



BUSINESS CAREER CENTER

The Year in Review

SCHOOL OF BUSINESS HIGHLIGHTS

The Accenture Leadership Center was established to provide top-notch opportunities for undergraduate students to develop leadership skills outside the classroom. The center, the only one in the nation, provides a unique laboratory atmosphere that allows students to practice leadership principles through projects and other hands-on learning.

A team of undergraduates from the UW-Madison School of Business earned second place in the U.S. Department of State's National Case Study Competition. The students presented on a case dealing with management and human resource challenges facing the U.S. embassy in Nigeria.

Six undergraduate students in real estate won first place in the USC Undergraduate National Real Estate Case Competition.

Business Week and the Wall Street Journal both published articles that explored the high number of S&P 500 CEOs who are graduates of the University of Wisconsin.

The base average starting salary for School of Business undergraduate students who graduated in December 2005 and May and August 2006 was \$45,769. The average sign-on bonus for undergraduates was \$4,077. The base average starting salary for Master of Accountancy students was \$49,598. The average sign-on bonus for Master of Accountancy students was \$2,500.

The MBA Career Services Office reported that the base average starting salary for MBA students was \$82,917. The average sign-on bonus was \$12,770. Additional information on MBA Career Services may be found at www.bus.wisc.edu/mbacs.

UNDERGRADUATE PROGRAM RECOGNIZED AS ONE OF THE NATION'S BEST

The undergraduate program at the University of Wisconsin-Madison School of Business continues to be one of the premier business programs in the nation. The August 2006 issue of *U.S. News and World Report* ranked UW-Madison 13th among all undergraduate business programs in the U.S. Additionally, two academic programs made the top five list, Real Estate (2nd) and Insurance (3rd). The Marketing program was ranked 8th nationwide.

The quality of School of Business students and the overall strength of our faculty continue to contribute to Wisconsin's overall reputation. A wide range of research-related, academic, and extra-curricular opportunities are available to our students. Through collaborative partnerships with our faculty and industry leaders, students gain the solid leadership, communication and quantitative skills critical to today's employers.

The 2005-2006 recruiting season was extremely fruitful. The number of organizations recruiting undergraduate and graduate candidates through the Business Career Center (BCC) increased from 370 to 384 companies. Employers are actively conducting information sessions and other events to reach out to students. The number of information sessions coordinated by the BCC remained steady at 157 this year.

The BCC implemented several new initiatives to promote positive and effective employer and student interactions which include our new Mocks by Majors program, InterviewStream by RezFuzion, and OptimalResume software. We also launched a brand new Web site providing comprehensive information to our students, faculty, staff and employers.

The BCC is looking forward to another successful recruiting year and to the introduction of the Accenture Leadership Center!

During the 2005-2006 academic year:

- 4,788 total on-campus interviews were conducted for undergraduate and graduate candidates
- 17 workshops and seminars were conducted as part of the Business Basics Seminar Series, preparing students for the transition to the working world
- 358 mock interviews were conducted by industry professionals through the BCC's Mock Interview and Mocks by Majors Program
- 500 employer representatives from 165 organizations met with more than 1,100 students during the September 14, 2005 Career Forum
- 300 employer representatives from 111 organizations met with approximately 675 students during the March 28, 2006 Spring Biz Jobs Fair
- 13 organizations supported School of Business students through the BCC's Corporate Partners Program

Undergraduate Student Summary

KEY NUMBERS

On-Campus Recruiting Organizations (Bachelor's):

2005-2006: 384
2004-2005: 330
2003-2004: 312

Full-Time Positions

- Base Salary¹:
\$45,769 average
\$45,000 median
\$12,000 - \$65,000 range
- Sign-on Bonus (47% received):
\$4,077 average
\$3,000 median
\$1,000 - \$10,000 range
- Other Guaranteed Compensation (10% received):
\$7,359 average
\$3,800 median
\$500 - \$45,000 range
- 1.9% of students reported receiving stock options
- 2,946 on-campus interviews
- 343 registered students (574 graduates)

Summer/Semester Intern Positions

- 199 organizations recruited on campus for interns
- 1,206 on-campus interviews

Starting Salary Distribution

	Number	% of Total
Under \$25,000	4	1.3%
\$25,000 - \$29,999	7	2.2%
\$30,000 - \$34,999	15	4.7%
\$35,000 - \$39,999	24	7.6%
\$40,000 - \$44,999	91	28.7%
\$45,000 - \$49,999	61	19.2%
\$50,000 - \$54,999	68	21.5%
\$55,000 - \$59,999	21	6.6%
Over \$60,000	26	8.2%

As of September 30, 2006 based on 574 responses² (100% of the 574 students graduating in December 2005 and May and August 2006): 59.4% had accepted employment or were otherwise placed; 17.9% were continuing their education; 0.3% will be starting new businesses; 13.7% were still seeking employment; 8.7% were not actively seeking employment or returned to their home country.

Function

	Base Average Salary	Base Median Salary	Salary Range	# of Accepts	% of Total
Accounting					
Public	\$47,952	\$47,000	\$40,000 - \$55,000	34	9.9%
Corporate / Other	\$41,665	\$42,756	\$28,080 - \$54,000	21	6.1%
Consulting	\$50,538	\$51,000	\$44,000 - \$60,000	13	3.8%
Finance					
Commercial Banking	\$41,447	\$45,000	\$27,914 - \$48,000	13	3.8%
Financial Analyst	\$50,678	\$50,000	\$38,000 - \$60,000	58	17.0%
Investment Analyst	\$47,800	\$47,000	\$40,000 - \$52,500	5	1.5%
Research Analyst	\$49,167	\$51,250	\$40,000 - \$55,000	6	1.8%
Other Finance	\$39,891	\$40,000	\$21,600 - \$60,000	13	3.8%
Insurance					
Actuarial	\$56,717	\$58,400	\$42,000 - \$65,000	18	5.3%
Claims / Underwriting	\$39,929	\$44,000	\$12,000 - \$50,000	7	2.0%
Other Insurance	\$43,583	\$42,500	\$40,000 - \$50,000	6	1.8%
Management					
General Mgt. / Admin.	\$40,622	\$43,000	\$30,000 - \$58,000	22	6.5%
Human Resources	\$35,820	\$35,000	\$31,500 - \$43,000	5	1.5%
Production / Ops. Mgt.	---	---	---	2	0.6%
Marketing					
Advertising	---	---	---	1	0.3%
Marketing Research	\$46,250	\$47,500	\$35,000 - \$55,000	4	1.2%
Retailing	\$42,957	\$42,000	\$42,000 - \$44,000	23	6.7%
Sales / Sales Mgt.	\$36,978	\$41,000	\$18,000 - \$52,500	31	9.1%
Other Marketing	\$41,222	\$43,000	\$26,000 - \$58,000	10	2.9%
Real Estate					
Analyst	\$50,579	\$52,500	\$39,500 - \$61,000	20	5.9%
Development	\$47,700	\$47,250	\$46,300 - \$50,000	4	1.2%
Other Real Estate	\$50,500	\$51,000	\$50,000 - \$51,000	3	0.9%
Supply Chain Mgt.	\$46,700	\$46,600	\$40,700 - \$51,000	11	3.2%
Systems Analysis / Programming	\$49,000	\$50,000	\$44,000 - \$54,000	7	2.0%
Other Functions	\$35,250	\$39,625	\$26,500 - \$41,250	4	1.2%

Geographic Region

Midwest

Chicago	\$48,894	\$50,000	\$21,600 - \$65,000	65	19.1%
Madison	\$39,555	\$40,750	\$26,000 - \$60,700	45	13.2%
Milwaukee	\$43,399	\$45,000	\$30,000 - \$52,500	38	11.1%
Minneapolis/St. Paul	\$44,294	\$44,000	\$18,720 - \$60,000	48	14.1%
Other Midwest	\$45,272	\$45,000	\$25,000 - \$60,000	36	10.5%
Other Wisconsin	\$44,587	\$45,000	\$12,000 - \$54,000	35	10.3%
Total Midwest	\$44,781	\$45,000	\$12,000 - \$65,000	267	78.3%

