Graduate |
| Majors Desired | Business, Math, Computer & Information Sciences |
| Contact Name | Anne Hammersmith |
| Contact Title | |
| Contact Address | 4777 Menard Dr. |
| City, State, Zip | Eau Claire WI 54703 |
| Contact E-mail | jobs@menard-inc.com |
| Contact Phone | 715-876-2284 |
| Contact Fax | 715-876-2743 |

POSITION TITLE: SENIOR WEBMASTER

DEPARTMENT: INFORMATION SERVICES

**LOCATION: GENERAL OFFICE; EAU
CLAIRE, WI**

REPORTS TO: DIRECTOR/CIO

TRAVEL REQUIRED? OCCASIONAL

POSITIONS SUPERVISED: NONE

POSITION SUMMARY:

This position is responsible for determining user needs, strategies and goals and develops web pages to meet those needs. This position implements web pages, maintains content and oversees day-to-day management of the Menards.com, Shop.menards.com and Midwestmanufacturing.com websites. This position also ensures web pages are consistent with industry standards. The Senior Webmaster is in charge of increasing visits to the site, functionality, increasing revenue generated from the sites and all aspects of our web presence.

PRIMARY RESPONSIBILITIES:

- ?Monitor the web site to ensure an accurate and consistent presence on the internet
- ?Create and maintain tools used for content presentation
- ?Answer emails directed to the web master to

ensure timely response and communication to content authors

- o Assist content authors in creating the web presence they are looking for

? Monitor web site for bad links, and inappropriate link

- o Escalate as appropriate
- o Implement any policy or procedural change as approved

? Monitor web site usage, run reports to analyze on web traffic

? Develop and maintain a Search Engine Optimization for all sites

? Troubleshoot and correct problems

? Hold regularly scheduled meetings with key business users to understand key business drivers of our website's

? Other:

- o Other tasks as assigned by the supervisor



| | |
|----------------------------------|--|
| Company: | Markent Personnel |
| Job Title | Assistant Manufacturing Controller - 4603 MU |
| Job Category | Accounting/Auditing |
| Date of Posting | 5/16/2009 0:00 |
| Deadline | 8/15/2009 0:00 |
| Job Location | Oshkosh WI |
| Wage/Salary | \$80K - 95K p/yr |
| Desired Candidate Classification | Alumnus |
| Majors Desired | Business |
| Contact Name | Mark Udulutch |
| Contact Title | |
| Contact Address | PO Box 423 |
| City, State, Zip | Portage WI 53901 |
| Contact E-mail | mark@markentpersonnel.com |
| Contact Phone | 608-742-7300 |
| Contact Fax | 608-742-7737 |

Our client is a well respected manufacturer of durable consumer products. They need an Assistant Manufacturing Controller who will join their fast-paced corporate accounting department. As an overview, the job will entail operational reporting, the development and maintenance of accurate cost standards, profit planning, budget control, monthly forecasting, staff development, and adherence to accounting profession standards and corporate policies and procedures. The job is located at their headquarters near Oshkosh.

Duties:

1. This Assistant Manufacturing Controller works with the plant staff and the finance department to monitor systems and procedures to ensure that accurate product costs are maintained in accordance with accepted cost accounting principles.
2. This position will coordinate the development of standard costs and year-end standard cost roll-ups as well as monitor inventory transaction accounting and control procedures to ensure inventory accuracy in conjunction with other areas of the company.
3. It will be your responsibility to monitor plant performance and work with the plant staff to ensure they have an understanding of plant performance measures and company policies.
4. Audit all plant cost reductions which are undertaken as capital projects or cost reduction programs.
5. Assist in budget preparation, monthly forecasts and month end plant operating results
6. Analyze major plant variances from budget and forecast, including material and labor, and submit results to plant staff and operating management

The Company offers a comprehensive benefits package. They are not offering relocation so a local candidate is strongly preferred. No job hoppers please. Sorry, no visa sponsorship is

available. Salary is \$80K to 95K p/yr



| | |
|--|--|
| Company: | The Blevons Group- Northwestern Mutual Financial Network |
| Job Title | Financial Representative |
| Job Category | Accounting/Auditing, Banking/Finance/Investments, Communications/Media/Journalism, Customer Service, Insurance/Claims/Underwriting, Sales |
| Date of Posting | 5/18/2009 0:00 |
| Deadline | 8/18/2009 0:00 |
| Job Location | The main offices of The Blevons Group are in Appleton, Green Bay, and Stevens Point |
| Wage/Salary | |
| Desired Candidate Classification | Senior/Upcoming Graduate |
| Majors Desired | Agriculture & Natural Resources, Area, Ethnic & Cultural Studies, Biological & Physical Sciences, Business, Communications & Letters, Education-Related Studies, Engineering, Architecture & Applied Technology, Family & Consumer Resources, Fine & Applied Arts, Foreign Languages & Literature, Health-Related Studies, Interdisciplinary Studies, Math, Computer & Information Sciences, Public Affairs & Service, Social Sciences |
| Contact Name | Emily Faustmann |
| Contact Title | |
| Contact Address | 4620 N Ballard Road |
| City, State, Zip | Appleton WI 54913 |
| Contact E-mail | emily.faustmann@nmfn.com |
| Contact Phone | 920-882-8346 |
| Contact Fax | 920-739-8294 |
| <p>Are you graduating in May and are unsure of what you are going to do? Have you recently graduated and are still looking for the "ideal" career? Have you been in the workforce for a while and are looking for a change? Whichever one you are, we might have the opportunity just right for you!</p> <p>Northwestern Mutual Financial Network - The Blevons Group, with offices in northeastern Wisconsin and upper Michigan, is looking for sincere, independent, goal-oriented individuals who like to see results in direct proportion to the efforts they put in.</p> <p>If you're a top-notch performer, value the freedom of being your own boss, want to be financially rewarded for your success, and have the desire to positively impact people's lives every day, I encourage you to consider a career as a Northwestern Mutual Financial Network Financial Representative.</p> | |

Representatives offer guidance, relationships and solutions to help clients meet financial goals and objectives. They offer exclusive access to insurance products from a top-rated company, Northwestern Mutual, and an array of quality investment choices. Supported by training programs and mentoring opportunities, they have access to the resources, products and assistance they need to help clients and build their practices.

Accolades, Ratings and Assessments:

- * Northwestern Mutual Earned the Top Ranking in its Industry in Selling Power's 25 Best Service Companies to Sell For (Selling Power, November/December 2008)
- * Northwestern Mutual Received the Highest Available Ratings for Financial Strength From the Four Major Rating Agencies in 2008
- * Northwestern Mutual's CEO, Ed Zore, Named One of the "100 Most Influential People in Business Ethic in 2008
- * Northwestern Mutual's Financial Strength Featured in Milwaukee Biz Times (January 2009)
- * Northwestern Mutual Named One of the "Best Places to Launch a Career" by BusinessWeek Magazine (September 2008 edition)
- * Northwestern Mutual Financial Network Named One of the Five Best Internships for Real Work (CNNMoney.com)
- * Northwestern Mutual Financial Network's Financial Representative Internship has been Recognized as a "Top Ten Internship in America" for the 13th consecutive Year (Vault 2009)
- * Northwestern Mutual Ranked "America's Most Admired" Life/Health Insurer For An Unprecedented 25th Time (FORTUNE 2008)
- * Northwestern Mutual is #110 in FORTUNE 500 (FORTUNE 2008)



| | |
|----------------------------------|--|
| Company: | Menards, Inc |
| Job Title | Senior Java Programmer |
| Job Category | Computer Technology/Internet |
| Date of Posting | 5/18/2009 0:00 |
| Deadline | 6/30/2009 0:00 |
| Job Location | Eau Claire, WI |
| Wage/Salary | |
| Desired Candidate Classification | Alumnus, Graduate Student (Masters/Doctoral) |
| Majors Desired | Math, Computer & Information Sciences |
| Contact Name | Anne Hammersmith |
| Contact Title | |
| Contact Address | 4777 Menard Dr. |
| City, State, Zip | Eau Claire WI 54703 |
| Contact E-mail | jobs@menard-inc.com |
| Contact Phone | 715-876-2284 |
| Contact Fax | 715-876-2743 |

POSITION SUMMARY:

The position will be responsible for all aspects of development, from design to implementation. Our development teams help design, code, and implement applications to help make our systems more efficient. The fundamental goal of the position is to support the Store Team Members, who in turn provide the services our guests deserve.

PRIMARY RESPONSIBILITIES:

?Development & Support:

- oUse JAVA programming language, including JSPs, Servlets, Struts, Spring, and general Object Oriented Design to develop, maintain and enhance Internet & Store Systems applications for the Business
- oProvide to IS Internet & Store Systems Team Leader weekly updated task information on the projects that are being worked on
- oWork with Buying Office team members; Helpdesk, and technical support Team Members to troubleshoot problems as they arise
- oMeet with Business Users to evaluate customer satisfaction

- oLearn and maintain an in-depth knowledge of User's operations to facilitate communication regarding User's requirements
- oActively participate in developing program specifications, writing code, testing and implementing program changes and program development
- oDevelop test plans and thoroughly test/debug all programs prior to implementation
- oWork closely with Team Leaders and Project Managers in providing timeline and task information through analysis based on a proposed project scope
- oWork with all Buying Office Team Members to troubleshoot problems as they arise
- oFollow and reinforce the "Menards Values"

?Project Standards and Procedures:

- oFollow all Corporate Standards and IS Systems Standards to develop/support projects
- oProvide input to IS Standards if existing standards require modifications or changes

?Production Issues:

- oIdentify problem trends (single site or overall) pro-actively
- oExecute action plan(s) to determine problem, develop resolution and implement
- oFollow established process for problem handling or resolution

?Security and Confidentiality:

- oMaintain information confidentiality and security
- oProtect and prevent unauthorized attempts to obtain corporate information
- oSuggest and recommend ideas for systems and data security
- oReport all unauthorized incidents to the management

?Other:

- oConsistently monitor own work to ensure the highest level of quality

- o Suggest and recommend better ways of improving the quality of work in the Internet & Store Systems applications
- o Other tasks as assigned by the Internet & Store Systems Team Leader or Manager



| | |
|--|---|
| Company: | Jacquart Fabric Products |
| Job Title | General Manager |
| Job Category | Management/Management Consulting, Manufacturing/Operations/Purchasing/Construction |
| Date of Posting | 5/19/2009 0:00 |
| Deadline | 6/19/2009 0:00 |
| Job Location | Ironwood, MI |
| Wage/Salary | |
| Desired Candidate Classification | Alumnus, Graduate Student (Masters/Doctoral) |
| Majors Desired | Business |
| Contact Name | Gina Thorsen |
| Contact Title | |
| Contact Address | 1238 Wall Street |
| City, State, Zip | Ironwood MI 49938 |
| Contact E-mail | gthorsen@jacquarts.com |
| Contact Phone | 906 932 1339 |
| Contact Fax | 906 932 1579 |
| <p>We are looking for a well rounded GM who has had direct responsibility for a P&L. The successful candidate will have direct operational management responsibility for a well established privately held manufacturing, distribution, retail company with over 150 employees. You will be responsible for maximizing ROI by enhancing a well functioning team, streamlining production and administrative areas through the elimination of waste, controlling expenses and maximizing cash flow.</p> | |



| | |
|--|---------------------------------------|
| Company: | NovaShield, Inc. |
| Job Title | Software/IT Engineer |
| Job Category | Computer Technology/Internet |
| Date of Posting | 5/20/2009 0:00 |
| Deadline | 6/30/2009 0:00 |
| Job Location | Madison |
| Wage/Salary | Negotiable |
| Desired Candidate Classification | Alumnus, Senior/Upcoming Graduate |
| Majors Desired | Math, Computer & Information Sciences |
| Contact Name | Gregory Zelesnik |
| Contact Title | |
| Contact Address | 1200 John Q. Hammons Drive 5th Floor |
| City, State, Zip | Madison WI 53717 |
| Contact E-mail | gzelesnik@novashield.com |
| Contact Phone | (608) 833-2610 |
| Contact Fax | (608) 833-2644 |
| <p>NovaShield, Inc., a Madison, WI based software start-up, is looking for a motivated software/IT engineer with 1-2 years of working experience in software development and general IT deployment and management.</p> <p>The initial role of the position is split between managing and maintaining the NovaShield IT infrastructure and developing critical software components used by NovaShield for product development. There will be plenty of opportunities for further career advancement depending on the candidate's interest and capability.</p> <p>Software Development:</p> <ul style="list-style-type: none"> o Design, implement, and maintain software subsystems used by NovaShield o Design, implement, and maintain distributed, enterprise-level software application <p>Lab (IT) Activities:</p> <ul style="list-style-type: none"> o Install, configure, and maintain new hardware o Install, configure, and maintain operating systems, firewall software, virtual machine software, and other utilities o Maintain internal network environment. | |



| | |
|--|--|
| Company: | ACUITY |
| Job Title | Commercial Processor |
| Job Category | Administrative/Office Support |
| Date of Posting | 5/20/2009 0:00 |
| Deadline | 7/17/2009 0:00 |
| Job Location | Sheboygan, WI |
| Wage/Salary | |
| Desired Candidate Classification | Alumnus, Graduate Student (Masters/Doctoral), Senior/Upcoming Graduate |
| Majors Desired | Agriculture & Natural Resources, Area, Ethnic & Cultural Studies, Biological & Physical Sciences, Business, Communications & Letters, Education-Related Studies, Engineering, Architecture & Applied Technology, Family & Consumer Resources, Fine & Applied Arts, Foreign Languages & Literature, Health-Related Studies, Interdisciplinary Studies, Math, Computer & Information Sciences, Public Affairs & Service, Social Sciences |
| Contact Name | Tonia Gibeault |
| Contact Title | |
| Contact Address | 2800 South Taylor Drive |
| City, State, Zip | Sheboygan WI 53081 |
| Contact E-mail | Tonia.Gibeault@acuity.com |
| Contact Phone | 920-458-9131, ext.1558 |
| Contact Fax | 920-458-7299 |
| <p>This position requires the ability to look up, retrieve, and input data into a computer system for all lines of commercial insurance and all states of operation. It also requires the application of critical thinking, interpretation, and decision making skills relative to the data and company guidelines/procedures. Work is facilitated through an automated queue and electronic imaging, and will involve completing manual premium calculations. Position may provide back-up support answering and processing incoming calls for a call center.</p> <p>Other responsibilities include indexing scanned documents; performing searches via the Internet or on-line manuals; receiving new business quotes and starting them in the front-end system; processing renewals, inputting renewal changes and pricing accounts, including completing manual/experience rating; processing endorsements for all lines and states; processing insured and agency requested terminations, completing rating worksheets and communicating with commercial line and field underwriters through the front-end system, telephone, fax and e-mail to ensure accurate processing of work.</p> | |