Mid-Atlantic

Northeast

South

Southwest

West

International

Unknown

Chicago	\$48,894	\$50,000	\$21,600 - \$65,000	65	19.1%
Madison	\$39,555	\$40,750	\$26,000 - \$60,700	45	13.2%
Milwaukee	\$43,399	\$45,000	\$30,000 - \$52,500	38	11.1%
Minneapolis/St. Paul	\$44,294	\$44,000	\$18,720 - \$60,000	48	14.1%
Other Midwest	\$45,272	\$45,000	\$25,000 - \$60,000	36	10.5%
Other Wisconsin	\$44,587	\$45,000	\$12,000 - \$54,000	35	10.3%
Total Midwest	\$44,781	\$45,000	\$12,000 - \$65,000	267	78.3%
Mid-Atlantic	\$49,000	\$50,000	\$38,000 - \$61,000	5	1.5%
Northeast	\$51,924	\$55,000	\$26,500 - \$60,500	32	9.4%
South	\$50,375	\$50,500	\$40,000 - \$60,000	8	2.3%
Southwest	\$37,400	\$41,500	\$18,000 - \$52,500	7	2.1%
West	\$49,333	\$51,000	\$35,000 - \$58,000	12	3.5%
International	---	---	---	2	0.6%
Unknown	\$47,250	\$52,250	\$30,000 - \$61,000	8	2.3%

Industry

Service	Base Average Salary	Base Median Salary	Salary Range	# of Accepts	% of Total
Accounting	\$49,798	\$49,500	\$40,000 - \$65,000	48	14.1%
Commercial Banking	\$44,107	\$45,000	\$34,000 - \$55,000	15	4.4%
Communication Services	\$33,600	\$35,600	\$31,200 - \$36,000	6	1.8%
Comp. Software/Data	\$45,160	\$43,000	\$28,080 - \$58,000	13	3.8%
Consulting Services	\$49,333	\$50,500	\$31,200 - \$64,200	12	3.5%
Financial Services	\$44,407	\$46,750	\$21,600 - \$60,000	38	11.2%
Government	\$39,140	\$42,875	\$30,524 - \$49,000	8	2.3%
Insurance	\$48,344	\$50,000	\$40,000 - \$61,000	19	5.6%
Investment Banking	\$55,750	\$55,000	\$40,000 - \$60,000	28	8.2%
Merchandising	\$41,965	\$42,000	\$30,000 - \$46,000	39	11.4%
Real Estate & Appraisal	\$44,991	\$46,650	\$12,000 - \$61,000	24	7.0%
Research Organizations	---	---	---	2	0.6%
Transportation	\$30,455	\$32,240	\$25,000 - \$34,125	3	0.9%
Other Services ⁴	\$35,839	\$37,560	\$18,000 - \$60,500	25	7.3%
Total Services	\$43,299	\$45,000	\$12,000 - \$65,000	280	82.1%
Manufacturing					
Automotive, Mechanical & Electrical Equipment	\$47,167	\$46,700	\$38,000 - \$60,000	22	6.4%
Chemical, Pharm. & Allied Products	\$48,750	\$48,750	\$45,000 - \$52,500	4	1.2%
Computers & Business Equipment	---	---	---	2	0.6%
Food & Beverage Processing	\$43,735	\$43,000	\$26,000 - \$60,000	16	4.7%
Household & Personal Care Products	\$48,200	\$53,000	\$30,000 - \$55,000	5	1.5%
Paper & Wood Products	\$51,000	\$51,000	\$51,000 - \$51,000	7	2.0%
Other Manufacturing	\$44,208	\$43,000	\$40,000 - \$52,000	5	1.5%
Total Manufacturing	\$47,177	\$47,725	\$26,000 - \$60,000	61	17.9%

Major⁵

Accounting	\$46,134	\$46,000	\$30,524 - \$60,000	57	11.3%
Actuarial Science	\$56,600	\$57,400	\$42,000 - \$65,000	19	3.7%
Finance, Investment & Banking	\$47,634	\$47,500	\$21,600 - \$60,000	135	26.6%
Information Systems	\$49,700	\$49,000	\$44,000 - \$60,000	11	2.2%
International Business	\$42,505	\$43,000	\$26,000 - \$53,000	21	4.2%
Mgt. & Human Resources	\$43,831	\$44,000	\$18,720 - \$61,000	74	14.6%
Marketing	\$42,313	\$43,250	\$18,000 - \$55,000	96	18.9%
Operations & Tech. Mgt.	\$44,943	\$45,800	\$36,000 - \$51,000	8	1.6%
Real Estate	\$46,648	\$48,000	\$12,000 - \$61,000	57	11.2%
Risk Mgt. & Insurance	\$50,593	\$50,000	\$35,000 - \$65,000	29	5.7%

SPRING 2006 PROFILE

Number of Juniors/Seniors	1312
Women	39.6%
Underrepresented	2.7%
International Students	
Korea	1.9%
Hong Kong	1.1%
Indonesia	0.6%
China	0.5%
Canada	0.4%
Other	2.1%
Total	6.6%
Wisconsin Residents	64.9%

GPA Profile

% of Class	Juniors	Seniors
2%	3.969	3.971
5%	3.944	3.922
10%	3.860	3.838
15%	3.798	3.778
20%	3.758	3.725
25%	3.706	3.659
50%	3.512	3.444
75%	3.313	3.241

Fall 2006 Freshman Profile

57% of the students admitted to UW-Madison in the fall of 2006 were in the top 10% of their high school class.
Average ACT Score: 27.6 (national average: 21.1)

2005-2006 GRADUATES

	Number	% of Total
Accounting	144	17.5%
Actuarial Science	23	2.8%
Finance, Investment & Banking	195	23.7%
Information Systems	13	1.6%
International Business	28	3.4%
Mgt. & Human Resources	111	13.5%
Marketing	154	18.8%
Operations & Tech. Mgt.	12	1.5%
Real Estate	91	11.1%
Risk Mgt. & Insurance	50	6.1%
Total Major Count³	821	

Total Number of Graduates	574
December 2005	144
May 2006	369
August 2006	61

¹ Base salaries do not include commissions, bonuses, or other incentives

² 317 respondents provided salary data

³ Since some students major in more than one area, the total number of graduates does not equal the total count by academic major

⁴ Other services include educational, employment, health, etc.

⁵ Includes multiple majors

- 3M - F, I
 AAA Life Insurance Company - F
 AAA Michigan - F, I
 AAR Corporation - F
 Abbott Laboratories - F, I
 ABD Insurance & Financial Services - F
 Abercrombie & Fitch - F
 Abercrombie & Fitch/Corporate - F
 ABF Freight System, Inc. - F
 Accenture - F
 Accredited Home Lenders - F
 AccuVal Associates, Inc. - F, I
 ACNielsen - F
 ACNielsen BASES - F
 Acosta Sales & Marketing - F
 Actuaries Unlimited, Inc. - F, I
 ACUIITY - F
 ADC Telecommunications - F, I
 Administrative Management Group - F
 AEGON Group - F, I
 AEGON USA - F
 Aerotek - F
 AIG (American International Group) - F
 AIG Private Client Group - F
 ALDI Inc. - F, I
 Allegis Group - F
 Alliant Energy - F, I
 Allianz Life - I
 Allstate Financial - I
 Allstate Financial/Actuarial - I
 Allstate Insurance Company - F, I
 Allstate Insurance Company/Actuarial - I
 Allstate Investments - F, I
 American Express/Finance - F
 American Family Insurance - F, I
 American Family Insurance Group/Actuarial - F, I
 American Life Insurance Company - F
 Ameriprise Financial/Chicago - F, I
 Ameriprise Financial/Corporate - F, I
 AmerUs Group - F, I
 Amstar Group, LLC - F
 Aon Corporation - F
 Archon Group - F, I
 Argent Mortgage Company - F
 Arthur J. Gallagher & Co. - I
 Artisan Partners Limited Partnership - F
 Associated Bank - F, I
 Assurant Health - F, I
 AT&T (formerly SBC Communications) - F
 AT&T Yellow Pages - F
 Bank of America - Home Builder Division - F
 Banta Corporation - F, I
 BDO Seidman LLP - F, I
 Becker Professional Review - I
 Bell Laboratories, Inc. - F, I
 Bemis Company, Inc. - F
 Best Buy Co., Inc. - F, I
 Best Buy Stores - F, I
 BISYS Insurance Services - Madison - F
 Black & Decker - F
 Blackman Kallick Bartelstein, LLP - F
 BlackRock - F
 Blue Cross Blue Shield of Illinois - F, I
 Bobcat Company - F, I
 Bradford Group, The - F
 Brady Corporation - F
 Broan-NuTone, LLC - F, I
 Brooksource - F
 Brown Shoe Co./Famous Footwear/Naturalizer - F, I
 Brunswick Corporation - F, I
 Buckle, The - F, I
 C.H. Robinson Worldwide, Inc. - F, I
 Campus1 Housing, LLC - I
 Canon Business Solutions - I
 Capital One - F
 CapitalSource - F
 Cardinal Health - F
 Careerbuilder.com - F
 Carlson Companies - F, I
 Carlson Real Estate Company - I
 CCA Strategies LLC - F, I
 Centex Home Equity Company LLC - F
 Cerber Corporation - F
 Charter Steel - F
 Chase Insurance - F, I
 Chicago Trading Company (CTC, LLC) - F
 Church Mutual Insurance Company - F, I
 CIGNA - F, I
 Cintas Corporation - F, I
 Cisco Systems, Inc. - F
 CitiFinancial - F
 Citigroup/Investment Banking Division - F, I
 Cleary Gull, Inc. - F
 Clifton Gunderson LLP - F, I
 CNA Insurance - F, I
 CNH America LLC - F, I
 CNH Capital - F, I
 Con-Way Central Express - F
 ConAgra Foods, Inc. - F, I
 Consolidated Electrical Distributors - F
 Consolidated Graphics - F
 Consolidated Trading - F
 Continental Properties Company, Inc. - F, I
 Cooper Industries - F
 Country Insurance & Financial Services - F
 Credit Suisse First Boston - I
 CUNA Mutual Group - F, I
 CUNA/Actuarial - F, I
 Cunat - I
 CustomCall Data Systems, Inc. - F
 DaimlerChrysler Corporation - F, I
 DaimlerChrysler ITM - F, I
 Deloitte & Touche LLP - F, I
 Deloitte Consulting - F, I
 Direct Supply, Inc. - F, I
 Dominion Development & Acquisition - F, I
 Driehaus Capital Management, Inc. - F
 Duff & Phelps, LLC - F
 Duff & Phelps, LLC/Investments - F
 E & J Gallo Winery - F
 Eaton Corporation - F
 Ecolab, Inc. - F, I
 EcoSure - F
 Eli Lilly and Company - F
 Enterprise Rent-A-Car - F, I
 Epic Systems Corporation - F
 Ernst & Young LLP - F, I
 Ernst & Young/Actuarial - F, I
 Ernst & Young RE Advisory Services - F
 ESRI - F
 FABCO Equipment, Inc. - F, I
 FactSet Research Systems, Inc. - F
 Famous Footwear - F
 Farmers Insurance - F, I
 FBOP Corporation - F
 Federal Energy Regulatory Commission - F, I
 Federated Mutual Insurance - F
 Ferguson Enterprises, Inc. - F
 Fidelity Investments - F
 Fisher Investments - F
 Fitch Ratings - F, I
 Forester Capital, LLC - F
 Freddie Mac - F, I
 Frito-Lay, Inc. - F
 Fujitsu Consulting (formerly Greenbrier & Russel, Inc.) - F
 Gabriel, Roeder, Smith & Company - F, I
 Gap Inc. - Old Navy Division - F, I
 GE/Commercial Finance - F
 Generac Power Systems - F
 General Electric - F
 General Mills, Inc. - F, I
 General Mills, Inc./Sales Division - F, I
 General Motors Corporation/Janesville - I
 General Motors Corporation/Risk Management - F, I
 General Services Administration - F, I
 Giuliani Capital Advisors LLC - F
 GMAC-RFC - F
 GMAC Commercial Mortgage - F
 Goldman Sachs & Company - I
 Goodyear Tire & Rubber Company - I
 Grainger, Inc. - F
 Grant Thornton LLP - F, I
 Great-West Healthcare - I
 Great-West Life & Annuity - F, I
 Great American Insurance Group - F, I
 Great Wolf Resorts - F, I
 Green Courte Partners, Inc. - F, I
 Grubb Properties, Inc. - F, I
 Guy Carpenter & Company - F
 Halliburton - F
 Hammes Company - F, I
 Harris Nesbitt - F
 Hartford Financial Services Group, The - F, I
 Hartford/Life, The - F, I
 Heartland Business Systems - F
 Heitman LLC - F
 Henderson Global Investors - F
 Hershey Company, The - F, I
 Hertz Local Edition - F
 Hewitt Associates/Actuarial - F, I
 HFF, L.P. - I
 Homescout Realty - F
 Honeywell International, Inc. - F
 Hormel Foods Corporation - F, I
 Horton Group, The - F, I
 Houlihan Lokey Howard and Zukin - F
 Hovde Financial - F
 HSBC - F
 Humana Inc. - F
 Hyperion Solutions - F
 IBM Corporation - F
 Illinois Tool Works - F
 Inland Companies - F
 INROADS, Inc. - I
 InterCall - F, I
 Intergra Realty Resources - F, I
 International Assurance, Inc. - F
 Intuit, Inc. - F
 Ipsos-ASI - F
 ISP Minerals Inc. - F
 IT Convergence - F
 John Hancock Financial Network - F
 Johnson Insurance Services, LLC - F, I
 Jones Lang LaSalle - F
 Joy Realty Associates, Inc. - I
 JP Morgan Mortgage Capital Corporation - F, I
 JP Morgan Chase/Commercial Banking - I
 Kerry Americas - F
 KeyBank - F
 KI - F
 Kimberly-Clark Corporation - F, I
 Kohler Company - F, I
 Kohl's Department Stores - F, I
 KONE, Inc. - F
 KPMG LLP - F, I
 Kraft Foods/Human Resources - I
 Lands' End - F, I
 Lappin Electric Company - F
 LaSalle Bank Corporation - F
 Lehman Brothers - I
 Liberty Mutual Group - F, I
 Lincoln Advisory Group - F
 Lincoln Financial Corporation - F, I
 Location Finders International - F
 Lockton Companies - F, I
 M&I Corporation - F
 Macquarie Capital Partners - F
 Mark Travel Corporation - F, I
 Marsh - F, I
 Marshall Field's - F
 Martin D. Verhelst, CPA - F, I
 Maxim Healthcare Services - F
 Maxim Integrated Products - F
 McGladrey & Pullen, LLP - F, I
 McKinsey and Company - F
 Medline Industries, Inc. - F
 Medtronic, Inc. - F
 Menards - F
 Mercer Human Resource Consulting - F, I
 Merck & Company, Inc. - F
 Mercury Marine - F, I
 Merrill Lynch Capital - F
 MetLife - F
 MetLife/National - F
 MGIC (Mortgage Guaranty Insurance Corporation) - F
 Miller Brewing Company - I
 Milliman, Inc. - F, I
 Milwaukee Bucks - F
 MLG Development - I
 MMA Realty Capital, Inc. - F
 Modine Manufacturing Company - F, I
 Mortenson, Matzelle & Meldrum, Inc. - F, I
 MTM International - F, I
 NAI MLG Commercial - F
 National Futures Association - F
 Nationwide - F, I
 Neiman Marcus - F
 Nestle USA/Brands - F, I
 Nestle USA/Sales - F, I
 Newell Rubbermaid - F
 News America Marketing - F
 Nomura Credit and Capital, Inc. - F, I
 North Central Group, The - F, I
 North Star Resource Group - F
 Northwestern Airlines - F
 Northwestern Investment Management Company - F, I
 Northwestern Mutual - F, I
 Northwestern Mutual Financial Network - F, I
 ORBIS Corporation - F
 Oshkosh Truck Corporation - F
 Oxford Global Resources, Inc. - F
 PA Consulting Group, Inc. - F
 Park National Bank - F
 Peace Corps - F
 PEAK6 Investments, LP - F
 Pentair Water - I
 PepsiCo Beverages & Foods - F, I
 Pfizer Pharmaceuticals - F, I
 Philip Morris USA/Market Research - F, I
 Philip Morris USA/Sales - F, I
 Phoenix Companies, The - F, I
 Physicians Mutual Insurance Company - F, I
 Piper Jaffray & Company - F
 Polaris Industries Inc. - F
 Power/mation - F
 PricewaterhouseCoopers LLP - F, I
 Principal Financial Group, The - I
 Principal Global Investors - F, I
 Procter & Gamble/Consumer & Market Knowledge - F, I
 Procter & Gamble/Finance - F, I
 Protiviti - F, I
 Prudential Capital Group - F
 Prudential Financial/Prudential Mortgage Capital - F
 Quad/Graphics - F
 RBC Dain Rauscher - F, I
 Ready Pest Control - F, I
 Reden & Anders, an Ingenix company - F, I
 Ridge Property Trust - F, I
 Robert W. Baird & Company, Inc. - F
 Rockwell Automation - F, I
 ROQ Capital - F
 Roundy's Supermarkets, Inc. - F
 Rural Mutual Insurance Company - F
 SC Johnson & Son, Inc. - I
 Schneider National - F, I
 Schreiber Foods - F, I
 Seaquist Closures - F, I
 Sears Holdings Corporation - F
 Securian Financial Group - F, I
 SEKO Worldwide - F
 Selective Insurance - F
 Sentry Insurance - F
 Shell Oil Company - F, I
 Shur-Line/Division of Newell-Rubbermaid - F
 Silgan Containers Corporation - F
 SMW Trading Company - F
 Society Insurance - F, I
 Spectrum Brands - I
 Sprint Nextel - F
 SPX Fluid Power - F, I
 St. Paul Travelers - F, I
 Standard & Poor's - F
 Stark Investments - F, I
 Steinhafels, Inc. - F
 Stock Building Supply - a Wolsey company - F, I
 Stock Building Supply/Wisconsin - F, I
 Stockcamp & Associates - F
 Stryker Medical - F, I
 Suby, Von Haden & Associates, SC - F
 Synovate - F
 Sysco Asian Foods - F, I
 T.Wall Properties - F, I
 Teach For America - F, I
 TEKSystems - F
 Thermo Electron - F, I
 Thrivent Financial for Lutherans - F
 TNT Fireworks - F, I
 Toshiba America, Inc. - I
 Towers Perrin - F, I
 Trisept Solutions - F
 Trustmark Insurance Company - F, I
 U.S. Army - F, I
 U.S. Bank - F, I
 U.S. Department of State - F, I
 U.S. Navy Officer Programs - F, I
 Uline - F, I
 United Airlines - F
 University Directories - I
 UnumProvident - F
 USAA - F, I
 USDA Rural Development - I
 UW Credit Union - F, I
 Ventas Healthcare Properties, Inc. - F, I
 Virchow Krause & Company, LLP - F, I
 VW Credit, Inc. - F
 Wachovia Securities Corp. and Investment Banking - F
 Waddell & Reed - F
 Waddell & Reed/Investment Management Division - F
 Walgreens - F, I
 Walt Disney World College Program - I
 Walton Street Capital, LLC - F
 Waterton Associates, LLC - F, I
 WellPoint - F, I
 Wells Capital Management - F, I
 Wells Fargo Advantage Funds - F
 Wells Fargo Financial Acceptance - F
 Wells Fargo Financial, Inc. - F, I
 Willis Re - F
 Wipfli - F, I
 Wisconsin Department of Financial Institutions - F, I
 Wisconsin Department of Revenue - F
 Wisconsin Legislative Audit Bureau - F
 Wisconsin Mutual Insurance Company - F
 WPS Health Insurance Corporation - F
 WPS Resources - F, I
 Xcel Energy - F, I
 ZS Associates - F
 Zurich North America - F, I
 Zurich North America Construction - F