| | |
|---|--|
| Company: | CopyCat Music Licensing, LLC |
| Job Title | Licensing Administrator |
| Job Category | Administrative/Office Support, Fine Arts/Performing Arts |
| Date of Posting | 5/19/2009 0:00 |
| Deadline | 7/10/2009 0:00 |
| Job Location | La Crosse, WI |
| Wage/Salary | TBD |
| Desired Candidate Classification | Alumnus, Graduate Student (Masters/Doctoral), Senior/Upcoming Graduate |
| Majors Desired | Business, Fine & Applied Arts |
| Contact Name | Jeni Paulson |
| Contact Title | |
| Contact Address | 3730 Mormon Coulee Road |
| City, State, Zip | La Crosse WI 54601 |
| Contact E-mail | Jeni@CopyCatLicensing.com |
| Contact Phone | 608-788-1630 |
| Contact Fax | 608-788-1633 |
| <p>Seeking full-time administrative licensing assistant to handle copyright license requests for the high schools, drum corps and other groups that use our Copyright Service. Additional duties will include managing the license requests that are submitted for the composers and publishers that we represent. This is a permanent full-time position and health insurance and retirement account are provided.</p> | |



| | |
|--|--|
| Company: | Cbeyond |
| Job Title | Entry Level Business to Business Sales |
| Job Category | Sales |
| Date of Posting | 4/3/2009 0:00 |
| Deadline | 6/24/2009 0:00 |
| Job Location | Edina, MN |
| Wage/Salary | |
| Desired Candidate Classification | Alumnus, Senior/Upcoming Graduate |
| Majors Desired | Agriculture & Natural Resources, Area, Ethnic & Cultural Studies, Biological & Physical Sciences, Business, Communications & Letters, Education-Related Studies, Engineering, Architecture & Applied Technology, Family & Consumer Resources, Fine & Applied Arts, Foreign Languages & Literature, Health-Related Studies, Interdisciplinary Studies, Math, Computer & Information Sciences, Public Affairs & Service, Social Sciences |
| Contact Name | Nicole Wild |
| Contact Title | |
| Contact Address | 7900 W. 78th Street |
| City, State, Zip | Edina MN 55439 |
| Contact E-mail | nicole.wild@cbeyond.net |
| Contact Phone | 612-695-2131 |
| Contact Fax | 952-942-7246 |
| <p>Company Overview Cbeyond, Inc. (NASDAQ: CBEY) is a leading IP-based managed services provider that delivers integrated packages of communications and IT services to more than 35,000 small businesses throughout the United States. Cbeyond offers more than 30 productivity-enhancing applications including local and long-distance voice, broadband Internet, mobile, BlackBerry?, broadband laptop access, voicemail, email, web hosting, fax-to-email, data backup, file-sharing and virtual private networking. Cbeyond manages these services over a private, 100-percent Voice over Internet Protocol (VoIP) facilities-based network. For more information on Cbeyond, visit www.cbeyond.net.</p> <p>Job Description If you are looking for a great entry-level sales position to start your career in sales, we want to speak with you today! Cbeyond has formal classroom and field training to prepare you for a successful career in sales and sales management. The primary responsibility for this position is to present and sell Cbeyond services to small and mid-size business customers, generating new sales revenue. This is a high activity sales model where employees are responsible for a monthly new sales quota by prospecting, cold calling, and lead generation.</p> | |



| | |
|----------------------------------|--|
| Company: | Midwest Manufacturing |
| Job Title | Manager Trainee |
| Job Category | Management/Management Consulting, Manufacturing/Operations/Purchasing/Construction |
| Date of Posting | 6/10/2009 0:00 |
| Deadline | 8/31/2009 0:00 |
| Job Location | Eau Claire, WI |
| Wage/Salary | |
| Desired Candidate Classification | Alumnus, Senior/Upcoming Graduate |
| Majors Desired | Business, Engineering, Architecture & Applied Technology |
| Contact Name | Stacey Trussoni |
| Contact Title | |
| Contact Address | 5311 Kane Rd |
| City, State, Zip | Eau Claire WI 54703 |
| Contact E-mail | hr@midwestmanufacturing.com |
| Contact Phone | 715.876.3395 |
| Contact Fax | 715.876.3348 |

The Manager Trainee Program involves hands-on training that takes place in one of our many facilities. This program involves learning about Midwest Manufacturing and the products we make, as well as capitalizing on your education to help you develop into an effective and successful manager!

As a Manager Trainee, you will oversee all aspects of our busy manufacturing facilities. You will learn everything from how our products are manufactured and how our equipment operates to how to manage supply and demand and maintain a balance between payroll and sales. This position will give you a chance to utilize your problem solving abilities to help make good business decisions for the company.

Midwest Manufacturing believes strongly in promotion from within. With support and training from your managers and fellow team members, along with a willingness to relocate, you will be ready in a few months to take the next step in a successful management career.



| | |
|---|---|
| Company: | Uline |
| Job Title | Director of Risk Management |
| Job Category | Accounting/Auditing, Management/Management Consulting |
| Date of Posting | 5/21/2009 0:00 |
| Deadline | 9/1/2009 0:00 |
| Job Location | Gurnee, IL |
| Wage/Salary | |
| Desired Candidate Classification | Alumnus, Graduate Student (Masters/Doctoral) |
| Majors Desired | Business |
| Contact Name | Michael Lamantia |
| Contact Title | |
| Contact Address | 2105 S. Lakeside Drive |
| City, State, Zip | Waukegan IL 60085 |
| Contact E-mail | mlamantia@uline.com |
| Contact Phone | (847) 473-2001 x 4273 |
| Contact Fax | (866) 455-6385 |
| <p>Director of Risk Management</p> <p>Uline, a leading international distributor of packaging & industrial supplies, seeks a Director of Risk Management for their Accounting / Finance Office in Gurnee, IL.</p> <p>NOTE: Corporate Office is moving to Pleasant Prairie, Wisconsin (Kenosha County) - Spring, 2010.</p> <p>Come Grow Along with Uline:</p> <ul style="list-style-type: none"> * Open positions due to our consistent growth & expansion. * Continuous expansion offers opportunities for career advancement. * Excellent pay & benefits ? 3 bonus programs for every employee. <p>POSITION RESPONSIBILITIES / REQUIREMENTS:</p> <ul style="list-style-type: none"> * Report to Uline's Vice President of Finance * Direct the day-to-day operations of Risk Management area * Plan, manage & coordinate risk & insurance programs to control risks & losses * Analyze & classify risks (frequency / potential severity) & measure financial impact of | |

risk on company

- * Coordinate investigation & follow-up of incidents involving products & services
- * Ability to concisely summarize risk issues & policies in written memos
- * 7+ years prior Risk Management experience - Treasury & Supervisory experience a plus
- * Proven analytical, planning, judgment, forecasting, negotiating & leadership skills required

Please visit www.uline.com/jobs for more information on our benefit package and open jobs.

EOE m/f/d/v



| | |
|---|--|
| Company: | Uline |
| Job Title | International Compliance Manager |
| Job Category | Management/Management Consulting, Manufacturing/Operations/Purchasing/Construction |
| Date of Posting | 5/21/2009 0:00 |
| Deadline | 9/1/2009 0:00 |
| Job Location | Waukegan, IL |
| Wage/Salary | |
| Desired Candidate Classification | Alumnus, Graduate Student (Masters/Doctoral) |
| Majors Desired | Business |
| Contact Name | Michael Lamantia |
| Contact Title | |
| Contact Address | 2105 S. Lakeside Drive |
| City, State, Zip | Waukegan IL 60085 |
| Contact E-mail | mlamantia@uline.com |
| Contact Phone | (847) 473-2001 x 4273 |
| Contact Fax | (866) 455-6385 |
| <p>International Compliance Manager</p> <p>Uline, a leading international distributor of packaging & industrial supplies, seeks an International Compliance Manager for their Corporate Office in Waukegan, IL.</p> <p>NOTE: Corporate Office is moving to Pleasant Prairie, Wisconsin (Kenosha County) - Spring, 2010.</p> <p>Come Grow Along with Uline:</p> <ul style="list-style-type: none"> * Open positions due to our consistent growth & expansion. * Continuous expansion offers opportunities for career advancement. * Excellent pay & benefits ? 3 bonus programs for every employee. <p>POSITION RESPONSIBILITIES / REQUIREMENTS:</p> <ul style="list-style-type: none"> * Ensure compliance with U.S., Canada & Mexico import regulations (classification, valuation, quantity, origin declaration & Free Trade Agreement eligibility) * Monitor all import / export documentation & assure compliance to trade laws * Implement internal processes & controls to meet U.S. Customs regulations | |

- * Initiate periodic audits / assessments & develop systems to measure compliance
- * Coordinate U.S. Customs audits / inquiries & work with brokers, agents & attorneys to resolve problems / issues
- * Ensure timely, accurate payments through the U.S. Customs ACE portal
- * Recommend import / export compliance regulations / policies & codify into a Policies / Procedures Manual
- * Solicit NAFTA & other Free Trade Agreement Certificates from vendors & update them on a regular basis
- * Strong knowledge of NAFTA rules / regulations & international customs issues
- * Bachelor's Degree & 5 - 7 years experience required

Please visit www.uline.com/jobs for more information on our benefit package and open jobs.

EOE m/f/d/v



| | |
|----------------------------------|--|
| Company: | Uline |
| Job Title | Junior Copywriter |
| Job Category | Advertising/Marketing/Public Relations |
| Date of Posting | 5/21/2009 0:00 |
| Deadline | 9/1/2009 0:00 |
| Job Location | Waukegan, IL |
| Wage/Salary | |
| Desired Candidate Classification | Alumnus, Graduate Student (Masters/Doctoral) |
| Majors Desired | Business, Communications & Letters |
| Contact Name | Michael Lamantia |
| Contact Title | |
| Contact Address | 2105 S. Lakeside Drive |
| City, State, Zip | Waukegan IL 60085 |
| Contact E-mail | mlamantia@uline.com |
| Contact Phone | (847) 473-2001 x 4273 |
| Contact Fax | (866) 455-6385 |

Junior Copywriter

Uline, a leading international distributor of packaging & industrial supplies, seeks a Junior Copywriter for their Corporate Office in Waukegan, IL.

NOTE: Corporate Office is moving to Pleasant Prairie, Wisconsin (Kenosha County) - Spring, 2010.

Come Grow Along with Uline:

- * Open positions due to our consistent growth & expansion.
- * Continuous expansion offers opportunities for career advancement.
- * Excellent pay & benefits ? 3 bonus programs for every employee.

POSITION RESPONSIBILITIES / REQUIREMENTS:

- * Writes product copy & chart descriptions for catalog, web-site, advertising, collateral & promotional materials
- * Researches product attributes through hands-on inspection, vendor literature, competitor?s offerings & various online resources
- * Ensures compliance with ULINE branding and style

* Proofs copy for consistency and accuracy and routes to necessary parties for approval

* Maintains accurate information in product files

* Experience with industrial or catalog-based copy a plus

* Proficient in Microsoft Office Products, Adobe InDesign preferred

* Excellent verbal and written communication skills

* 2+ years experience required

* Bachelor's Degree required, preferably in English, Journalism, Public Relations, or Marketing

Please visit www.uline.com/jobs for more information on our benefit package and open jobs.

EOE m/f/d/v



| | |
|--|--|
| Company: | Uline |
| Job Title | Marketing Analyst |
| Job Category | Advertising/Marketing/Public Relations |
| Date of Posting | 5/21/2009 0:00 |
| Deadline | 9/1/2009 0:00 |
| Job Location | Waukegan, IL |
| Wage/Salary | |
| Desired Candidate Classification | Alumnus, Graduate Student (Masters/Doctoral), Senior/Upcoming Graduate |
| Majors Desired | Business |
| Contact Name | Michael Lamantia |
| Contact Title | |
| Contact Address | 2105 S. Lakeside Drive |
| City, State, Zip | Waukegan IL 60085 |
| Contact E-mail | mlamantia@uline.com |
| Contact Phone | (847) 473-2001 x 4273 |
| Contact Fax | (866) 455-6385 |
| <p>Marketing Analyst</p> <p>Uline, a leading international distributor of packaging & industrial supplies, seeks Marketing Analysts for their Corporate Office in Waukegan, IL.</p> <p>NOTE: Corporate Office is moving to Pleasant Prairie, Wisconsin (Kenosha County) - Spring, 2010.</p> <p>Come Grow Along with Uline:</p> <ul style="list-style-type: none"> * Open positions due to our consistent growth & expansion. * Continuous expansion offers opportunities for career advancement. * Excellent pay & benefits ? 3 bonus programs for every employee. <p>POSITION RESPONSIBILITIES / REQUIREMENTS:</p> <ul style="list-style-type: none"> * Gather & analyze data on new & exciting products * Analyze sales & return data * Research compliance issues * Experience with MS Office & Access | |

* Strong organizational & communication skills

* 2 - 5 years experience required

Please visit www.uline.com/jobs for more information on our benefit package and open jobs.

EOE m/f/d/v



| | |
|--|--|
| Company: | Uline |
| Job Title | Product Manager |
| Job Category | Advertising/Marketing/Public Relations |
| Date of Posting | 5/21/2009 0:00 |
| Deadline | 9/1/2009 0:00 |
| Job Location | Waukegan, IL |
| Wage/Salary | |
| Desired Candidate Classification | Alumnus, Graduate Student (Masters/Doctoral), Senior/Upcoming Graduate |
| Majors Desired | Business |
| Contact Name | Michael Lamantia |
| Contact Title | |
| Contact Address | 2105 S. Lakeside Drive |
| City, State, Zip | Waukegan IL 60085 |
| Contact E-mail | mlamantia@uline.com |
| Contact Phone | (847) 473-2001 x 4273 |
| Contact Fax | (866) 455-6385 |
| <p>Product Manager</p> <p>Uline, a leading international distributor of packaging & industrial supplies, seeks a Product Manager for their Corporate Office in Waukegan, IL.</p> <p>NOTE: Corporate Office is moving to Pleasant Prairie, Wisconsin (Kenosha County) - Spring, 2010.</p> <p>Come Grow Along with Uline:</p> <ul style="list-style-type: none"> * Open positions due to our consistent growth & expansion. * Continuous expansion offers opportunities for career advancement. * Excellent pay & benefits ? 3 bonus programs for every employee. <p>POSITION RESPONSIBILITIES / REQUIREMENTS:</p> <ul style="list-style-type: none"> * Determine & develop merchandising strategies & product assortment for assigned product categories * Train, educate & direct Associate Product Managers assigned to a product group * Negotiate programs with new & current vendors | |

* Determine pricing strategies on new products

* Select & source new products

* Strong organizational & communication skills (written, oral, interpersonal)

Please visit www.uline.com/jobs for more information on our benefit package and open jobs.