Total Organizations/Bachelors ~ 384
 Full-time ~ 352
 Intern ~ 199

ORGANIZATIONS HIRING WISCONSIN MACC GRADUATES

Organization	Location	Position
BDO Seidman LLP	Chicago, IL	Auditor
BDO Seidman LLP	Chicago, IL	Unknown
Deloitte & Touche LLP	Chicago, IL	Audit Associate
Deloitte & Touche LLP	Chicago, IL	Audit Associate
Deloitte & Touche LLP	Chicago, IL	Audit Associate
Deloitte & Touche LLP	Chicago, IL	Audit Associate
Deloitte & Touche LLP	Chicago, IL	Audit Associate
Deloitte & Touche LLP	Hartford, CT	Enterprise Risk Services Consultant
Deloitte & Touche LLP	Milwaukee, WI	Audit Associate
Deloitte & Touche LLP	Milwaukee, WI	Audit Associate
Deloitte & Touche LLP	Milwaukee, WI	Audit Associate
Deloitte & Touche LLP	Minneapolis, MN	Tax Consultant
Ernst & Young LLP	Chicago, IL	Assurance Associate
Ernst & Young LLP	Chicago, IL	Assurance Associate
Ernst & Young LLP	Chicago, IL	Staff Accountant
Ernst & Young LLP	Houston, TX	Tax Associate
Ernst & Young LLP	Milwaukee, WI	Assurance Associate
Ernst & Young LLP	Milwaukee, WI	Staff Accountant
Ernst & Young LLP	Milwaukee, WI	Tax Minimization Staff
Ernst & Young LLP	Minneapolis, MN	Assurance Associate
Ernst & Young LLP	Minneapolis, MN	Assurance Associate
Ernst & Young LLP	Minneapolis, MN	Staff Accountant
Financial Accounting Standards Board	Norwalk, CT	Postgraduate Technical Assistant
Grant Thornton LLP	Kansas City, MO	Assurance Associate
Grant Thornton LLP	Madison, WI	Assurance Associate
Grant Thornton LLP	Madison, WI	Assurance Associate
Grant Thornton LLP	Madison, WI	Staff Auditor
Grant Thornton LLP	Minneapolis, MN	Assurance Associate
Kimberly-Clark Corporation	Appleton, WI	Internal Auditor
Kimberly-Clark Corporation	Appleton, WI	Internal Auditor
Kohler Company	Kohler, WI	Accounting Analyst
KPMG LLP	Chicago, IL	Audit Associate
KPMG LLP	Chicago, IL	Audit Associate
KPMG LLP	Chicago, IL	Audit Associate
KPMG LLP	Chicago, IL	Audit Associate
KPMG LLP	Chicago, IL	Audit Associate
KPMG LLP	Chicago, IL	Audit Associate
KPMG LLP	Milwaukee, WI	Audit Associate
KPMG LLP	Milwaukee, WI	Audit Associate
KPMG LLP	Minneapolis, MN	Audit Associate
KPMG LLP	Minneapolis, MN	Tax Accountant
PricewaterhouseCoopers LLP	Austin, TX	Assurance Associate
PricewaterhouseCoopers LLP	Chicago, IL	Assurance Associate
PricewaterhouseCoopers LLP	Chicago, IL	Assurance Associate
PricewaterhouseCoopers LLP	Chicago, IL	Assurance Associate
PricewaterhouseCoopers LLP	Chicago, IL	Assurance Associate
PricewaterhouseCoopers LLP	Chicago, IL	Assurance Associate
PricewaterhouseCoopers LLP	Milwaukee, WI	Assurance Associate
PricewaterhouseCoopers LLP	Minneapolis, MN	Assurance Associate
PricewaterhouseCoopers LLP	Minneapolis, MN	Assurance Associate
PricewaterhouseCoopers LLP	Washington, DC	Assurance Associate
SC Johnson & Son, Inc.	Racine, WI	Cost Analyst
Virchow Krause & Company, LLP	Madison, WI	Staff Accountant
Virchow Krause & Company, LLP	Madison, WI	Staff Accountant
Wegner LLP CPAs & Consultants	Madison, WI	Staff Accountant
Wipfli	Green Bay, WI	Staff Accountant
Wipfli	St. Paul, MN	Staff Accountant

MASTER OF ACCOUNTANCY PROGRAM

The Master of Accountancy degree is designed for students seeking advanced preparation for careers in various aspects of accounting. It stresses in-depth study of accounting theory, auditing, taxation, information systems, applications, policy and decision making.

Undergraduate students at UW-Madison apply to the Master of Accountancy degree program prior to their fifth year. The Five-Year Professional Program exceeds the 150 credit hours in accountancy requirement needed to obtain CPA certification.

KEY NUMBERS

MAcc Average GMAT: 625
 Total MAcc Graduates: 59

Base Salary:
 \$49,598 average
 \$47,750 median
 \$42,000 - \$67,000 range

Sign-on Bonus (77% received):
 \$2,500 average
 \$2,000 median
 \$500 - \$5,000 range

37 organizations seeking MAcc students recruited on campus

MACC INTERNSHIP EMPLOYERS

- BDO Seidman LLP (3)
- Deloitte & Touche LLP (18)
- Ernst & Young LLP (10)
- Grant Thornton LLP (5)
- KPMG LLP (16)
- McGladrey & Pullen, LLP (2)
- PricewaterhouseCoopers LLP (16)
- SC Johnson & Son, Inc. (1)
- Suby, Von Haden & Associates, SC (1)
- Virchow Krause & Company, LLP (5)
- Wipfli (2)
- Wisconsin Legislative Audit Bureau (1)

SALARY BY GEOGRAPHIC REGION

	Average Base	Median Base	Salary Range	# of Accepts	% of Total
Chicago	\$55,000	\$55,000	\$53,000 - \$67,000	20	35.7%
Madison	\$43,250	\$43,000	\$42,000 - \$45,000	6	10.7%
Milwaukee	\$45,500	\$45,000	\$44,500 - \$47,000	9	16.1%
Minneapolis/St. Paul	\$46,500	\$46,500	\$45,000 - \$47,500	10	17.8%
Other Wisconsin	\$48,600	\$50,000	\$44,000 - \$51,000	5	8.9%
Other Midwest	---	---	---	1	1.8%
Mid-Atlantic	---	---	---	1	1.8%
Northeast	---	---	---	2	3.6%
Southwest	---	---	---	2	3.6%

Organizations Hiring Wisconsin Undergraduates

2005-2006 Academic Year

Organization	Location	Position	Major(s)
A Abacus Investments, Inc.	Oconomowoc, WI	Account Executive	Finance
Accenture	Chicago, IL	Consulting Analyst	International Business, Marketing
Accenture	Chicago, IL	Consulting Analyst	Risk Management & Insurance
Accenture	Milwaukee, WI	Consulting Analyst	International Business, Marketing
Administrative Management Group	Arlington Heights, IL	Junior Benefits Analyst	Finance
Allstate Investments LLC	Northbrook, IL	Associate Investment Analyst	Finance
Allstate Investments LLC	Northbrook, IL	Associate Investment Analyst	Real Estate
American Express	New York, NY	Staff Auditor	Finance
American Family Insurance Group/Actuarial	Madison, WI	Actuarial Analyst	Actuarial Science
American Family Insurance Group/Actuarial	Madison, WI	Actuarial Analyst	Actuarial Science
American Hotel Register Company	Vernon Hills, IL	Inside Salesperson	Marketing
Ameriprise Financial	Chicago, IL	Financial Advisor	Finance
Ameriprise Financial	Chicago, IL	Financial Sales Representative	Finance
Ameriprise Financial	Madison, WI	Financial Planner	Finance
Ameriprise Financial	Minneapolis, MN	Actuarial Analyst	Actuarial Science
Ameriprise Financial	Minneapolis, MN	Financial Analyst	Finance
Amstar Group LLC	Denver, CO	Analyst	Real Estate
Aon Corporation	Chicago, IL	Early Career Development Program Associate	Management & Human Resources
Aon Corporation	Los Angeles, CA	Aon Risk Services	Real Estate
Aon Corporation	Los Angeles, CA	Early Career Development Program Associate	Risk Management & Insurance
AON/Combined Insurance	Madison, WI	Sales Representative	Marketing
Arthur J. Gallagher & Co.	Itasca, IL	Associate of Business Development	Risk Management & Insurance
Artisan Partners Limited Partnership	Milwaukee, WI	Accountant	Accounting, Marketing
Assurant Health	Milwaukee, WI	Actuarial Analyst 1	Actuarial Science
AXA Equitable – Retirement Benefits Group	Milwaukee, WI	Financial Advisor	Finance
B Bank of America	New York, NY	Middle Office Rotational Program	Finance
Bankers' Bank	Madison, WI	Loan/Lease Support Specialist	Finance
BDO Seidman LLP	San Francisco, CA	Assurance Associate	Accounting, Finance
BDO Seidman LLP	San Francisco, CA	Tax Accountant	Accounting, Finance
Berbee Information Networks	Madison, WI	Accounting Assistant	Finance
Best Buy Co., Inc.	Richfield, MN	Buyer Analyst	Marketing
Best Buy Co., Inc.	Richfield, MN	Demand Planning Analyst	Management & Human Resources
Best Buy Co., Inc.	Richfield, MN	Demand Planning Analyst	Marketing
BlackRock	Florham Park, NJ	Real Estate Equity Analyst	Finance
Brady Corporation	Milwaukee, WI	Financial Analyst	Finance
Brown Shoe Company/Famous Footwear/Naturalizer	Phoenix, AZ	Account Representative	Marketing
Brunswick Corporation	Lake Forest, IL	Financial Leadership Development Program	Finance, Marketing
Brunswick Corporation	Knoxville, TN	Financial Leadership Development Program	Finance
Buckle, The	Unknown	Manager in Training	Finance
Bus Bank, The	Chicago, IL	Account Executive	Real Estate
C Capital One	Richmond, VA	Financial Analyst Rotational Program	Finance, Marketing
Capmark Financial Group	Washington, DC	Real Estate Investment Banker	Finance, Real Estate
Cargill	Minnetonka, MN	Real Estate Analyst	Real Estate
Ceres-Stone Realty	Madison, WI	Agent and Director of Relocation	Finance, Real Estate
Chamberlain Research Consultants	Madison, WI	Analyst	Marketing
Charter Steel	Saukville, WI	Continuous Improvement Analyst	Marketing
Cherokee Country Club	Madison, WI	Company Accountant	Accounting
Chicago Trading Company	Chicago, IL	Assistant Trader	Finance
CIGNA	Hartford, CT	Actuarial Analyst	Actuarial Science
Cintas Corporation	Madison, WI	Management Trainee	Management & Human Resources
Citigroup/Investment Banking Division	New York, NY	Investment Banking Analyst	Finance
Citizens Community Federal	Eau Claire, WI	Customer Service Representative	Real Estate

Organizations Hiring Wisconsin Undergraduates

2005-2006 Academic Year

Organization	Location	Position	Major(s)
Claritas, Inc.	Chicago, IL	Client Service Manager	Marketing
Clasen Quality Coatings, Inc.	Middleton, WI	Marketer	International Business, Marketing
CNA Insurance	Lombard, IL	Commercial Standard Lines Insurance Underwriter	Finance, Real Estate
Con-Way Central Express	Ann Arbor, MI	Business Development Manager	Marketing
Credit Suisse First Boston	Chicago, IL	Investment Banking Analyst	Finance
CustomCall Data Systems, Inc.	Madison, WI	Account Manager	Int'l Business, Operations & Tech Mgt
D Deloitte & Touche LLP	Chicago, IL	Audit Associate	Accounting
Deloitte & Touche LLP	Chicago, IL	Consultant	Accounting, Risk Mgt & Insurance
Deloitte & Touche LLP	Los Angeles, CA	Audit Associate	Accounting
Deloitte & Touche LLP	Milwaukee, WI	Audit Associate	Accounting
Deloitte & Touche LLP	Milwaukee, WI	Audit Associate	Accounting
Deloitte & Touche LLP	Milwaukee, WI	Audit Associate	Accounting, Finance
Deloitte & Touche LLP	Milwaukee, WI	Audit Associate	Accounting, Finance
Deloitte & Touche LLP	Milwaukee, WI	Audit Associate	Accounting, Finance
Deloitte & Touche LLP	Milwaukee, WI	Enterprise Risk Consultant	Information Systems
Deloitte & Touche LLP	Milwaukee, WI	Enterprise Risk Consultant	Information Systems
Deloitte & Touche LLP	Minneapolis, MN	Audit Associate	Accounting, Finance
Deloitte & Touche LLP	New York, NY	Actuarial Analyst	Actuarial Science
Deloitte Consulting	Chicago, IL	Actuarial Analyst	Actuarial Science, Risk Mgt & Insurance
Deloitte Consulting	Chicago, IL	Health Actuary	Actuarial Science, Risk Mgt & Insurance
Deloitte Touche Tohmatsu	Hong Kong	Enterprise Risk Consultant	Finance, Risk Management & Insurance
Deutsche Bank	New York, NY	Financial Analyst	Finance, Real Estate
Developers Diversified Realty	Cleveland, OH	Management Trainee	Real Estate
Digital Business Systems	Tempe, AZ	Sales Representative	Marketing
Digital Business Systems	Tempe, AZ	Supply Representative	Marketing
Digitas, Inc.	Boston, MA	Finance Coordinator	Real Estate
Direct Supply, Inc.	Milwaukee, WI	Account Manager	Marketing
DOG Productions	Madison, WI	Production Coordinator	Management & HR, Operations & Tech Mgt
Dominium Development & Acquisition	Minneapolis, MN	Development Associate	Finance, Real Estate
Driehaus Capital Management, Inc.	Chicago, IL	Junior Compliance Analyst	Finance, International Business
Duff & Phelps, LLC	Chicago, IL	Associate, Corporate Value Consulting Group	Management & HR, Real Estate
Duff & Phelps, LLC	Chicago, IL	Financial Analyst	Finance
Duff & Phelps, LLC	Chicago, IL	Real Estate Associate Consultant	Real Estate
E Ecolab, Inc.	St. Paul, MN	Associate Financial Analyst	Finance, Operations & Tech Mgt
Ecolab, Inc.	St. Paul, MN	Financial Analyst	Finance
Enterprise Rent-A-Car	Madison, WI	Management Trainee	Management & HR, Marketing
Epic Systems Corporation	Madison, WI	EDI/Interface Analyst	Information Systems, Management & HR
Epic Systems Corporation	Madison, WI	Project Manager	Management & Human Resources
Epic Systems Corporation	Madison, WI	Project Manager	International Business, Marketing
Epic Systems Corporation	Madison, WI	Project Manager	Management & Human Resources
Epic Systems Corporation	Madison, WI	Project Manager	Management & HR, Marketing
Epic Systems Corporation	Madison, WI	Project Manager	Management & HR, Marketing
Epic Systems Corporation	Madison, WI	Project Manager	Management & Human Resources
Ernst & Young LLP	Chicago, IL	Actuarial Consultant	Actuarial Science, Risk Mgt & Insurance
Ernst & Young LLP	Chicago, IL	Actuarial Consultant	Actuarial Science
Ernst & Young LLP	Chicago, IL	Assurance Associate	Accounting, International Business
Ernst & Young LLP	Chicago, IL	Assurance Associate	Accounting
Ernst & Young LLP	Chicago, IL	Business Risk Services Analyst	Finance
Ernst & Young LLP	Chicago, IL	Business Risk Services Analyst	Finance
Ernst & Young LLP	Chicago, IL	Insurance & Actuarial Advisor	Actuarial Science, Risk Mgt & Insurance
Ernst & Young LLP	Minneapolis, MN	Assurance Associate	Accounting
Ernst & Young LLP	New York, NY	Actuarial Consultant	Actuarial Science