EOE m/f/d/v



| | |
|--|--|
| Company: | Uline |
| Job Title | Product Manager - Hazardous Materials |
| Job Category | Advertising/Marketing/Public Relations |
| Date of Posting | 5/21/2009 0:00 |
| Deadline | 9/1/2009 0:00 |
| Job Location | Waukegan, IL |
| Wage/Salary | |
| Desired Candidate Classification | Alumnus, Graduate Student (Masters/Doctoral), Senior/Upcoming Graduate |
| Majors Desired | Business |
| Contact Name | Michael Lamantia |
| Contact Title | |
| Contact Address | 2105 S. Lakeside Drive |
| City, State, Zip | Waukegan IL 60085 |
| Contact E-mail | mlamantia@uline.com |
| Contact Phone | (847) 473-2001 x 4273 |
| Contact Fax | (866) 455-6385 |
| <p>Product Manager - Hazardous Materials</p> <p>Uline, a leading international distributor of packaging & industrial supplies, seeks a Hazardous Materials Product Manager for their Corporate Office in Waukegan, IL.</p> <p>NOTE: Corporate Office is moving to Pleasant Prairie, Wisconsin (Kenosha County) - Spring, 2010.</p> <p>Come Grow Along with Uline:</p> <ul style="list-style-type: none"> * Open positions due to our consistent growth & expansion. * Continuous expansion offers opportunities for career advancement. * Excellent pay & benefits ? 3 bonus programs for every employee. <p>POSITION RESPONSIBILITIES / REQUIREMENTS:</p> <ul style="list-style-type: none"> * Help Uline expand their Hazardous Materials Packaging selections for upcoming catalogs * Keep up to date with UN / DOT rule & regulation changes to ensure products comply & track results * Negotiate programs with new & current vendors | |

* Determine pricing strategies on new products

* Understanding of DOT, RCRA & OSHA

* Prior experience & training in the Hazardous Materials Industry

Please visit www.uline.com/jobs for more information on our benefit package and open jobs.

EOE m/f/d/v



| | |
|----------------------------------|--|
| Company: | Uline |
| Job Title | Senior Copywriter |
| Job Category | Advertising/Marketing/Public Relations |
| Date of Posting | 5/21/2009 0:00 |
| Deadline | 9/1/2009 0:00 |
| Job Location | Waukegan, IL |
| Wage/Salary | |
| Desired Candidate Classification | Alumnus, Graduate Student (Masters/Doctoral) |
| Majors Desired | Business, Communications & Letters |
| Contact Name | Michael Lamantia |
| Contact Title | |
| Contact Address | 2105 S. Lakeside Drive |
| City, State, Zip | Waukegan IL 60085 |
| Contact E-mail | mlamantia@uline.com |
| Contact Phone | (847) 473-2001 x 4273 |
| Contact Fax | (866) 455-6385 |

Senior Copywriter

Uline, a leading international distributor of packaging & industrial supplies, seeks a Senior Copywriter for their Corporate Office in Waukegan, IL.

NOTE: Corporate Office is moving to Pleasant Prairie, Wisconsin (Kenosha County) - Spring, 2010.

Come Grow Along with Uline:

- * Open positions due to our consistent growth & expansion.
- * Continuous expansion offers opportunities for career advancement.
- * Excellent pay & benefits ? 3 bonus programs for every employee.

POSITION RESPONSIBILITIES / REQUIREMENTS:

- * Lead in-house catalog & website copywriting for one of the premier shipping / industrial supplies companies in North America
- * Work extensively with merchandising & product teams to strategically position products
- * Research product attributes & competitive / customer information to clearly communicate consumer benefits

* Work with Creative team to ensure copy tone & style is consistent with Uline's unique format

* Passion for marketing products & experience with catalog-based copy required

* Strong time management / organizational skills with the ability multitask in a fast paced environment

* Hands-on contributor with 5+ years of experience required

Please visit www.uline.com/jobs for more information on our benefit package and open jobs.

EOE m/f/d/v



| | |
|----------------------------------|--|
| Company: | Uline |
| Job Title | Strategic Pricing Manager |
| Job Category | Advertising/Marketing/Public Relations |
| Date of Posting | 5/21/2009 0:00 |
| Deadline | 9/1/2009 0:00 |
| Job Location | Waukegan, IL |
| Wage/Salary | |
| Desired Candidate Classification | Alumnus, Graduate Student (Masters/Doctoral) |
| Majors Desired | Business |
| Contact Name | Michael Lamantia |
| Contact Title | |
| Contact Address | 2105 S. Lakeside Drive |
| City, State, Zip | Waukegan IL 60085 |
| Contact E-mail | mlamantia@uline.com |
| Contact Phone | (847) 473-2001 x 4273 |
| Contact Fax | (866) 455-6385 |

Strategic Pricing Manager

Uline, a leading international distributor of packaging & industrial supplies, seeks a Strategic Pricing Manager for their Corporate Office in Waukegan, IL.

NOTE: Corporate Office is moving to Pleasant Prairie, Wisconsin (Kenosha County) - Spring, 2010.

Come Grow Along with Uline:

- * Open positions due to our consistent growth & expansion.
- * Continuous expansion offers opportunities for career advancement.
- * Excellent pay & benefits ? 3 bonus programs for every employee.

POSITION RESPONSIBILITIES / REQUIREMENTS:

- * Gather / analyze data & perform product performance / price reviews
- * Utilize margin pricing & cost analysis to improve corporate revenue
- * Analyze market, customer & sales data to identify industry patterns / trends & recommend ways to improve sales efforts
- * Work with & review various internal / external reports (customer comments, returns,

market news)

* Strong organizational & communication skills (written, oral, interpersonal)

* 7+ years experience required

Please visit www.uline.com/jobs for more information on our benefit package and open jobs.

EOE m/f/d/v



| | |
|---|--|
| Company: | Uline |
| Job Title | Vice President of Distribution |
| Job Category | Management/Management Consulting, Manufacturing/Operations/Purchasing/Construction |
| Date of Posting | 5/21/2009 0:00 |
| Deadline | 9/1/2009 0:00 |
| Job Location | Waukegan, IL |
| Wage/Salary | |
| Desired Candidate Classification | Alumnus, Graduate Student (Masters/Doctoral) |
| Majors Desired | Business |
| Contact Name | Michael Lamantia |
| Contact Title | |
| Contact Address | 2105 S. Lakeside Drive |
| City, State, Zip | Waukegan IL 60085 |
| Contact E-mail | mlamantia@uline.com |
| Contact Phone | (847) 473-2001 x 4273 |
| Contact Fax | (866) 455-6385 |
| <p>Vice President of Distribution</p> <p>Uline, a leading international distributor of packaging & industrial supplies, seeks a Vice President of Distribution for their Corporate Office in Waukegan, IL.</p> <p>NOTE: Corporate Office is moving to Pleasant Prairie, Wisconsin (Kenosha County) - Spring, 2010.</p> <p>Come Grow Along with Uline:</p> <ul style="list-style-type: none"> * Open positions due to our consistent growth & expansion. * Continuous expansion offers opportunities for career advancement. * Excellent pay & benefits ? 3 bonus programs for every employee. <p>POSITION RESPONSIBILITIES / REQUIREMENTS:</p> <ul style="list-style-type: none"> * Works with Branch & Distribution Managers to improve distribution capabilities and excellence in efficiency, cost and customer satisfaction * Directs the overall safety initiatives & engineering functions * Evaluates interdisciplinary distribution projects including productivity, inventory, manpower & workflows | |

* Assesses warehouse management technologies to drive operating effectiveness & efficiency in Distribution Centers

* Responsible for the procurement of distribution center's equipment

* Coordinates growth & expansion strategies among multi-departmental levels in support of corporate growth objectives



| | |
|--|--|
| Company: | Uline |
| Job Title | IT/ MIS Positions |
| Job Category | Computer Technology/Internet |
| Date of Posting | 5/21/2009 0:00 |
| Deadline | 9/1/2009 0:00 |
| Job Location | Waukegan, IL |
| Wage/Salary | |
| Desired Candidate Classification | Alumnus, Graduate Student (Masters/Doctoral), Senior/Upcoming Graduate |
| Majors Desired | Agriculture & Natural Resources, Area, Ethnic & Cultural Studies, Biological & Physical Sciences, Business, Communications & Letters, Education-Related Studies, Engineering, Architecture & Applied Technology, Family & Consumer Resources, Fine & Applied Arts, Foreign Languages & Literature, Health-Related Studies, Interdisciplinary Studies, Math, Computer & Information Sciences, Public Affairs & Service, Social Sciences |
| Contact Name | Michael Lamantia |
| Contact Title | |
| Contact Address | 2105 S. Lakeside Drive |
| City, State, Zip | Waukegan IL 60085 |
| Contact E-mail | mlamantia@uline.com |
| Contact Phone | (847) 473-2001 |
| Contact Fax | (866) 455-6385 |
| <p>IT/ MIS Positions</p> <p>Uline, a leading international distributor of packaging & industrial supplies, currently has various full-time IT/ MIS opportunities available at their Corporate Headquarters / Distribution Center in Waukegan, IL.</p> <p>NOTE: Corporate Office is moving to Pleasant Prairie, Wisconsin (Kenosha County) - Spring, 2010.</p> <p>Come Grow Along with Uline:</p> <ul style="list-style-type: none"> * Open positions due to our consistent growth & expansion. * Continuous expansion offers opportunities for career advancement. * Excellent pay & benefits ? 3 bonus programs for every employee. * Take advantage of new, state-of-the-art equipment. <p>Current Openings Include:</p> | |

* Java Developers (UI)

* Senior iSeries Administrators

* Senior WebSphere / AIX Administrators

Visit www.uline.com/jobs for more information and to apply online.

EOE m/f/d/v



| | |
|---|--|
| Company: | Scientific Protein Laboratories |
| Job Title | Sr. Staff Accountant |
| Job Category | Accounting/Auditing |
| Date of Posting | 5/21/2009 0:00 |
| Deadline | 6/30/2009 0:00 |
| Job Location | Waunakee, WI |
| Wage/Salary | open |
| Desired Candidate Classification | Alumnus, Graduate Student (Masters/Doctoral) |
| Majors Desired | Business |
| Contact Name | Kathy Lynch |
| Contact Title | |
| Contact Address | 700 E. Main St |
| City, State, Zip | Waunakee WI 53597 |
| Contact E-mail | lynchk@splpharma.com |
| Contact Phone | 608-849-1605 |
| Contact Fax | 608-8491610 |
| <p>Reporting to Manager, Accounting, this position is responsible for general ledger and fixed asset accounting. This position is responsible for performing a broad range of accounting, management reporting of financial results, and financial planning and analysis activities in a manufacturing/cost accounting setting including: preparation of financial statements, budgets and expense/cash forecasts for Wisconsin and Iowa companies.</p> | |



| | |
|----------------------------------|---|
| Company: | Markent Personnel |
| Job Title | Regional Quality Assurance Manager - 4605MU |
| Job Category | Manufacturing/Operations/Purchasing/Construction |
| Date of Posting | 5/21/2009 0:00 |
| Deadline | 7/31/2009 0:00 |
| Job Location | Beaver Dam |
| Wage/Salary | 70K to 80K |
| Desired Candidate Classification | Alumnus |
| Majors Desired | Agriculture & Natural Resources, Biological & Physical Sciences |
| Contact Name | Mark Udulutch |
| Contact Title | |
| Contact Address | PO Box 423 |
| City, State, Zip | Portage WI 53901 |
| Contact E-mail | mark@markentpersonnel.com |
| Contact Phone | 608-742-7300 |
| Contact Fax | 608-742-7737 |

Our client is a major dairy processor. They have several whey and powdered milk plants and need a Regional Quality Assurance Manager to help them improve their overall quality systems. This job requires 40% travel, including over nights. Most of the plants are in Wisconsin but you will have at least one in California. Each plant has its own quality team. You will be supporting the overall quality efforts of these plants. There will be no direct reports but you must be a strong leader able to influence at all levels because of your subject knowledge and professional experience. The position is based near Beaver Dam, WI which is commutable to both Madison and Fond du Lac. Great area to raise a family.

Duties:

1. Responsible for supporting several whey and powdered milk plants in the area of Quality Assurance.
2. Provide leadership, direction, and guidance to plant personnel by understanding regulatory, customer and internal company quality requirements.
3. Oversee Quality Assurance systems in order to satisfy internal and customer requirements during the conversion of raw materials to finished product. This could include: Process Evaluation and Product Protection Programs, Process Specifications and Standards, CIP Programs and Verifications, HACCP Training and Implementation, Product Labeling Compliance, Product Storage and Distribution and Assist in Vendor Certification and Monitoring of Compliance.
4. Monitor quality control systems to optimize detection or failures in the manufacturing process.
5. Oversight of Quality Control Systems would include the following responsibilities: Hold

Programs & Mock Recalls, Lab Proficiency and Procedures, Product Testing and Review, Process Verification Programs, Internal and External Audits and Environmental Microbiological Monitoring Programs.

6. Lead problem-solving efforts through the facilitation of team meetings and on-the-floor leadership to effectively influence positive change and continuous improvement.
7. Communicate frequently with Sales and Customer Service to be proactive in satisfying customer requirements.
8. Projected 40% travel is required with overnight stays.