Organizations Hiring Wisconsin Undergraduates

2005-2006 Academic Year

Organization	Location	Position	Major(s)
Ernst & Young RE Advisory Services	Chicago, IL	Real Estate Transaction Staff	Finance, Real Estate, Management & HR
Ernst & Young RE Advisory Services	Chicago, IL	Real Estate Transaction Staff	Marketing, Real Estate
Ernst & Young RE Advisory Services	Chicago, IL	Real Estate Transaction Staff	Finance, Real Estate
Ernst & Young RE Advisory Services	New York, NY	Real Estate Transaction Staff	Finance, Real Estate
F FC Dallas Major League Soccer	Dallas, TX	Inside Sales Representative	Marketing
Federal Reserve Board of Governors	Washington, DC	Research Assistant	Finance
Ferguson Enterprises, Inc.	Milwaukee, WI	Sales Management Trainee	Management & HR, Marketing
Fidelity Management & Research Company	Boston, MA	Equity Research Associate	Accounting, Finance
Fischer Francis Trees & Watts	New York, NY	Reconciliation Analyst/Trader's Assistant	Finance
Ford Motor Company	Dearborn, MI	Financial Analyst	Accounting, Finance
G GE Energy	Atlanta, GA	Financial Management Program	Finance
GE Healthcare	Waukesha, WI	Commercial Leadership Program	Marketing
GE Healthcare	Waukesha, WI	Financial Management Program	Finance
GE Healthcare	Waukesha, WI	Financial Management Program	Finance
GE Healthcare	Waukesha, WI	Financial Management Program	Finance
GE Healthcare	Waukesha, WI	Information Management Leadership Program	Finance, Information Systems
General Electric	Chicago, IL	Commercial Real Estate Analyst, Golf Lending Group	Real Estate
General Electric	Chicago, IL	Investment Analyst	Finance
General Electric	New York, NY	Financial Management Program	Finance, Real Estate
General Electric	Stamford, CT	Financial Management Program	Accounting, Finance
General Mills, Inc.	Minneapolis, MN	Business Management Associate	Management & HR, Marketing
General Mills, Inc.	Minneapolis, MN	Business Management Associate	Management & HR, Marketing
General Mills, Inc.	Minneapolis, MN	Business Management Associate	Management & HR, Marketing
General Mills, Inc.	Minneapolis, MN	Financial Analyst	Finance, Marketing
General Mills, Inc.	Minneapolis, MN	Financial Analyst	Finance
General Mills, Inc.	Minneapolis, MN	Financial Analyst	Finance, International Business
General Mills, Inc.	Minneapolis, MN	Promotional Planning Assistant	Marketing
Geneva Organization, The	Minneapolis, MN	Investment Analyst	Finance, Real Estate
Giuliani Capital Advisors LLC	Chicago, IL	Investment Banking Analyst	Accounting, Finance
Goldman Sachs & Co.	Chicago, IL	Analyst	Finance, Real Estate
Goldman Sachs & Co.	New York, NY	Analyst	Finance, Real Estate, Management & HR
Goldman Sachs & Co.	New York, NY	Investment Banking Analyst	Finance, Management & HR
Goldsmith Agio Helms	Minneapolis, MN	Analyst	Finance
Gorman & Company	Madison, WI	Development Associate	Real Estate
Grainger, Inc.	Lake Forest, IL	Assistant Marketing Manager	Management & HR, Marketing
Grant Thornton LLP	Milwaukee, WI	Audit Associate	Accounting, Risk Management & Insurance
Grant Thornton LLP	Milwaukee, WI	Audit Associate	Accounting, Finance
Green Courte Partners, Inc.	Lake Forest, IL	Associate	Finance, Real Estate
Guy Carpenter & Co.	Minneapolis, MN	Risk Analyst	Marketing, Risk Management & Insurance
H Harris Alternative Investments	Chicago, IL	Research Assistant	Finance
Harris Nesbitt	Chicago, IL	M&A Analyst	Finance
Hartford Financial Services Group, The	Chicago, IL	Underwriter Trainee	Finance
Heitman LLC	Chicago, IL	Portfolio Accountant	Accounting
Hershey Company, The	Minneapolis, MN	Unknown	Marketing
Hewitt Associates	Lincolnshire, IL	Health Management Actuarial Consultant	Actuarial Science
Hormel Foods Corporation	Atlanta, GA	Food Services Sales Representative	Management & Human Resources
Houlihan Lokey Howard & Zukin	Minneapolis, MN	Financial Analyst	Accounting, Finance
HSBC	San Francisco, CA	Management Trainee	Management & Human Resources
Hufcor, Inc.	Janesville, WI	Inside Sales Coordinator	Finance
Hyperion Solutions	Skokie, IL	Staff Consultant	Finance
Hyundai Heavy Industry	Seoul, Korea	Financial Analyst	Finance
I IBM Corporation	Rochester, MN	Financial Analyst	Management & Human Resources