The company offers a comprehensive benefits package, including a 10% bonus based on profits and personal performance. They will assist with normal relocation expenses. Sorry, no visa sponsorship is available.



| | |
|---|--|
| Company: | ICG Commerce |
| Job Title | Program Management Associate |
| Job Category | Management/Management Consulting |
| Date of Posting | 5/22/2009 0:00 |
| Deadline | 6/26/2009 0:00 |
| Job Location | Appleton |
| Wage/Salary | |
| Desired Candidate Classification | Alumnus, Graduate Student (Masters/Doctoral) |
| Majors Desired | Agriculture & Natural Resources, Area, Ethnic & Cultural Studies, Biological & Physical Sciences, Business, Communications & Letters, Education-Related Studies, Engineering, Architecture & Applied Technology, Family & Consumer Resources, Fine & Applied Arts, Foreign Languages & Literature, Health-Related Studies, Interdisciplinary Studies, Math, Computer & Information Sciences, Public Affairs & Service, Social Sciences |
| Contact Name | B Hartman |
| Contact Title | |
| Contact Address | 211 S Gulph Rd |
| City, State, Zip | King of Prussia PA 19406 |
| Contact E-mail | bhartman@icgcommerce.com |
| Contact Phone | 484-690-5000 |
| Contact Fax | 484-690-5211 |
| <p>Leading Supply Chain Consulting Company Seeking Program Management Associate (Appleton, WI)</p> <p>? Are you a highly professional team player who thrives on exceeding customer expectations?</p> <p>? Do you have solid multi-tasking and project management experience with a demonstrated track record of delivering results?</p> <p>? Do you have a desire to build supply chain and business management experience while delivering measurable value to Fortune 500 companies?</p> <p>If so, then please read on?</p> <p>The Company:</p> <p>ICG Commerce (www.icgcommerce.com) is the market leader in the rapidly growing procurement outsourcing market. The company is exclusively focused on helping its customers, such as Kimberly-Clark, Goodyear, Chiquita, Microsoft India and many other leading companies, reduce costs and improve competitiveness through procurement excellence.</p> <p>As a leading procurement outsourcing specialist, ICG Commerce is committed to delivering</p> | |

exceptional service through exceptional people. To do this, we bring together deep sourcing and procurement expertise, market insight, best practices and tools across the full spectrum of the indirect goods and services that companies procure in order to run their business. Whether in the area of marketing services, IT hardware, MRO, facilities or raw materials, we help our customers establish and manage supplier contracts and partnerships that deliver better pricing, value and service.

The Position:

ICG Commerce is seeking an Associate to support the program management team dedicated to one of our Fortune 500 customers located in Appleton, WI. In this capacity, you will work on-site to support a wide range of management activities and projects that enable our team to consistently meet and exceed customer expectations. Specifically, you will:

- ? Manage monthly measurement and reporting of savings and other results and track overall progress against our agreement
- ? Assist and/or lead process improvements to address key program challenges and to increase our ability to deliver upon our commitments
- ? Develop and manage internal communications across the account team
- ? Manage the on-boarding and assimilation of new team members
- ? Participate in the execution of special initiatives to fulfill customer commitments
- ? Pursue and develop relationships with customer stakeholders across the account



| | |
|---|-----------------------------------|
| Company: | Midwest Communications |
| Job Title | Marketing Consultant (WROE) |
| Job Category | Sales |
| Date of Posting | 5/22/2009 0:00 |
| Deadline | 6/22/2009 0:00 |
| Job Location | Green Bay, WI |
| Wage/Salary | |
| Desired Candidate Classification | Alumnus, Senior/Upcoming Graduate |
| Majors Desired | Business |
| Contact Name | Esther Gillis |
| Contact Title | |
| Contact Address | 904 Grand Avenue |
| City, State, Zip | Wausau WI 54403 |
| Contact E-mail | esther@mwcradio.com |
| Contact Phone | 715-842-1437 |
| Contact Fax | 715-842-7061 |
| <p>94.3 WROE has an immediate opening for a Marketing Consultant.</p> <p>We're looking for a team-oriented professional with a proven track record of success, strong prospecting and phone/cold calling skills, experience in up-selling existing accounts and good computer skills.</p> <p>We offer the best training in the industry, a competitive compensation program and a full benefits package. A good driving record and a reliable vehicle are required.</p> | |



| | |
|----------------------------------|--|
| Company: | Midwest Communications |
| Job Title | Marketing Consultant (KDAL-FM/KHQG/KTCO) |
| Job Category | Sales |
| Date of Posting | 5/22/2009 0:00 |
| Deadline | 6/22/2009 0:00 |
| Job Location | Duluth, MN |
| Wage/Salary | |
| Desired Candidate Classification | Alumnus, Graduate Student (Masters/Doctoral), Senior/Upcoming Graduate |
| Majors Desired | Business |
| Contact Name | Esther Gillis |
| Contact Title | |
| Contact Address | 904 Grand Avenue |
| City, State, Zip | Wausau WI 54403 |
| Contact E-mail | esther@mwcradio.com |
| Contact Phone | 715-842-1437 |
| Contact Fax | 715-842-7061 |

This is YOUR year! Don't you deserve a job you LOVE?

Duluth's top-rated radio group is seeking a Full-Time Account Executive. Midwest Communications is the radio group that top professionals love because they are involved in the direction of the company and they can earn an OUTSTANDING living.

We're looking for a team-oriented professional who can achieve sales goals & have fun doing it. We believe that to be the best you need continuous training and to set strong goals. Duties include meeting with customers, developing meaningful relationships, developing promotional ideas, attaining sales goals, researching co-op & presenting ideas to customers. Exceptional service a must.

1-2 yrs outside sales experience preferred. Valid driver's license/vehicle required.

We offer a full benefits package and the ability to earn an outstanding living.



| | |
|---|--|
| Company: | Princeton Group, Inc. |
| Job Title | Sales Executive - Sports Hospitality Division |
| Job Category | Hospitality/Tourism, Sales |
| Date of Posting | 5/26/2009 0:00 |
| Deadline | 8/26/2009 0:00 |
| Job Location | Madison |
| Wage/Salary | |
| Desired Candidate Classification | Alumnus |
| Majors Desired | Agriculture & Natural Resources, Area, Ethnic & Cultural Studies, Biological & Physical Sciences, Business, Communications & Letters, Education-Related Studies, Engineering, Architecture & Applied Technology, Family & Consumer Resources, Fine & Applied Arts, Foreign Languages & Literature, Health-Related Studies, Interdisciplinary Studies, Math, Computer & Information Sciences, Public Affairs & Service, Social Sciences |
| Contact Name | Steven Krantz |
| Contact Title | |
| Contact Address | 6502 Grand Teton Plaza Suite 201 |
| City, State, Zip | Madison WI 53719 |
| Contact E-mail | careers@princetongroupsports.com |
| Contact Phone | 608-469-1576 |
| Contact Fax | 608-824-7201 |
| <p>Princeton Group is a leading provider of corporate hospitality for major sporting event such as The Masters, Final Four, Ryder Cup, Super Bowl, and many others.</p> <p>We are looking for energetic Sales Executives to generate additional business with senior executives of corporate America. This position provides excellent opportunities for personal, leadership, and compensation growth.</p> <p>Key qualifications include:</p> <ul style="list-style-type: none"> - Hard working - Energetic - Confident - Strong desire to succeed | |



| | |
|---|---|
| Company: | API Healthcare |
| Job Title | Statistical Analyst |
| Job Category | Actuarial Science/Math/Statistics |
| Date of Posting | 5/26/2009 0:00 |
| Deadline | 6/26/2009 0:00 |
| Job Location | Hartford, Wi |
| Wage/Salary | Paid |
| Desired Candidate Classification | Alumnus, Graduate Student (Masters/Doctoral), Senior/Upcoming Graduate |
| Majors Desired | Engineering, Architecture & Applied Technology, Math, Computer & Information Sciences |
| Contact Name | Diann Koski |
| Contact Title | HR Coordinator |
| Contact Address | 1550 Innovation Way |
| City, State, Zip | Hartford WI 53027 |
| Contact E-mail | hr@apihealthcare.com |
| Contact Phone | 262/670-2750 |
| Contact Fax | 262/673-2650 |
| <p>The Statistical Analyst actively participates in the scientific preparation and review of research data studies to support optimizing human capital resources in the delivery of healthcare services. This includes basic, applied, and economic and effectiveness research as well as consultation with project team to determine report and database needs and limitations. An initial focus will be to lead and guide the work of others for acuity calibrations and other research projects such as Value Assessment studies. Occasional national travel may be required.</p> <p>Primary Responsibilities</p> <ol style="list-style-type: none"> 1. Provides knowledge and direction in protocol development and in statistical analysis 2. Assists in the identification of key research project issues and the leads the design of analytic approaches. 3. Utilizes applied statistics to identify, extract, validate and test complex data from various complex databases. Performs statistical analysis and data modeling using SAS or other statistical tools. 4. Analyzes data, draws appropriate conclusions and effectively summarizes and communicates findings. 5. Executes data-related activities of business trends, data manipulation, merge/purge, cleansing and analysis. 6. Assists in translating statistical findings to business strategies that positively impact the business and customer. | |



| | |
|--|---|
| Company: | Jockey International, Inc. |
| Job Title | ACCOUNTING INTERN |
| Job Category | Accounting/Auditing, Actuarial Science/Math/Statistics |
| Date of Posting | 5/26/2009 0:00 |
| Deadline | 6/26/2009 0:00 |
| Job Location | Kenosha, WI |
| Wage/Salary | Competitive |
| Desired Candidate Classification | Junior, Senior/Upcoming Graduate, Sophomore |
| Majors Desired | Business, Math, Computer & Information Sciences |
| Contact Name | Sue Mattner |
| Contact Title | |
| Contact Address | 2300 60th Street |
| City, State, Zip | Kenosha WI 53140 |
| Contact E-mail | human_resource@jockey.com |
| Contact Phone | 262-658-8111 |
| Contact Fax | 262-653-3014 |
| <p>JOCKEY offers an adaptable team environment which provides for continual learning, along with the ability to contribute ideas and acquire employment skills that are not readily available through academics.</p> <p>In this paid ACCOUNTING INTERNSHIP, you will perform general accounting for a manufacturing plant (i.e., journal entries, account reconciliations, inter-company accounting, and foreign currency conversions, etc.).</p> <p>Specific duties include:</p> <ul style="list-style-type: none"> ? Performing journal entries, account reconciliations, inter-company accounting, and foreign currency conversion. ? Working with database software to maintain cost accounting information/reports. ? Performing general accounting for Cost Accounting month end. ? Performing other Cost Accounting/Finance projects as assigned. | |



| | |
|----------------------------------|--|
| Company: | City of Chicago |
| Job Title | STUDENT INTERN |
| Job Category | Administrative/Office Support, Banking/Finance/Investments |
| Date of Posting | 5/28/2009 0:00 |
| Deadline | 6/30/2009 0:00 |
| Job Location | Chicago |
| Wage/Salary | |
| Desired Candidate Classification | Freshman, Junior, Senior/Upcoming Graduate, Sophomore |
| Majors Desired | Agriculture & Natural Resources, Area, Ethnic & Cultural Studies, Biological & Physical Sciences, Business, Communications & Letters, Education- Related Studies, Engineering, Architecture & Applied Technology, Family & Consumer Resources, Fine & Applied Arts, Foreign Languages & Literature, Health-Related Studies, Interdisciplinary Studies, Math, Computer & Information Sciences, Public Affairs & Service, Social Sciences |
| Contact Name | Stephanie Finney |
| Contact Title | |
| Contact Address | 121 N LaSalle rm 1102 |
| City, State, Zip | Chicago IL 60602 |
| Contact E-mail | stephanie.finney@cityofchicago.org |
| Contact Phone | 312/744-6524 |
| Contact Fax | 312/744-0623 |

STUDENT INTERN

INTERNSHIP JOB ANNOUNCEMENT

The City of Chicago is seeking students who want to acquire knowledge and valuable work experience in public sector/city government operations. As an intern, you will gain a unique insight into the workings of city government. The City of Chicago is the third largest city in the United States, with over 40 operating departments providing a wide range of services including community development, finance/budgeting, family and support services, transportation, and emergency management and communications. Students who are majoring in all disciplines are encouraged to apply. Work hours are flexible to meet the needs of students and city departments

DUTIES: Assigned duties specific to the operational needs of the operating department in which internship is performed. Perform various administrative functions to support program activities; compile and tabulate statistical data and research and collect information for

inclusion in studies and reports; research and draft policy proposals; use various software packages to type documents, create spreadsheets and maintain databases; provide general information regarding programs and services to the public; review and process applications for programs and services and explain program requirements to applicants; maintain records and prepare work activity reports; perform various office clerical functions; participate in the organization, set-up and administration of special events and program activities; and perform related duties as required.

NOTE: Temporary position

RESIDENCY REQUIREMENT: Interns must live within City of Chicago limits during their work assignment. Proof of residency will be required at the time of employment.

APPLICATION PERIOD: April 1, 2009 - June 30, 2009.

APPLY: www.cityofchicago.org/CAREERS

NOTE: Your application is good during the stated application period only.

| | |
|---------------------------------|---------------|
| 2009 SALARY: Freshman/Sophomore | \$7.75 / hour |
| Junior/Senior | \$8.50 / hour |
| Graduate Student | \$9.50 / hour |

NOTE: Only applicants who submit all the required documents at the time the application is completed will be considered.

Evaluation: Your initial evaluation will be based on information provided on the application form and documents submitted with the application. Applications must be submitted by the individual applicant. No second party applications will be accepted.

If you are disabled and require a reasonable accommodation to file your application, please contact the City of Chicago, Department of Human Resources at 312-744-4976, TTY: 312-744-5035. You may be required to provide information regarding your request.

ALL REFERENCES TO POLITICAL SPONSORSHIP OR RECOMMENDATION MUST BE OMITTED FROM ANY AND ALL APPLICATION MATERIALS SUBMITTED FOR CITY EMPLOYMENT.

City of Chicago is an Equal Opportunity/Affirmative Action Employer

City of Chicago
Department of Human Resources
Richard M. Daley, Mayor
Homero Tristan, Commissioner



| | |
|----------------------------------|-----------------------------------|
| Company: | 50 Below Sales and Marketing |
| Job Title | Sales Representative |
| Job Category | Sales |
| Date of Posting | 5/28/2009 0:00 |
| Deadline | 6/28/2009 0:00 |
| Job Location | Duluth, MN |
| Wage/Salary | |
| Desired Candidate Classification | Alumnus, Senior/Upcoming Graduate |
| Majors Desired | Business |
| Contact Name | Laura Dahl |
| Contact Title | |
| Contact Address | 5 west 1st street suite 302 |
| City, State, Zip | Duluth MN 55802 |
| Contact E-mail | laura.dahl@50below.com |
| Contact Phone | 888-306-8493 |
| Contact Fax | 218-722-7546 |

Sales Representative

The Sales Representative establishes, maintains, and services E-business solutions to selected financial services representatives. This position also practices a proactive approach to customer support with the focus on relationship building and business retention. The ultimate responsibilities of the position are client retention and revenue generation.