Organizations Hiring Wisconsin Undergraduates

2005-2006 Academic Year

Organization	Location	Position	Major(s)
IBM Corporation	Rochester, MN	Financial Analyst	Finance
IMG/TWI	New York, NY	Syndication Assistant	Real Estate
Inland Companies	Madison, WI	Commercial Real Estate Services	Management & HR, Real Estate
Insight Consulting Services	Madison, WI	Field Manager	Real Estate
Intuit, Inc.	Mountain View, CA	Rotational Development Program Associate	Management & Human Resources
Intuit, Inc.	Mountain View, CA	Rotational Development Program Associate	Finance
Ipsos-ASI	Chicago, IL	Research Associate	International Business, Marketing
Irgens LLC	Milwaukee, WI	Development Representative	Finance, Real Estate
ITW-Miller Electric	Appleton, WI	Accountant	Accounting, Finance
ITW-Miller Electric	Appleton, WI	Marketing Specialist	Marketing, Real Estate
J John Hancock Financial Network	Madison, WI	Financial Advisor	Marketing
Johnson Controls	Milwaukee, WI	Accountant	Accounting
JP Morgan Mortgage Capital Corporation	Chicago, IL	Real Estate Analyst	Finance, Real Estate
K Kimberly-Clark Corporation	Knoxville, TN	Supply Chain Analyst	Marketing
Kimberly-Clark Corporation	Neenah, WI	Customer Logistics Analyst	Management & HR, Marketing
Kimberly-Clark Corporation	Neenah, WI	Customer Logistics Analyst	Operations & Technology Management
Kimberly-Clark Corporation	Neenah, WI	Financial Analyst	Finance, Management & HR
Kimberly-Clark Corporation	Neenah, WI	Internal Audit Staff	Accounting
Kimberly-Clark Corporation	Neenah, WI	Logistical Planning Analyst	Marketing
Kimberly-Clark Corporation	Neenah, WI	Logistical Planning Analyst	Management & HR, Marketing
Kohler Company	Kohler, WI	Accounting Associate	Accounting
Kohler Company	Kohler, WI	Accounting Associate	Finance
Kohler Company	Kohler, WI	Buyer	Operations & Tech Mgt, Intl Business
Kohl's Department Stores	Menomonee Falls, WI	Business Analyst	International Business, Marketing
Kohl's Department Stores	Menomonee Falls, WI	Merchandise Analyst	Marketing
Kohl's Department Stores	Menomonee Falls, WI	Merchandise Analyst	International Business, Marketing
Kohl's Department Stores	Menomonee Falls, WI	Merchandise Analyst	Marketing
Kohl's Department Stores	Menomonee Falls, WI	Merchandise Analyst	International Business, Marketing
Kohl's Department Stores	Menomonee Falls, WI	Merchandise Analyst	International Business, Marketing
Kohl's Department Stores	Menomonee Falls, WI	Real Estate Analyst	Real Estate
Konica Minolta Business Solutions	Unknown	Account Executive	Marketing
KPMG LLP	Hong Kong	Accountant	Accounting
KPMG LLP	Milwaukee, WI	Audit Associate	Accounting
KPMG LLP	Milwaukee, WI	Staff Accountant	Accounting
L Language Corps	Unknown, China	Teacher	Real Estate, Risk Mgt & Insurance
Larson Allen Weishair & Co. LLP	St. Louis, MO	Staff Accountant	Accounting
LaSalle Bank Corporation	Chicago, IL	CDO Associate	Finance
LaSalle Bank Corporation	Chicago, IL	CDO Associate	Finance
LaSalle Bank Corporation	Chicago, IL	CDO Associate	Finance, Marketing
LaSalle Bank Corporation	Chicago, IL	Commercial Banking Development Program	Finance
LaSalle Bank Corporation	Chicago, IL	Commercial Banking Development Program	Marketing
LaSalle Bank Corporation	Chicago, IL	Commercial Banking Development Program	Finance
LaSalle Bank Corporation	Chicago, IL	Commercial Banking Development Program	Finance
LaSalle Bank Corporation	Chicago, IL	Commercial Real Estate Loan Analyst	Finance, Real Estate
LaSalle Investment Management	Chicago, IL	Financial Analyst	Finance
LaSalle Investment Management	Chicago, IL	Financial Analyst	Real Estate
Lehman Brothers	New York, NY	Investment Banking Analyst	Finance, Real Estate
Lehman Brothers	New York, NY	Investment Banking Analyst	Finance
Lehman Brothers	New York, NY	Investment Banking Analyst	Finance
Lehman Brothers	New York, NY	Real Estate Group Analyst	Finance
Liberty Mutual Group	Downers Grove, IL	Associate Underwriter (Property)	Marketing
Lipe Property Company	Chicago, IL	Development Associate	Real Estate

Organizations Hiring Wisconsin Undergraduates

2005-2006 Academic Year

Organization	Location	Position	Major(s)
M M&I Corporation	Milwaukee, WI	Corporate Banking Trainee	Finance, Real Estate
M&I Corporation	Milwaukee, WI	Recruiter	Management & Human Resources
Macquarie Capital Partners	Sydney, Australia	Trust Analyst	Management & HR, Real Estate
Manpower, Inc.	Milwaukee, WI	Staffing Specialist	Management & Human Resources
Mark Travel Corporation	Milwaukee, WI	Associate Internet Manager	Marketing
Marsh	San Francisco, CA	Risk Analyst	Management & HR, Risk Mgt & Ins
Marshall Field's	Minneapolis, MN	Business Analyst	Marketing
Marshall Field's	Minneapolis, MN	Business Analyst	Management & HR, Marketing
Marshall Field's	Minneapolis, MN	Business Analyst	Finance
Martin D. Verhelst, CPA	Oregon, WI	Accountant	Accounting, Risk Management & Insurance
McGladrey & Pullen, LLP	Minneapolis, MN	Audit Associate	Accounting, Finance
McKinsey and Company	Chicago, IL	Junior Recruiter	Management & Human Resources
Medline Industries, Inc.	Mundelein, IL	E-Commerce Department Team	Information Systems, Management & HR
Menards	Madison, WI	Management Trainee	Management & HR, Risk Mgt & Ins
Mercer Human Resource Consulting	Chicago, IL	Analyst	Management & HR, Risk Mgt & Ins
Merrill Lynch	New York, NY	Financial Analyst	Finance
Merrill Lynch	New York, NY	Investment Banking Analyst	Finance
Merrill Lynch	New York, NY	Investment Banking Analyst	Finance
Merrill Lynch Capital	Chicago, IL	Analyst	Real Estate
Merrill Lynch Capital	Chicago, IL	Rotational Associate	Finance, Real Estate
Merrill Lynch Capital	Chicago, IL	Rotational Associate	Finance, Real Estate
Mesa West Capital	Los Angeles, CA	Analyst	Real Estate
Midwest Family Broadcasting	Madison, WI	Talk Radio Host/Promotions & Marketing Director	Marketing
Minnesota Timberwolves	Minneapolis, MN	Inside Sales Representative	Management & HR, Marketing
Morgan Stanley	New York, NY	Analyst	Finance
N Nestle USA	Clark, NJ	Retail Sales Representative	Marketing
Nestle USA	Colorado Springs, CO	Retail Sales Representative	Marketing
Nestle USA	Minneapolis, MN	Retail Sales Representative	Management & HR, Marketing
Netols Asset Management	Mequon, WI	Junior Securities Analyst	Finance
New Century Financial Corporation	Waukesha, WI	Loan Analyst	Real Estate
Northern Trust Bank	Chicago, IL	Derivatives Analyst	Finance, Risk Management & Insurance
Northwestern Mutual	Milwaukee, WI	Actuarial Associate	Actuarial Science
O Orbitz	Chicago, IL	Marketing Coordinator	International Business, Marketing
Oscar Mayer	Madison, WI	Hotdogger	International Business, Management & HR
P Pfizer Pharmaceuticals	Chicago, IL	Pharmaceutical Sales Representative	Marketing
Philip Morris USA	Madison, WI	Territory Sales Manager	Marketing
Philip Morris USA	Minneapolis, MN	Territory Sales Manager	Management & HR, Marketing
Piper Jaffray & Co.	Minneapolis, MN	Investment Banking Analyst	Finance
PPG Industries	Oak Creek, WI	Production Planner	Marketing, Supply Chain Management
PricewaterhouseCoopers LLP	Chicago, IL	Assurance Associate	Accounting, Finance, Management & HR
PricewaterhouseCoopers LLP	Chicago, IL	Assurance Associate	Accounting, Finance
PricewaterhouseCoopers LLP	Milwaukee, WI	Assurance Associate	Information Systems, Marketing
PricewaterhouseCoopers LLP	Minneapolis, MN	Assurance Associate	Accounting
PricewaterhouseCoopers LLP	New York, NY	Performance Improvement	Information Systems
PricewaterhouseCoopers LLP	New York, NY	Staff Accountant	Accounting, Finance, Risk Mgt & Ins
PricewaterhouseCoopers LLP	San Jose, CA	Tax Associate	Accounting, Management & HR
PricewaterhouseCoopers LLP	Unknown	Assurance Associate	Accounting, Risk Management & Insurance
PricewaterhouseCoopers LLP	Unknown	Staff Accountant	Accounting, Finance
PricewaterhouseCoopers LLP	Unknown	Unknown	Actuarial Sci., Finance, Risk Mgt & Ins
Princeton Club	Madison, WI	Sales Manager	Management & Human Resources
Principal Financial Group, The	Des Moines, IA	Real Estate Portfolio Analyst	Real Estate
Procter & Gamble	Cincinnati, OH	Consumer & Market Knowledge	Marketing