Essential Job Functions

- ? Work with clients on a proactive basis to establish a strong relationship that focuses on customer retention
- ? Educate clients on product and program enhancements to secure the customer base and increase monthly revenue through scheduled phone appointments
- ? Compile reports based upon data gathered from communications with clients to assist with new product development and feedback on current products
- ? Identify product/branch champions to help open doors to possible branch conference calls, regional calls, and other forms of lead generation
- ? Provide assistance with site maintenance and feature selections to benefit the clients? site traffic
- ? Complete special projects for our clients including but not limited to: optins, call campaigns, and product and client research
- ? Possible travel to client presentations, branch visits, or other client functions when necessary
- ? Establish, maintain, and report on appointments, calendar, and goals

Skills Required

- ? Strong phone presence, high level of professionalism
- ? Proven customer service and sales skills and results
- ? Minimum intermediate-level computer skills and working knowledge of the Internet
- ? Knowledge of the financial services industry
- ? Strong multi-tasking, production tracking, and prioritization skills
- ? Flexibility required in daily routine
- ? Meet continuing education requirements
- ? Toastmasters membership and participation

Education and Experience

- ? Salary (based on experience)
- ? Benefit package



| | |
|--|--|
| Company: | Jockey International, Inc. |
| Job Title | WEB CONTENT INTERN (GRAPHICS) |
| Job Category | Advertising/Marketing/Public Relations |
| Date of Posting | 5/26/2009 0:00 |
| Deadline | 6/26/2009 0:00 |
| Job Location | Kenosha, WI |
| Wage/Salary | Commensurate |
| Desired Candidate Classification | Sophomore |
| Majors Desired | Agriculture & Natural Resources, Area, Ethnic & Cultural Studies, Biological & Physical Sciences, Business, Communications & Letters, Education-Related Studies, Engineering, Architecture & Applied Technology, Family & Consumer Resources, Fine & Applied Arts, Foreign Languages & Literature, Health-Related Studies, Interdisciplinary Studies, Math, Computer & Information Sciences, Public Affairs & Service, Social Sciences |
| Contact Name | Sue Mattner |
| Contact Title | |
| Contact Address | 2300 60th Street |
| City, State, Zip | Kenosha WI 53140 |
| Contact E-mail | human_resource@jockey.com |
| Contact Phone | 262-658-8111 |
| Contact Fax | 262-653-3014 |
| <p>Jockey International, Inc., is offering an opportunity to work in our E-Commerce division, assisting the Web Content team in repurposing, designing, and maintaining graphics to support the merchandising, marketing, and branding functions of Jockey.com.</p> <p>Time commitment will be approximately 20 hours per week. Work schedules can be negotiated to assist with accommodating the needs of the student.</p> <p>Current students in pursuit of an undergraduate degree in Marketing, Communications, or Graphic Design are encouraged to apply for this paid internship.</p> <p>ESSENTIAL FUNCTIONS:</p> <ul style="list-style-type: none"> ? Assist with repurposing existing brand assets and design graphic content for Jockey.com including (but not limited to): landing pages, department pages, banner ads, and static content pages to keep the site fresh and relevant. ? Under direction of the Web Content Specialist, create and modify campaigns for A/B version testing of email and web page layout/design. ? Assist with preparing product image assets for online usage. | |

- ? Assist with testing webpage layout and functionality for Internet browser compatibility.
- ? Assist with HTML editing and basic HTML coding of email campaigns.



| | |
|----------------------------------|---------------------------------------|
| Company: | 50 Below Sales and Marketing |
| Job Title | Technical Project Manager |
| Job Category | Computer Technology/Internet |
| Date of Posting | 5/28/2009 0:00 |
| Deadline | 6/28/2009 0:00 |
| Job Location | Duluth, MN |
| Wage/Salary | |
| Desired Candidate Classification | Senior/Upcoming Graduate |
| Majors Desired | Math, Computer & Information Sciences |
| Contact Name | Laura Dahl |
| Contact Title | |
| Contact Address | 5 west 1st street suite 302 |
| City, State, Zip | Duluth MN 55802 |
| Contact E-mail | laura.dahl@50below.com |
| Contact Phone | 888-306-8493 |
| Contact Fax | 218-722-7546 |

Technical Project Manager

The role of the Technical Project Manager is to plan, execute, and finalize projects, according to strict deadlines and within budget. This includes acquiring resources and coordinating the efforts of team members and third-party contractors or consultants in order to deliver projects according to plan. The Project Manager will also define the project's objectives and oversee quality control throughout its life cycle.

Responsibilities

- ? Direct and manage project development from beginning to end
- ? Define project scope, goals, and deliverables that support business goals in collaboration with senior management and stakeholders
- ? Develop full-scale project plans and associated communications documents
- ? Effectively communicate project expectations to team members and stakeholders in a timely and clear fashion
- ? Liaise with project stakeholders on an ongoing basis
- ? Estimate the resources and participants needed to achieve project goals
- ? Draft and submit budget proposals and recommend subsequent budget changes where necessary
- ? When required, negotiate with other department managers for the acquisition of required personnel from within the company
- ? Determine and assess need for additional staff and/or consultants and make the appropriate recruitments if necessary during project cycle
- ? Set and continually manage project expectations with team members and other

stakeholders

- ? Delegate tasks and responsibilities to appropriate personnel
- ? Identify and resolve issues and conflicts within the project team
- ? Identify and manage project dependencies and critical path
- ? Plan and schedule project timelines and milestones using appropriate tools
- ? Track project milestones and deliverables
- ? Develop and deliver progress reports, proposals, requirements documentation, and presentations
- ? Determine the frequency and content of status reports from the project team, analyze results, and troubleshoot problem areas
- ? Proactively manage changes in project scope, identify potential crises, and devise contingency plans
- ? Define project success criteria and disseminate them to involved parties throughout project life cycle
- ? Coach, mentor, motivate, and supervise project team members and contractors and influence them to take positive action and be accountable for their assigned work
- ? Build, develop, and grow any business relationships vital to the success of the project
- ? Conduct project post-mortems and create a recommendations report in order to identify successful and unsuccessful project elements
- ? Develop best practices and tools for project execution and management



| | |
|----------------------------------|---------------------------------------|
| Company: | 50 Below Sales and Marketing |
| Job Title | .NET Application Developer |
| Job Category | Computer Technology/Internet |
| Date of Posting | 5/28/2009 0:00 |
| Deadline | 6/28/2009 0:00 |
| Job Location | Duluth, MN |
| Wage/Salary | |
| Desired Candidate Classification | Senior/Upcoming Graduate |
| Majors Desired | Math, Computer & Information Sciences |
| Contact Name | Laura Dahl |
| Contact Title | |
| Contact Address | 5 west 1st street suite 302 |
| City, State, Zip | Duluth MN 55802 |
| Contact E-mail | laura.dahl@50below.com |
| Contact Phone | 888-306-8493 |
| Contact Fax | 218-722-7546 |

The .NET Application Developer's role is to build the operations end of the organization's applications and keep them running smoothly. This includes taking an active role in designing, developing, and implementing new applications, Web pages, and sites; integrating sites with back-end applications; migrating legacy applications; testing, debugging, and performing day-to-day support. The individual should also have the ability to work within a team environment, work with project lead, web designers, and customers to create web sites and applications.

Responsibilities

- ? In a team environment, participate in application design strategy
- ? Develop clean, well-structured re-useable code and optimized applications from requirements provided
- ? Install, test, debug, support, and document applications using appropriate tools
- ? Ensure application quality and consistency
- ? Diagnose and troubleshoot problems with existing applications as needed
- ? Integrate third party solutions when necessary
- ? Keep leads accurately and completely informed of task status on a timely basis
- ? When requested, identify and evaluate industry best practice solutions for use in the technical environment
- ? Provide mentoring to other team members as needed
- ? Provide suggestions for process improvements when necessary



| | |
|--|--|
| Company: | Zimmer Thomson Associates |
| Job Title | Field Sales Representative |
| Job Category | Sales |
| Date of Posting | 5/28/2009 0:00 |
| Deadline | 7/15/2009 0:00 |
| Job Location | Lacrosse, WI |
| Wage/Salary | |
| Desired Candidate Classification | |
| Majors Desired | Biological & Physical Sciences, Business, Communications & Letters, Engineering, Architecture & Applied Technology, Interdisciplinary Studies, Social Sciences |
| Contact Name | Greg Manion |
| Contact Title | |
| Contact Address | W165 N5815 Ridgewood Drive |
| City, State, Zip | Menomonee Falls WI 53051 |
| Contact E-mail | greg.manion@zimmer.com |
| Contact Phone | 414-305-0814 |
| Contact Fax | 262-252-4586 |
| <p>Performs sales & service duties supporting the Zimmer portfolio of medical devices including trauma, hip & knee implants. Maintain existing business and growing marketshare mainly in the Lacrosse & Southwest WI geography.</p> <p>Extensive clinical/technical training program will be offered. Long work days and on-call duty are part of the responsibility which comes with this position. Earning potential is also higher to match this demanding position.</p> | |



| | |
|---|---------------------------|
| Company: | Johnson & Scheevel, LLC |
| Job Title | Tax/Accountant |
| Job Category | Accounting/Auditing |
| Date of Posting | 5/28/2009 0:00 |
| Deadline | 7/31/2009 0:00 |
| Job Location | Spring Valley & Leroy, MN |
| Wage/Salary | \$38,000-\$50,000 |
| Desired Candidate Classification | Alumnus |
| Majors Desired | Business |
| Contact Name | Lloyd Johnson |
| Contact Title | |
| Contact Address | 120 North Broadway |
| City, State, Zip | Spring Valley MN 55975 |
| Contact E-mail | ldjcpa@centurytel.net |
| Contact Phone | 507-346-2815 |
| Contact Fax | 507-346-2815 |
| <p>Tax Preparation, Monthly & Annual Client Accounting, Payroll Processing, Small Business Consulting. Individual with Interest in becoming a C.P.A. Opportunity for fast track to Partnership.</p> | |



| | |
|----------------------------------|--|
| Company: | F+W Media, Inc |
| Job Title | Category Marketing Manager |
| Job Category | Advertising/Marketing/Public Relations |
| Date of Posting | 5/29/2009 0:00 |
| Deadline | 7/1/2009 0:00 |
| Job Location | Iola, Wisconsin |
| Wage/Salary | Base Salary Commensurate With Experience |
| Desired Candidate Classification | Graduate Student (Masters/Doctoral), Senior/Upcoming Graduate |
| Majors Desired | Business |
| Contact Name | Brian Zekl |
| Contact Title | |
| Contact Address | 4700 E Galbraith Rd |
| City, State, Zip | Cincinnati OH 45236 |
| Contact E-mail | careers2@fwpubs.com |
| Contact Phone | 513-531-2690 |
| Contact Fax | 513-891-7195 |

Position Overview

The Category Marketing Manager is responsible for implementing, analyzing and optimizing consumer marketing campaigns for all products and services within assigned categories to achieve budgeted revenue and EBITDA goals. The Category Marketing will work with the Manager, eCommerce Marketing to define marketing plans and objectives within their category. Marketing channels utilized by the Category Marketing Manager include print, web, email, catalog, and shows/events.

The Category Marketing Manager will report to a Manager, eCommerce Marketing.

Duties and Responsibilities

1. Work with the Manager, eCommerce Marketing, Online Product Managers and F+W Community Leaders to evaluate new opportunities in the market for product development and product enhancements
2. Work with editorial teams to position new products with respect to the consumer and marketplace
3. Write/edit promotional copy for bookstore/email campaigns.
4. Liaise with appropriate staff members for category representation at trade shows, related consumer shows, and F+W events.
5. Work with the Manager, eCommerce Marketing and F+W Community Leaders to

determine product pricing/discount model for assigned categories

6. Utilize internal F+W resources to effectively market all products available within the category, including websites, newsletters, print magazines, web display advertising, dedicated email broadcasts, events, and other resources as available.
7. Identify external opportunities to market products available within assigned categories, either via advertising campaigns, partnerships or affiliate programs. Work with the Manager, eCommerce Marketing to design and implement such programs.
8. Manage and update eCommerce stores to maximize conversions and sales.
9. Manage overall email marketing campaigns, including: conceptualize, create, and approve house prospecting emails, including date reservations, list selection, offer creation, product selection, and approval of test messages; manage house ads and featured books within email newsletters; manage contact strategy for new customers/sign ups; manage soft-sells in transactional email messages
10. Manage overall print marketing campaigns, including: conceptualize, approve and place magazine ads, inserts, onserts, coverwraps, and other printed material as needed.
11. Provide weekly reporting on results of all trackable marketing efforts and progress toward monthly revenue goals. Adjust marketing as needed to maximize ROI based on those results.
12. Maintain competitive analysis and market research data.
13. Other projects as assigned by the Manager, eCommerce Marketing.



| | |
|---|--|
| Company: | Impact Seven, Inc. |
| Job Title | Director, Business Development |
| Job Category | Banking/Finance/Investments |
| Date of Posting | 5/29/2009 0:00 |
| Deadline | 7/15/2009 0:00 |
| Job Location | Almena, WI |
| Wage/Salary | Min \$50,000 |
| Desired Candidate Classification | Alumnus, Graduate Student (Masters/Doctoral) |
| Majors Desired | Business |
| Contact Name | Mary Vinopal |
| Contact Title | |
| Contact Address | 147 Lake Almena Dr |
| City, State, Zip | Almena WI 54805 |
| Contact E-mail | mvinopal@impactseven.org |
| Contact Phone | 715-357-3334 |
| Contact Fax | 715-357-6233 |
| <ul style="list-style-type: none"> ? Screen all business prospects. ? Coordinate the development of all business feasibility studies and business plans. ? Mobilize the financial resources necessary for each project. ? Assist with Impact Seven planning. ? Mobilize and coordinate technical assistance to Impact Seven investments. ? Coordinate activities with the executive team. ? Assume any other duties that may be designated by the President. <p>Impact Seven, Inc., a community economic development corporation, has as its mission, serving the low-income disadvantaged citizenry of the State of Wisconsin through economic development, housing development, housing rehabilitation, real estate development, property management, employment and training, chemical dependency programs, community economic development consulting, and administrative services.</p> | |



| | |
|---|--|
| Company: | Beloit College |
| Job Title | Director of Communications and Marketing |
| Job Category | Advertising/Marketing/Public Relations |
| Date of Posting | 6/1/2009 0:00 |
| Deadline | 6/19/2009 0:00 |
| Job Location | Beloit, Wi |
| Wage/Salary | |
| Desired Candidate Classification | Alumnus |
| Majors Desired | Agriculture & Natural Resources, Area, Ethnic & Cultural Studies, Biological & Physical Sciences, Business, Communications & Letters, Education-Related Studies, Engineering, Architecture & Applied Technology, Family & Consumer Resources, Fine & Applied Arts, Foreign Languages & Literature, Health-Related Studies, Interdisciplinary Studies, Math, Computer & Information Sciences, Public Affairs & Service, Social Sciences |
| Contact Name | Heather McLean |
| Contact Title | |
| Contact Address | 700 College Street |
| City, State, Zip | Beloit WI 53511 |
| Contact E-mail | mcleanh@beloit.edu |
| Contact Phone | 608-363-2630 |
| Contact Fax | 608-363-2221 |
| <p>Beloit College is a selective, private liberal arts and sciences college in southern Wisconsin, close to Madison, Milwaukee, and Chicago. The college's diverse student body comprises 1,250 undergraduate students from 47 states, the District of Columbia, and 38 foreign countries. The College is proud of its commitment to academic excellence and its particular focus on national leadership in international, interdisciplinary, and experiential education. Beloit College places special emphasis on close collaboration among students, faculty, and staff in fulfilling its academic mission and is a proud member of the Colleges That Change Lives.</p> <p>Beloit College seeks a Director of Communications and Marketing to provide strategic leadership of the college's integrated marketing effort. The successful candidate will oversee the office of Communications and Marketing to assure Beloit is well-positioned and competitive in promoting the College's public identity. This position works closely with the president and members of senior staff to support cohesive messaging and guides the staff in the creative use of all media to effectively advance Beloit College.</p> <p>Responsibilities:</p> | |

Provide creative leadership for executing an integrated marketing plan that includes web and new media, external messaging and promotion, and data-driven decision-making.

Provide oversight to office of communications and marketing in staff development and evaluation and in budget management.

Provide counsel to the president and senior staff on communications and messaging; works collaboratively across campus to utilize college assets, unify the image of Beloit and to support advancement and enrollment goals.

Serves as senior communications and marketing officer and chief institutional contact and spokesperson for the college.



| | |
|--|--|
| Company: | Cbeyond |
| Job Title | Entry Level Business to Business Sales |
| Job Category | Sales |
| Date of Posting | 6/1/2009 0:00 |
| Deadline | 7/1/2009 0:00 |
| Job Location | Edina, MN |
| Wage/Salary | \$30,000 base + commission |
| Desired Candidate Classification | Alumnus |
| Majors Desired | Agriculture & Natural Resources, Area, Ethnic & Cultural Studies, Biological & Physical Sciences, Business, Communications & Letters, Education-Related Studies, Engineering, Architecture & Applied Technology, Family & Consumer Resources, Fine & Applied Arts, Foreign Languages & Literature, Health-Related Studies, Interdisciplinary Studies, Math, Computer & Information Sciences, Public Affairs & Service, Social Sciences |
| Contact Name | Nicole Wild |
| Contact Title | |
| Contact Address | 7900 W. 78th Street |
| City, State, Zip | Edina MN 55439 |
| Contact E-mail | nicole.wild@cbeyond.net |
| Contact Phone | 612-695-2131 |
| Contact Fax | 952-942-7246 |
| <p>Company Overview Cbeyond, Inc. (NASDAQ: CBEY) is a leading IP-based managed services provider that delivers integrated packages of communications and IT services to more than 35,000 small businesses throughout the United States. Cbeyond offers more than 30 productivity-enhancing applications including local and long-distance voice, broadband Internet, mobile, BlackBerry?, broadband laptop access, voicemail, email, web hosting, fax-to-email, data backup, file-sharing and virtual private networking. Cbeyond manages these services over a private, 100-percent Voice over Internet Protocol (VoIP) facilities-based network. For more information on Cbeyond, visit www.cbeyond.net.</p> <p>Job Description If you are looking for a great entry-level sales position to start your career in sales, we want to speak with you today! Cbeyond has formal classroom and field training to prepare you for a successful career in sales and sales management. The primary responsibility for this position is to present and sell Cbeyond services to small and mid-size business customers, generating new sales revenue. This is a high activity sales model where employees are responsible for a monthly new sales quota by prospecting, cold calling, and lead generation.</p> | |



| | |
|--|--|
| Company: | University of Wisconsin-Green Bay |
| Job Title | Advisor |
| Job Category | Accounting/Auditing, Administrative/Office Support, Banking/Finance/Investments, Customer Service |
| Date of Posting | 6/1/2009 0:00 |
| Deadline | 6/19/2009 0:00 |
| Job Location | UW-Green Bay |
| Wage/Salary | \$35,358 - \$42,000 per year |
| Desired Candidate Classification | Alumnus, Graduate Student (Masters/Doctoral), Senior/Upcoming Graduate |
| Majors Desired | Agriculture & Natural Resources, Area, Ethnic & Cultural Studies, Biological & Physical Sciences, Business, Communications & Letters, Education-Related Studies, Engineering, Architecture & Applied Technology, Family & Consumer Resources, Fine & Applied Arts, Foreign Languages & Literature, Health-Related Studies, Interdisciplinary Studies, Math, Computer & Information Sciences, Public Affairs & Service, Social Sciences |
| Contact Name | Karen Sevick |
| Contact Title | |
| Contact Address | 2420 Nicolet Drive SS 1200 |
| City, State, Zip | Green Bay WI 54311 |
| Contact E-mail | sevickk@uwgb.edu |
| Contact Phone | (920) 465-2075 |
| Contact Fax | |
| <p>Position Number: A320</p> <p>Essential Job Functions: The University of Wisconsin Green Bay is seeking applications for the position of Financial Aid Advisor. The selected candidate will be primarily responsible for managing the financial aid application review process. The Advisor also serves as the first contact for students and parents who have financial aid questions and problems. In addition, this individual will be responsible for managing and coordinating financial aid applications for the Bellin College of Nursing students, which will include budget development, file review and awarding aid. Other duties will include awarding financial aid, assisting with other financial aid programs and high school financial aid presentations.</p> <p>Starting Date: July 1, 2009 or as soon as possible thereafter.</p> <p>Conditions of Appointment: Position is a full-time appointment. Employment will require a criminal background check. In compliance with the Wisconsin Fair Employment Act, the</p> | |

University does not discriminate on the basis of arrest or conviction record.

Salary: Advertised salary range of \$35,358 to \$42,000. The UW System provides an excellent benefits package including participation in a state retirement plan.



| | |
|--|--|
| Company: | Mid American Financial Group |
| Job Title | Financial Services Representative |
| Job Category | Advertising/Marketing/Public Relations, Banking/Finance/Investments, Customer Service, Insurance/Claims/Underwriting, Public Affairs/Public Service, Sales |
| Date of Posting | 6/3/2009 0:00 |
| Deadline | 9/3/2009 0:00 |
| Job Location | Rochester, MN |
| Wage/Salary | \$35,000 - \$55,000 |
| Desired Candidate Classification | Alumnus, Graduate Student (Masters/Doctoral), Senior/Upcoming Graduate |
| Majors Desired | Business |
| Contact Name | Dolores Garcia Lowe |
| Contact Title | |
| Contact Address | 301 Carlson Parkway #300 |
| City, State, Zip | Minnetonka MN 55305 |
| Contact E-mail | dlowe@minneapolis.nef.com |
| Contact Phone | 952.258.5068 |
| Contact Fax | 952.258.5100 |
| <p>Description</p> <p>A career with Mid American Financial Group could bring you many advantages, including significant income potential, the support of a first class organization, and the challenge and satisfaction of helping people achieve financial freedom for themselves, their families, and their businesses. That is our vision. If you join our team, you'll belong to one of the financial services industry's most respected field forces.</p> <p>Responsibilities</p> <ul style="list-style-type: none"> * Prospect and locate clients * Schedule appointments * Meet prospects to analyze their unique financial needs * Develop financial plans * Recommend/suggest specific, appropriate products * Continue to service current accounts <p>Training</p> <p>We are committed to helping all of our Financial Services Representatives reach or exceed their personal goals. Whether you are joining us as an experienced representative or you are new to the financial services profession, training is available at an appropriate level to</p> | |

provide a springboard for your success. Your career path will consist of an ongoing program of training and development that supports you as you build your business.

You will work closely with your manager and have the opportunity to observe Financial Services Representatives at work. Our classroom sessions will focus on the competencies and activities that are key to your success in the financial services industry. In addition, we will reinforce the concepts that you were introduced to while preparing for your new career.

Continuous training and development

You will have continuous training and development opportunities throughout your career at Mid American Financial Group. We have the resources you need to advance within your career path, to explore opportunities in management or to focus your practice in specific areas such as Financial Planning, Estate Conservation Needs, or Retirement needs. Classes, self-study courses, graduate studies, and the attainment of professional designations are important parts of your ongoing training. We further demonstrate our support for your professional development by offering tuition reimbursement for certain industry-related courses. Mid American Financial Group's training program will keep you on the cutting edge of our industry.



| | |
|--|---|
| Company: | Heyde Companies |
| Job Title | Director of Social Services |
| Job Category | Management/Management Consulting |
| Date of Posting | 6/3/2009 0:00 |
| Deadline | 7/3/2009 0:00 |
| Job Location | Columbus, WI |
| Wage/Salary | Negotiable, dependent on education and experience |
| Desired Candidate Classification | Senior/Upcoming Graduate |
| Majors Desired | Health-Related Studies, Social Sciences |
| Contact Name | Mary Jo Lamb |
| Contact Title | |
| Contact Address | 345 Frenette Drive |
| City, State, Zip | Chippewa Falls WI 54729 |
| Contact E-mail | careers@heydecompanies.com |
| Contact Phone | 7157269176 |
| Contact Fax | 715-720-3712 |
| <p>Great opportunity available to oversee the social services department at Columbus Nursing and Rehabilitation Center. Responsibilities for this rewarding position include care planning, assisting families and residents with social service needs and serving as a resident advocate.</p> | |



| | |
|----------------------------------|---------------------------------------|
| Company: | Bjorksten bit 7 |
| Job Title | Database Developer |
| Job Category | Computer Technology/Internet |
| Date of Posting | 6/12/2009 0:00 |
| Deadline | 6/19/2009 0:00 |
| Job Location | Madison, WI |
| Wage/Salary | Competitive |
| Desired Candidate Classification | Alumnus |
| Majors Desired | Math, Computer & Information Sciences |
| Contact Name | Stacy Berg |
| Contact Title | |
| Contact Address | 7 Fen Oak |
| City, State, Zip | Madison WI 53718 |
| Contact E-mail | careers@bjorksten.com |
| Contact Phone | 608-271-6900 |
| Contact Fax | 608-224-0455 |

Database Developer

Job #: 060309

Duration: Contract

Location: ClientSite Madison, WI

Bjorksten | bit 7 is building a new product development team to work on our client's new software products used for biotechnology applications.

Who is Bjorksten | bit 7?

Bjorksten | bit 7 is a leading-edge product design and development consulting firm whose work spans from idea conception and strategy through new product implementation. A key market differentiator is the cross-functional approach blending scientific, engineering, and design effort in a single developmental cycle. Bjorksten | bit 7 partners with global clients to provide services for client needs, alternatives and solutions. For more information log on to www.bjorksten.com.

Responsibilities:

- ? Database design and implementation in Oracle.
- ? Design, develop, implement, and test code required to support web services needs.
- ? Implement web services standards, technologies, and tools.
- ? Work with internal customers to assist in the definition of specifications.

- ? Create test plans and user documentation.
- ? Participate in all phases of the development process including initial scope analysis, specification, design, development, testing, deployment, documentation, initial training, and maintenance.
- ? Code within a team environment.



| | |
|--|--|
| Company: | Minnesota Department of Revenue |
| Job Title | Research Analysis Specialist |
| Job Category | Actuarial Science/Math/Statistics, Public Affairs/Public Service |
| Date of Posting | 6/4/2009 0:00 |
| Deadline | 6/16/2009 0:00 |
| Job Location | St. Paul, Minnesota |
| Wage/Salary | \$ 19.33 - \$ 28.35 hourly |
| Desired Candidate Classification | Alumnus, Graduate Student (Masters/Doctoral), Senior/Upcoming Graduate |
| Majors Desired | Public Affairs & Service |
| Contact Name | Brooke Miller |
| Contact Title | |
| Contact Address | 600 N Robert St |
| City, State, Zip | St Paul MN 55146 |
| Contact E-mail | brooke.miller@state.mn.us |
| Contact Phone | 651/296-6662 |
| Contact Fax | 651/556-3113 |
| <p>The Department of Revenue, Tax Research Division, is looking for someone interested in policy work in the government sector. This will include Tax Research, Database Development and Computer Modeling.</p> <p>This position has responsibility to plan, develop and document new and large databases needed for tax policy research. It is also responsible for creating specialized computer programs and tax models. In addition, duties include conducting research studies and analyses using income/property tax and related databases and models.</p> <p>Starting salary is commensurate with experience or training.</p> | |



| | |
|---|--|
| Company: | Kwik Trip Inc. |
| Job Title | Assistant Store Leader |
| Job Category | Customer Service, Management/Management Consulting |
| Date of Posting | 6/4/2009 0:00 |
| Deadline | 6/30/2009 0:00 |
| Job Location | Ripon, WI |
| Wage/Salary | 28,000 - 38,000 |
| Desired Candidate Classification | Alumnus, Senior/Upcoming Graduate |
| Majors Desired | Business |
| Contact Name | Richard Bower |
| Contact Title | |
| Contact Address | 1626 Oak Street |
| City, State, Zip | La Crosse WI 54602-2107 |
| Contact E-mail | rbower@kwiktrip.com |
| Contact Phone | 920-207-8038 |
| Contact Fax | 608-779-9252 |
| <p>To support the efforts of the Store leader and lead by example ensuring a quality service experience for our customers in a profitable manner for Kwik Trip, Inc. by working opposite the Store Leader's hours.</p> <p>Assist with daily operations, co-worker recruitment, training and supervision, merchandising, inventory control, and ensuring that the highest level of customer service is consistently being provided by all co-workers. Assist in maintaining a quality store image by providing a clean store, having quality products in-stock, and being responsive to community needs.</p> <p>Receive training in all areas of store leadership in order to cover any management absences.</p> | |



| | |
|---|--|
| Company: | Kwik Trip Inc. |
| Job Title | Assistant Store Leader |
| Job Category | Customer Service, Management/Management Consulting |
| Date of Posting | 6/4/2009 0:00 |
| Deadline | 6/30/2009 0:00 |
| Job Location | Appleton |
| Wage/Salary | 28,000 - 38,000 |
| Desired Candidate Classification | Alumnus, Senior/Upcoming Graduate |
| Majors Desired | Business |
| Contact Name | Richard Bower |
| Contact Title | |
| Contact Address | 1626 Oak Street |
| City, State, Zip | La Crosse WI 54602-2107 |
| Contact E-mail | rbower@kwiktrip.com |
| Contact Phone | 920-207-8038 |
| Contact Fax | 608-779-9252 |
| <p>To support the efforts of the Store leader and lead by example ensuring a quality service experience for our customers in a profitable manner for Kwik Trip, Inc. by working opposite the Store Leader's hours. Assist with daily operations, co-worker recruitment, training and supervision, merchandising, inventory control, and ensuring that the highest level of customer service is consistently being provided by all co-workers. Assist in maintaining a quality store image by providing a clean store, having quality products in-stock, and being responsive to community needs. Receive training in all areas of store leadership in order to cover any management absences.</p> | |