Organizations Hiring Wisconsin Undergraduates

2005-2006 Academic Year

	Organization	Location	Position	Major(s)
	Procter & Gamble	Cincinnati, OH	Consumer & Market Knowledge	Management & HR, Marketing
	Procter & Gamble	Kansas City, KS	Plant Accounting Manager	Accounting
	Prudential Financial/ Prudential Mortgage Capital	Chicago, IL	Investment Analyst	Finance, Real Estate
	Pulte Homes	Eagan, MN	Sales Consultant	Marketing
Q	QPS	Brookfield, WI	Assistant Recruiter	Management & Human Resources
R	RBC Dain Rauscher	Minneapolis, MN	Fixed Income Associate	Finance, International Business
	Rees Group, The	Madison, WI	Bookkeeper	Accounting
	Reilly, Penner & Benton LLP	Milwaukee, WI	Audit Staff	Accounting, Risk Management & Insurance
	Reilly, Penner & Benton LLP	Milwaukee, WI	Staff Accountant	Accounting, Finance
	Richter-Schroeder Company, Inc.	Milwaukee, WI	Commercial Loan Analyst Underwriter	Real Estate
	Roaring Fork Restaurant Group - Qdoba	Milwaukee, WI	Marketing Manager	Marketing
	Robert W. Baird & Co.	Chicago, IL	Analyst	Finance
	Robert W. Baird & Co.	Milwaukee, WI	Equity Research Analyst	Accounting, Finance
	Robert W. Baird & Co.	Milwaukee, WI	Equity Research Analyst	Finance, Management & HR
	Robert W. Baird & Co.	Milwaukee, WI	Equity Research Analyst	Finance
	Robert W. Baird & Co.	Milwaukee, WI	Institutional Sales Trader	Finance
	Rolls-Royce Corporation	Indianapolis, IN	Forecaster/Program Planner	Info Systems, Operations & Tech Mgt
S	SC Johnson & Son, Inc.	Racine, WI	Financial Staff Analyst	Finance, Real Estate
	Schreiber Foods	Unknown, MO	Financial Accountant	Finance
	Sears Holdings Corporation	Hoffman Estates, IL	Inventory Analyst	Management & HR, Marketing
	Sears Holdings Corporation	Hoffman Estates, IL	Inventory Management Analyst	Management & HR, Marketing
	Sears Holdings Corporation	Hoffman Estates, IL	Inventory Management Analyst	Management & Human Resources
	Sears Holdings Corporation	Madison, WI	Management Trainee	Accounting, Management & HR
	Select Specialty Hospital	Madison, WI	Unknown	Management & Human Resources
	Shell Oil Company	Houston, TX	Accountant	Finance
	Spectrum Brands	Madison, WI	Sales Information Analyst	International Business, Marketing
	St. Paul Travelers	St. Paul, MN	Underwriter	Marketing, Risk Management & Insurance
	State Street Brats	Madison, WI	Manager	Finance, Real Estate
	Stockamp & Associates	Lake Oswego, OR	Field Associate	Management & HR, Marketing
	SUA Insurance Company	Chicago, IL	Actuarial Pricing Analyst	Actuarial Science
	Suby, Von Haden & Associates, SC	Madison, WI	Associate Accountant	Accounting, Management & HR
	SunTrust Robinson Humphrey	Atlanta, GA	Debt Capital Markets Analyst	Finance
T	T.Wall Properties	Madison, WI	Real Estate Analyst	Marketing, Real Estate
	Target Corporation	Minneapolis, MN	Business Analyst	Marketing
	Target Corporation	Minneapolis, MN	Business Analyst	Marketing
	Target Corporation	Minneapolis, MN	Business Analyst	Management & HR, Marketing
	Target Corporation	Minneapolis, MN	Business Analyst	Marketing
	Target Corporation	Minneapolis, MN	Business Analyst	Management & HR, Marketing
	Target Corporation	Minneapolis, MN	Business Analyst	Management & Human Resources
	Target Corporation	Minneapolis, MN	Business Analyst	International Business, Marketing
	Target Corporation	Minneapolis, MN	Business Analyst	Management & HR, Marketing
	Target Corporation	Minneapolis, MN	Business Analyst	Management & HR, Marketing
	Target Corporation	Minneapolis, MN	Business Analyst	Marketing
	Target Corporation	Minneapolis, MN	Business Analyst	Marketing
	Target Corporation	Minneapolis, MN	Business Analyst	Finance, Marketing
	Target Corporation	Minneapolis, MN	Information Technology Leadership Program	Information Systems, Management & HR
	Target Corporation	Minneapolis, MN	Information Technology Leadership Program	Information Systems, Management & HR
	Target Corporation	Minneapolis, MN	Recruiting Specialist	Management & HR, Marketing
	Target Stores	Chicago, IL	Executive Team Leader	Management & HR, Marketing
	Target Stores	Hoboken, NJ	Executive Team Leader	Marketing
	Target Stores	Madison, WI	Executive Team Leader	Finance, Management & HR
	Target Stores	Minneapolis, MN	Executive Team Leader	Marketing

Organizations Hiring Wisconsin Undergraduates

2005-2006 Academic Year

	Organization	Location	Position	Major(s)
	TDS	Middleton, WI	Financial Analyst	Finance
	Teach for America	New York, NY	Math Teacher	Accounting, Management & HR
	Towers Perrin	Stamford, CT	Actuarial Associate	Actuarial Science
	Trimont Real Estate Advisors	Atlanta, GA	Asset Management Analyst	Real Estate
	Trinity-Pawling School	Pawling, NY	High School Math Teacher	Finance
U	U.S. Bank	Chicago, IL	Financial Analyst	Finance
	U.S. Bank	Milwaukee, WI	Commercial Real Estate Analyst	Finance, Real Estate
	U.S. Bank	Milwaukee, WI	Portfolio Monitoring Analyst	Finance
	U.S. Department of Health and Human Services	Chicago, IL	Auditor	Accounting, Finance
	U.S. Department of Justice	Washington, DC	Anti-trust Division Paralegal	Management & Human Resources
V	Valuation Research Corporation	Milwaukee, WI	Real Estate Analyst	Real Estate
	Virchow Krause & Company, LLP	Madison, WI	Staff Auditor	Accounting
	Virchow Krause & Company, LLP	Milwaukee, WI	Consultant	Marketing, Operations & Technology Mgt
	VW Credit, Inc.	Libertyville, IL	College Graduate in Training	Finance
W	Wachovia Securities	Charlotte, NC	Leveraged Finance Analyst	Finance
	Wachovia Securities	Charlotte, NC	Real Estate Capital Markets Analyst	Finance, Real Estate
	Watson Wyatt Worldwide	Washington, DC	Actuarial Analyst	Actuarial Science, Risk Mgt & Insurance
	Wausau Insurance Companies	Downers Grove, IL	Associate Underwriter	Finance, Marketing
	WellPoint	Waukesha, WI	Actuarial Student	Actuarial Science
	Wells Fargo	Chicago, IL	Financial Analyst	Finance, Real Estate
	Wells Fargo Real Estate Banking Division	Chicago, IL	Financial Analyst Program	Real Estate
	WI Disability Determination Bureau	Madison, WI	Disability Determination Specialist Trainee	Management & Human Resources
	Wipfli	Madison, WI	Auditor	Accounting, Risk Management & Insurance
	Wipfli	Minneapolis, MN	Staff Accountant	Accounting, Marketing
	Wisconsin Department of Administration	Madison, WI	IT Security Analyst	Information Systems, Intl Business
	Wisconsin Department of Transportation	Madison, WI	Auditor	Accounting, Management & HR
	Wisconsin Legislative Audit Bureau	Madison, WI	Legislative Auditor	Accounting
	Wisconsin Legislative Audit Bureau	Madison, WI	Legislative Auditor	Accounting, Management & HR
	WPS Resources	Green Bay, WI	Associate Staff Accountant	Accounting
Z	ZS Associates	Evanston, IL	Business Associate	Marketing

BUSINESS CAREER CENTER STAFF

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 Julie Ethridge, Assistant Director, Career Events.....608/262-4393
 Lois Flad, Senior Associate Director, Corporate Recruiting.....608/263-6286
 Cindy Johnson, Recruiting Coordinator.....608/263-3286
 Tena Krummel, Front Office Manager.....608/262-4367
 Jamie Marsh, Assistant Director, Undergraduate Career Services.....608/262-2810
 Mary Skupniewitz, Assistant Director, Technology Services.....608/265-5104
 Diane Upton, Assistant Director, Corporate Recruiting.....608/262-2725



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