| | |
|---|--|
| Company: | Kwik Trip Inc. |
| Job Title | Assistant Store Leader |
| Job Category | Customer Service, Management/Management Consulting |
| Date of Posting | 6/4/2009 0:00 |
| Deadline | 6/30/2009 0:00 |
| Job Location | Verona, WI |
| Wage/Salary | 28,000 - 38,000 |
| Desired Candidate Classification | Alumnus, Senior/Upcoming Graduate |
| Majors Desired | Business |
| Contact Name | Richard Bower |
| Contact Title | |
| Contact Address | 1626 Oak Street |
| City, State, Zip | La Crosse WI 54602-2107 |
| Contact E-mail | rbower@kwiktrip.com |
| Contact Phone | 920-207-8038 |
| Contact Fax | 608-779-9252 |
| <p>To support the efforts of the Store leader and lead by example ensuring a quality service experience for our customers in a profitable manner for Kwik Trip, Inc. by working opposite the Store Leader's hours. Assist with daily operations, co-worker recruitment, training and supervision, merchandising, inventory control, and ensuring that the highest level of customer service is consistently being provided by all co-workers. Assist in maintaining a quality store image by providing a clean store, having quality products in-stock, and being responsive to community needs. Receive training in all areas of store leadership in order to cover any management absences.</p> | |



| | |
|----------------------------------|--|
| Company: | State of Wisconsin Department of Financial Institutions |
| Job Title | Financial Examiner - South Central Field Territory |
| Job Category | Banking/Finance/Investments |
| Date of Posting | 6/5/2009 0:00 |
| Deadline | 6/22/2009 0:00 |
| Job Location | South Central Field Territory (includes the Madison area) |
| Wage/Salary | |
| Desired Candidate Classification | Alumnus, Graduate Student (Masters/Doctoral), Senior/Upcoming Graduate |
| Majors Desired | Business |
| Contact Name | Terry Kraus |
| Contact Title | |
| Contact Address | 101 East Wilson Street - 9th Floor |
| City, State, Zip | Madison WI 53702 |
| Contact E-mail | terry.kraus@wisconsin.gov |
| Contact Phone | 608-266-3357 |
| Contact Fax | 608-264-7648 |

The Department of Financial Institutions mission is to ensure the safety and soundness of Wisconsin's financial institutions, to protect the consumers of financial services, and to facilitate economic growth. The agency regulates and licenses financial service providers who do business in Wisconsin. For more information, please visit their web site at: <http://www.wdfi.org/> The current vacancy is in the South Central Field Territory (includes the Madison area). The candidate hired into the position will typically have their home designated as their headquarters city.

The Financial Examiner position is represented by the Wisconsin Professional Employees Council and is assigned to Pay Schedule/Pay Range 07-04. Starting salary will be \$35,291 - \$45,000 annually, depending upon qualifications. The position also offers excellent benefits (http://www.doa.state.wi.us/jobs/pdf_files/WIbenefits.pdf).

This is an entry progressing to developmental level professional financial examiner position. Individuals in this position will be assigned to assist in the conducting of bank examinations. The purpose of the examinations is to determine the safety and soundness of the banks chartered by the agency. This is accomplished through evaluation of a bank's financial condition, profitability, quality of assets, management, operations, and compliance with laws and regulations. Examination functions are performed both in the agency's central office and at the bank. Computer skills, to include word processing and spreadsheet functions, are an essential component of the examination process. During the examination,

the individual will perform the assignments under the direct guidance and review of a higher-grade examiner. As lead examiner for report preparation or examiner-in-charge, an individual will need to have the ability to plan, assign, and review the work of other examiners. Individuals in this position will report to an Assistant Director for administrative supervisory review. Close supervision, direction, and review will be given to the work of this position in the early stages, and as proficiency and experience warrant, it will be diminished accordingly.

For a complete position description go to

http://www.doa.state.wi.us/jobs/pdf_files/DFI.PD.42908.pdf

Special Notes: Well qualified applicants will typically have a four year degree in Finance, Accounting or Business Administration, complemented by work experience in the financial services industry or other related field. The most highly qualified individuals will be invited to continue in the selection process. Please be prepared to provide transcripts before the interview process.

Overnight travel of approximately 50% will be required. Candidates will need to successfully complete a thorough background investigation and reference check prior to appointment. Due to the nature of this position, all applicants who may be appointed to this position will be asked to allow the Department to conduct a background check to determine whether circumstances of any conviction may be related to the job being filled.



| | |
|--|--|
| Company: | Conney Safety Products |
| Job Title | Business Development Representative |
| Job Category | Sales |
| Date of Posting | 6/5/2009 0:00 |
| Deadline | 7/31/2009 0:00 |
| Job Location | Madison, Wisconsin |
| Wage/Salary | \$36,000 plus commission |
| Desired Candidate Classification | Alumnus, Senior/Upcoming Graduate |
| Majors Desired | Agriculture & Natural Resources, Area, Ethnic & Cultural Studies, Biological & Physical Sciences, Business, Communications & Letters, Education-Related Studies, Engineering, Architecture & Applied Technology, Family & Consumer Resources, Fine & Applied Arts, Foreign Languages & Literature, Health-Related Studies, Interdisciplinary Studies, Math, Computer & Information Sciences, Public Affairs & Service, Social Sciences |
| Contact Name | Marcy Mahone |
| Contact Title | |
| Contact Address | Conney Safety Products 3202 Latham Drive |
| City, State, Zip | Madison WI 53713 |
| Contact E-mail | mmahone@conney.com |
| Contact Phone | 608-277-5350 |
| Contact Fax | 608-271-3300 |
| <p>We are growing our sales force and are looking for aggressive, competitive, persuasive and flexible individuals to join our team as Business Development Representatives. Individuals in this role will be responsible for managing the relationship via the telephone between Conney Safety and our customers.</p> <p>Selected individuals will be charged with rapidly growing sales of safety products to these customers and be accountable for achieving sales and margin goals as assigned.</p> <p>After 12 months of success in the Business Development role, there will be many opportunities for career growth!</p> | |



| | |
|----------------------------------|-----------------------------|
| Company: | Trane |
| Job Title | Financial Services Analyst |
| Job Category | Banking/Finance/Investments |
| Date of Posting | 6/5/2009 0:00 |
| Deadline | 6/19/2009 0:00 |
| Job Location | La Crosse, WI |
| Wage/Salary | Competitive |
| Desired Candidate Classification | Alumnus |
| Majors Desired | Business |
| Contact Name | Karen Kouba |
| Contact Title | |
| Contact Address | 3600 Pammel Creek Road |
| City, State, Zip | La Crosse WI 54601 |
| Contact E-mail | hqstaffemp@trane.com |
| Contact Phone | 608-787-4680 |
| Contact Fax | 608-787-4398 |

Position is located in La Crosse, Wisconsin, and relocation benefits are not provided. Market financial services, manage project risk, and optimize cash flow (DBO) in support of a regional/territorial team to meet Trane Commercial Systems business objectives in North America.

- ? Manage project risk on new credit jobs within a geographic region.
- ? Working with regional financial manager, assist in executing effective strategy to achieve continuous receivable days improvement (DBO) by managing major cash flow improvement initiatives.
- ? Contact customers concerning collections of past due receivables.
- ? Provide phone support by handling incoming calls from Trane sales offices and customers on a variety of items.
- ? Interact with internal and external customers, requiring various forms of communication.
- ? Make invoice copies and fax/mail them to customers.
- ? Complete waivers of lien as required to obtain payment from customers.
- ? Promote, negotiate, and sell Trane's pre-payment options to customers.
- ? Run Dun & Bradstreet reports and call for credit references as needed.
- ? Reconcile accounts.
- ? Position requires considerable telephone contact with customers involving collections and resolution of quality problems.
- ? Assist in executing an effective strategy to achieve continuous receivable day's improvement (DBO) by managing past due accounts.



| | |
|---|--|
| Company: | Douglas Stewart Company, Inc., The |
| Job Title | Financial Analyst - Senior |
| Job Category | Accounting/Auditing, Banking/Finance/Investments |
| Date of Posting | 6/6/2009 0:00 |
| Deadline | 7/15/2009 0:00 |
| Job Location | Madison, WI |
| Wage/Salary | |
| Desired Candidate Classification | Alumnus |
| Majors Desired | Business, Math, Computer & Information Sciences |
| Contact Name | DSC HR |
| Contact Title | |
| Contact Address | 2402 Advance Road |
| City, State, Zip | Madison WI 53718 |
| Contact E-mail | dschr@dstewart.com |
| Contact Phone | 6082232322 |
| Contact Fax | 6082236412 |
| <p>The Douglas Stewart Company is one of the largest distributors to the U.S. education market. Our commitment to superior customer service, long-term relationships, unparalleled selection, and unique channel programs make The Douglas Stewart Company a premier educational marketing and distribution organization.</p> <p>We are looking for a Sr. Financial Analyst, a newly created position, to work closely with cross-functional leadership to implement the necessary processes and controls ensuring financial results are in line with targets and be responsible for presenting key business insights and recommendations to the Finance team and senior business leadership.</p> | |



| | |
|--|--|
| Company: | TDS Telecom/Metrocom |
| Job Title | Account Representative - Door to Door Consumer Sales |
| Job Category | Sales |
| Date of Posting | 6/9/2009 0:00 |
| Deadline | 6/26/2009 0:00 |
| Job Location | Middleton, WI |
| Wage/Salary | 30,000+Bonus |
| Desired Candidate Classification | Alumnus, Senior/Upcoming Graduate |
| Majors Desired | Business, Communications & Letters, Public Affairs & Service |
| Contact Name | Jenny Medeke |
| Contact Title | |
| Contact Address | 525 Junction Rd. |
| City, State, Zip | Madison WI 53717 |
| Contact E-mail | jenny.medeke@tdstelecom.com |
| Contact Phone | 608-664-4256 |
| Contact Fax | 608-664-4219 |
| <p>The Account Representative - Door to Door Consumer Sales is responsible for growing TDS revenues by acquiring new customers and selling new products to our existing customers. The Account Representative - Door to Door Consumer Sales meets with potential customers to educate them on the features and benefits of TDS's voice, data, and video products and determines the appropriate solutions to fit their needs through a consultative sales approach. Customer contacts are made either through cold calling on customer homes or through appointments or customer referrals. The Account Representative will generally work alone in their own territory. There will also be occasions when multiple Account Representatives will work together in a particular geography or territory for a particular period of time.</p> | |



| | |
|----------------------------------|---|
| Company: | Chippewa Valley Technical College |
| Job Title | Admissions Assistant |
| Job Category | Administrative/Office Support, Computer Technology/Internet |
| Date of Posting | 6/9/2009 0:00 |
| Deadline | 6/25/2009 0:00 |
| Job Location | Business Education Center, Clairemont Campus in Eau Claire |
| Wage/Salary | \$14.76 hourly |
| Desired Candidate Classification | Alumnus, Senior/Upcoming Graduate |
| Majors Desired | Business |
| Contact Name | Julie Neuhaus |
| Contact Title | |
| Contact Address | 620 W. Clairemont Avenue |
| City, State, Zip | Eau Claire WI 54701 |
| Contact E-mail | jneuhaus@cvtc.edu |
| Contact Phone | 715-833-6222 |
| Contact Fax | 715-833-6470 |

Under the supervision of the Director of Enrollment Services, this position is responsible for the data entry and processing of Admissions applications.

Responsibilities/Expectations/Accountability/Duties:

The following duties are normal for this position. These are not to be construed as exclusive or all inclusive. Other duties may be required and assigned. Reviews admission applications and supporting materials for completeness and eligibility; assigns appropriate status; investigates discrepancies; and communicates with applicants. Performs data entry of admissions applications into the College's administrative database (Banner). Updates applicant worksheets. Scans and indexes application materials. Assists in matching fee receipts, transcripts, and other supporting papers with applications as received. Performs file checks to ensure completeness of all materials. Composes e-mails and letters to applicants. Processes mailings. Assists with periodic admissions processes such as spring and fall enrollment confirmation activities, core course eligibility, and other miscellaneous processes. Provides admissions information to applicants, staff and external agencies as requested. Assists other Admissions team members. Relate successfully with students and staff of diverse cultural, social or educational backgrounds. May direct activities of work study students.

Knowledge of general office policies and procedures. Ability to communicate effectively verbally and in writing using proper English grammar, usage, and spelling. Proficiency in word processing, spreadsheet, database, and other office software applications. Microsoft

Office Suite preferred. Ability to perform general keyboarding with a minimum of 40 gross words per minute and a minimum of 95% accuracy. Ability to operate general office equipment including document scanners. Experience in providing superior customer service. Ability to relate successfully with students and staff of diverse cultural, social, or educational backgrounds. Ability to use judgment, discretion, and decision making skills in dealing with confidential and sensitive issues. Ability to learn and adhere to College policies and procedures. Ability to work independently and as a team member. Ability to problem solve by questioning, organizing, researching, analyzing, processing and interpreting information. Ability to think creatively. Ability to handle multiple tasks and responsibilities. Experience in a detailed-oriented environment. Ability to work nonstandard hours as necessary. Employment at CVTC is contingent upon successful background check(s).



| | |
|----------------------------------|------------------------------------|
| Company: | Direct Supply, Inc. |
| Job Title | Account Manager |
| Job Category | Sales |
| Date of Posting | 6/9/2009 0:00 |
| Deadline | 9/30/2009 0:00 |
| Job Location | Milwaukee |
| Wage/Salary | Paid |
| Desired Candidate Classification | Senior/Upcoming Graduate |
| Majors Desired | Business, Communications & Letters |
| Contact Name | Wade Krogwold |
| Contact Title | |
| Contact Address | 6767 N Industrial Rd |
| City, State, Zip | Milwaukee WI 53223 |
| Contact E-mail | careers@directs.com |
| Contact Phone | 414.358.7421 |
| Contact Fax | 414.358.7411 |

The Account Manager is responsible for meeting and exceeding individual sales budget and territory growth goals, while providing outstanding value and service to Direct Supply customers. Account Managers possess a desire to drive our business and directly contribute to Direct Supply's bottom-line growth and future development.

Are you looking for a growing company where you can make a difference? As one of Milwaukee's fastest-growing companies, Direct Supply has been expanding exponentially for the past two decades. We're America's leading supplier of equipment, services and eCommerce systems to the Long Term Care profession - an industry that offers more and more opportunity every year. Our family of companies is 100% employee owned and we look for intelligent, motivated, and hardworking people to help us enhance the lives of the 3.5 million residents we serve.

Because of our continued growth, there is unlimited opportunity at Direct Supply. Our primary qualifications for every position are simple: Brains, Character, Drive and Experience. We know if we're to continue our growth and success as a business, we need the brightest people with the highest integrity, who are also are passionate and knowledgeable enough to make an impact. If you are looking for a progressive, fast-paced, high-tech environment, then Direct Supply, Inc. may be the place for you!

We also believe in providing the best environment possible for you to succeed. That's why we offer great benefits to our employees, like eligibility for health and dental insurance from day 1, company-matched 401(k), an onsite fitness center, a casual work environment, free soda and popcorn, and much more!

We are Proud to be an Equal Opportunity and Affirmative Action Employer. We support a drug-free workplace and perform pre-employment testing for illegal drugs.



| | |
|--|--|
| Company: | Chippewa Valley Technical College |
| Job Title | Grants/Development Specialist |
| Job Category | Administrative/Office Support, Human Services/Social Services/Non-profit |
| Date of Posting | 6/9/2009 0:00 |
| Deadline | 7/9/2009 0:00 |
| Job Location | Business Education Center, Clairemont Campus in Eau Claire |
| Wage/Salary | \$43,000 - \$62,500 annual |
| Desired Candidate Classification | Alumnus, Graduate Student (Masters/Doctoral), Senior/Upcoming Graduate |
| Majors Desired | Business, Communications & Letters |
| Contact Name | Julie Neuhaus |
| Contact Title | |
| Contact Address | 620 W. Clairemont Avenue |
| City, State, Zip | Eau Claire WI 54701 |
| Contact E-mail | jneuhaus@cvtc.edu |
| Contact Phone | 715-833-6222 |
| Contact Fax | 715-833-6470 |
| <p>This leadership position reports to the College Advancement Team Leader. In a team environment, it is responsible for the coordination of the grants management functions. It is also responsible for implementing fundraising efforts at CVTC and the CVTC Foundation.</p> <p>Expectations Focus all actions and decision-making in alignment with the College Vision, Mission and Strategic Plan. Create and support an environment that focuses on value added learning. Demonstrate the College values of commitment, collaboration, trust, respect, excellence, and accountability. Promote excellence through continuous process improvement and the creative pursuit of new ideas, partnerships and systems. Work collaboratively with colleagues and community partners. Plan, communicate, motivate, measure and lead effectively. Assist in seeking outside resources through grant acquisitions and CVTC Foundation fundraising. Participate in professional development and life-long learning endeavors.</p> <p>Accountability Research, monitor, and apprise staff of federal, state, and private grant opportunities compatible with the College's goal and initiatives. Build and maintain positive relations with grantor organizations. Plan for the timely development, writing, and submission of grant proposals with campus administrators, leadership, faculty, and staff. Serve as the College's District Plan/Application Coordinator for the Wisconsin Technical College</p> | |

System Board.

Responsibility

Research, write, and edit grant applications and prepare accompanying budget documents. Prepare and monitor Grants office budget. Serve as the College's District Plan/Application Coordinator for the Wisconsin Technical College System Board. Communicate and work with College staff on achieving the development goals with external constituencies. Participate in accomplishing the goals and objectives of the College Advancement Team. Participate on appropriate college teams. Contribute to overall effectiveness of the office by performing all other duties as assigned by the Director. Relate successfully with students and staff of diverse cultural, social or educational backgrounds.



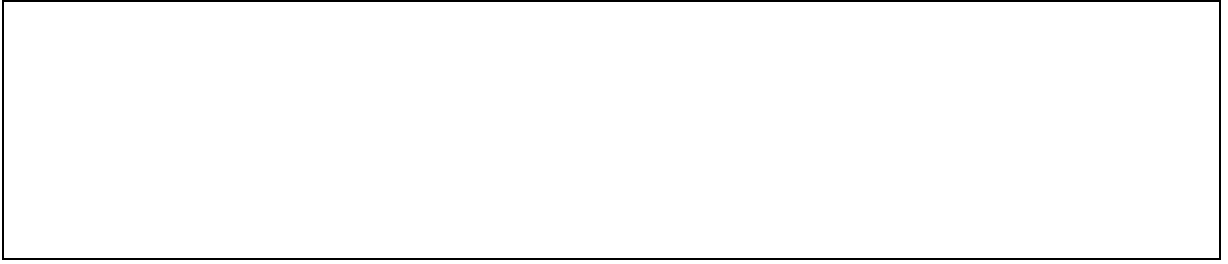
| | |
|---|--|
| Company: | Midwest Communications |
| Job Title | Marketing Consultant (WWSY) |
| Job Category | Sales |
| Date of Posting | 6/9/2009 0:00 |
| Deadline | 7/9/2009 0:00 |
| Job Location | Terre Haute, IN |
| Wage/Salary | |
| Desired Candidate Classification | Alumnus, Graduate Student (Masters/Doctoral), Senior/Upcoming Graduate |
| Majors Desired | Business |
| Contact Name | Esther Gillis |
| Contact Title | |
| Contact Address | 904 Grand Avenue |
| City, State, Zip | Wausau WI 54403 |
| Contact E-mail | esther@mwcradio.com |
| Contact Phone | 715-842-1437 |
| Contact Fax | 715-842-7061 |
| <p>Midwest Communications, Inc. has a great opportunity for a top sales producer for 95.9 The Valley located in Terre Haute, IN.</p> <p>We are looking for a motivated self-starter who is able to:</p> <ul style="list-style-type: none"> ? Achieve sales goals ? Meet with potential and existing customers ? Grow relationships ? PROSPECT, PROSPECT, PROSPECT ? Create ideas and solutions for local businesses through advertising. <p>Midwest Communications is a well-established, family-owned Company where you are involved in the future growth of the Company and our community. Radio Ink magazine ranked Midwest one of the 29 best companies to work for in the radio industry.</p> | |



| | |
|---|---|
| Company: | Great Lakes Educational Loan Services, Inc. |
| Job Title | Network Administrator - Intern |
| Job Category | Computer Technology/Internet |
| Date of Posting | 6/11/2009 0:00 |
| Deadline | 6/30/2009 0:00 |
| Job Location | Madison |
| Wage/Salary | \$16.00/hour |
| Desired Candidate Classification | Junior, Senior/Upcoming Graduate |
| Majors Desired | Math, Computer & Information Sciences |
| Contact Name | Julie Nicodemus |
| Contact Title | |
| Contact Address | 2401 International Lane |
| City, State, Zip | Madison WI 53704 |
| Contact E-mail | jnicodemus@glhec.org |
| Contact Phone | 608-246-1800 |
| Contact Fax | 608-246-1600 |
| <p>Great Lakes Educational Loan Services, Inc. is seeking an intern to join our Network Services unit. The Network Services team is primarily responsible for the design, implementation, maintenance, and support of our distributed server and storage infrastructure.</p> <p>Specific duties of this position include, but are not limited to, the installation, configuration, and support of UNIX/Linux and Windows-based network operating systems and applications.</p> <p>The ideal candidate should be able to work 20 to 40 hours per week. The work schedule is flexible between the hours of 7:00 am and 5:00 pm Monday through Friday.</p> | |



| | |
|--|---|
| Company: | Lab Safety Supply |
| Job Title | E-Copywriter/SEO Web Specialist |
| Job Category | Advertising/Marketing/Public Relations, Communications/Media/Journalism, Computer Technology/Internet |
| Date of Posting | 6/12/2009 0:00 |
| Deadline | 7/10/2009 0:00 |
| Job Location | Janesville, WI |
| Wage/Salary | |
| Desired Candidate Classification | Alumnus |
| Majors Desired | Business, Communications & Letters, Fine & Applied Arts |
| Contact Name | Sue Roberts |
| Contact Title | |
| Contact Address | 401 S. Wright Road |
| City, State, Zip | Janesville WI 53546 |
| Contact E-mail | s.roberts@labsafety.com |
| Contact Phone | 608-757-4777 |
| Contact Fax | 608-757-4632 |
| <p>The E-Copywriter position works with marketing (business units, product managers and account managers) and e-commerce teams to develop strategic implementation plans and conceptualize and define content that will advance the company's merchandising, business, marketing and branding objectives.</p> <p>Responsibilities:</p> <ul style="list-style-type: none"> ?Develops SEO-friendly web content to include strategic key-phrase placement within compelling marketing copy that maximizes opportunities for indexing, ranking, click-throughs and conversion. ?Writes edits and maintains unique copy for web site pages on multiple branded sites that incorporates primary and secondary terms into the copy. ?Conducts keyword research and competitive research to target popular and highly converting keywords. ?Active in execution of brand voice in all marketing materials to ensure consistent brand execution. ?Executes all projects per brand requirements. ?Brainstorms additional content components to enhance the user experience and increase organic search engine traffic. ?Ensures all electronic marketing communications are influential, accurate, useful, reader-friendly sales tools that support marketing campaigns. ?Researches and stays current on leading edge SEO copy techniques. ?Writes web site content that engages and converts readers. | |





| | |
|---|--|
| Company: | WDJT CBS 58 |
| Job Title | Sales Account Executive |
| Job Category | Sales |
| Date of Posting | 6/12/2009 0:00 |
| Deadline | 7/31/2009 0:00 |
| Job Location | Milwaukee |
| Wage/Salary | Paid |
| Desired Candidate Classification | Alumnus, Graduate Student (Masters/Doctoral) |
| Majors Desired | Agriculture & Natural Resources, Area, Ethnic & Cultural Studies, Biological & Physical Sciences, Business, Communications & Letters, Education-Related Studies, Engineering, Architecture & Applied Technology, Family & Consumer Resources, Fine & Applied Arts, Foreign Languages & Literature, Health-Related Studies, Interdisciplinary Studies, Math, Computer & Information Sciences, Public Affairs & Service, Social Sciences |
| Contact Name | Christina Camps |
| Contact Title | Human Resources Manager |
| Contact Address | 809 S. 60th St. |
| City, State, Zip | Milwaukee WI 53214 |
| Contact E-mail | ccamps@cbs58.com |
| Contact Phone | 414-777-5800 |
| Contact Fax | 414-607-8189 |
| <p>CBS-58, WMLW, MeTV, ThisTV and cbs58.com seek a Sales Account Executive responsible for growing accounts and generating new business at the client and agency levels. Must have strong communication skills, both written and verbal, excellent negotiation skills and computer proficiency. Prior TV/Radio sales experience, research experience and college degree preferred. Send resume to: HR-AE, 809 S. 60th St., Milwaukee, WI 53214; e-mail: ccamps@cbs58.com; fax: 414-607-8189 EOE</p> | |



| | |
|---|----------------------------------|
| Company: | Midwest Communications |
| Job Title | Market Manager |
| Job Category | Management/Management Consulting |
| Date of Posting | 6/10/2009 0:00 |
| Deadline | 7/10/2009 0:00 |
| Job Location | Green Bay, WI |
| Wage/Salary | |
| Desired Candidate Classification | Alumnus |
| Majors Desired | Business |
| Contact Name | Esther Gillis |
| Contact Title | |
| Contact Address | 904 Grand Avenue |
| City, State, Zip | Wausau WI 54403 |
| Contact E-mail | esther@mwcradio.com |
| Contact Phone | 715-842-1437 |
| Contact Fax | 715-842-7061 |
| <p>Midwest Communications, Inc. is accepting applications NOW for a current Market Manager position.</p> <p>The successful candidate for this position will be responsible for providing leadership and direction to the sales and programming operations along with support staff including training and supervision, and development of a skilled and motivated workforce.</p> <p>This individual will set and ensure achievement of budgets, goals and operational objectives. Developing and executing strategies to respond to customer and listener needs, market demands and competitive opportunities utilizing various programming and sales resources required.</p> | |



| | |
|--|--|
| Company: | ROYDAN Enterprises, Ltd. |
| Job Title | Software Support Specialist |
| Job Category | Computer Technology/Internet |
| Date of Posting | 6/15/2009 0:00 |
| Deadline | 7/3/2009 0:00 |
| Job Location | Manitowoc, WI |
| Wage/Salary | \$13.00 to \$18.00 based on experience |
| Desired Candidate Classification | Alumnus |
| Majors Desired | Engineering, Architecture & Applied Technology |
| Contact Name | Rick Balzan |
| Contact Title | |
| Contact Address | 520 Oak St. |
| City, State, Zip | Manitowoc WI 54220 |
| Contact E-mail | rick@balzanhr.com |
| Contact Phone | 920-905-0543 |
| Contact Fax | 866-591-8492 |
| <p>The successful candidate for this position must be an organized, customer service, team oriented individual. Excellent verbal and written communication skills are necessary, as the major emphasis for this hire will be in presenting in-services to our clients. Will assist in software manual editing, test and document newly developed software processes. Travel of up to 20% to assist our clients will be a requirement of the chosen candidate.</p> <p>We are definitely looking for a person who has a passion for being a Software Support Specialist.</p> | |



| | |
|----------------------------------|---|
| Company: | Bemis Company, Inc. |
| Job Title | Development Analyst |
| Job Category | Computer Technology/Internet |
| Date of Posting | 6/12/2009 0:00 |
| Deadline | 7/24/2009 0:00 |
| Job Location | Neenah |
| Wage/Salary | |
| Desired Candidate Classification | Alumnus |
| Majors Desired | Business, Math, Computer & Information Sciences |
| Contact Name | Kevin MacPherson |
| Contact Title | |
| Contact Address | P.O. Box 669 |
| City, State, Zip | Neenah WI 54957 |
| Contact E-mail | kjmacpherson@bemis.com |
| Contact Phone | (920) 527-7486 |
| Contact Fax | (920) 527-7940 |

Bemis Company, Inc., an innovative leader in the flexible packaging industry, is currently seeking a Development Analyst for its Corporate Headquarters in Neenah, WI.

Job Duties

1. Develop and maintain business shop floor application software leveraging Microsoft and SAP development tools.
2. Work closely with project, Business Unit and Information Technology personnel to assess business processes and define business application software requirements.
3. Function within a joint application and development team environment. Make written and/or verbal presentations to appropriate personnel as it relates to application design and development recommendations.
4. Responsible for the activities related to the software application development process including design, quality assurance, support, technical documentation, and compliance to the Information Technology standard operating procedures.
5. Work closely with the Information Technology and SAP teams to assist and provide general application technical support and guidance.
6. Stay current of the latest development practices and emerging technologies for possible inclusion in Bemis operations.